

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

**COMMISSION [NET]**

Particulars	Fire	Marine			Miscellaneous													Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	For Q2 2018-19	
	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)
Commission paid																		
Direct	81,273	66,552	2,225	68,777	1,450,046	1,140	1,451,186	14,119	4,296	48,830	1,703	186,425	408,752	10,822	1,458	177,791	2,305,382	2,455,432
Add : Re-insurance Accepted	18,246	8,336	1,374	9,710	-	-	-	-	148	10,651	1,253	2,396	14,267	-	-	3,684	32,399	60,355
Less : Commission on Re-insurance Ceded	117,444	11,812	1,213	13,025	304,440	15,865	320,305	3,308	6,225	70,446	6,183	189,269	1,163,839	15,473	275,932	70,539	2,121,519	2,251,988
Net Commission	(17,925)	63,076	2,386	65,462	1,145,606	(14,725)	1,130,881	10,811	(1,781)	(10,965)	(3,227)	(448)	(740,820)	(4,651)	(274,474)	110,936	216,262	263,799

**COMMISSION [NET]**

Particulars	Fire	Marine			Miscellaneous													Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	For Q2 2017-18	
	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)
Commission paid																		
Direct	95,968	57,078	5,266	62,344	538,872	-	538,872	13,072	2,708	29,808	2,563	116,282	370,595	5,778	408	117,051	1,197,137	1,355,449
Add : Re-insurance Accepted	18,938	6,306	2,013	8,319	-	-	-	-	608	10,229	15,545	396	20,778	-	-	509	48,065	75,322
Less : Commission on Re-insurance Ceded	152,987	8,674	2,791	11,465	441,833	13,343	455,176	1,636	1,194	68,460	1,955	203,260	1,153,246	12,366	511,419	30,406	2,439,118	2,603,570
Net Commission	(38,081)	54,710	4,488	59,198	97,039	(13,343)	83,696	11,436	2,122	(28,423)	16,153	(86,582)	(761,873)	(6,588)	(511,011)	87,154	(1,193,916)	(1,172,799)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q2 2018-19	For Q2 2017-18
	( '000)	( '000)
Agents	316,888	231,469
Brokers	1,326,530	636,057
Corporate Agency	643,393	487,923
Motor Insurance Service Providers	143,046	-
Point of Sale	25,576	-
Referral	-	-
TOTAL	2,455,433	1,355,449

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

**COMMISSION [NET]**

Particulars	Fire	Marine				Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	Upto H1 2018-19	
	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)
Commission paid																		
Direct	266,077	168,680	4,461	173,141	2,917,255	4,998	2,922,253	31,959	8,748	110,645	4,450	292,482	860,629	21,577	1,458	342,529	4,596,730	5,035,948
Add : Re-insurance Accepted	43,629	17,768	1,470	19,238	-	-	-	-	496	51,609	12,123	4,158	24,150	-	-	4,720	97,256	160,123
Less : Commission on Re-insurance Ceded	487,788	26,761	2,619	29,380	541,234	29,566	570,800	7,460	8,861	178,504	8,404	383,176	2,150,775	32,091	501,020	161,432	4,002,523	4,519,691
Net Commission	(178,082)	159,687	3,312	162,999	2,376,021	(24,568)	2,351,453	24,499	383	(16,250)	8,169	(86,536)	(1,265,996)	(10,514)	(499,562)	185,817	691,463	676,380

**COMMISSION [NET]**

Particulars	Fire	Marine				Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	Upto H1 2017-18	
	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)	(` 000)
Commission paid																		
Direct	261,905	159,629	7,508	167,137	975,898	-	975,898	27,650	5,106	74,313	5,585	209,183	718,838	16,630	416	242,946	2,276,565	2,705,607
Add : Re-insurance Accepted	45,757	18,495	3,018	21,513	-	-	-	-	608	34,226	36,104	396	43,403	-	-	1,530	116,267	183,537
Less : Commission on Re-insurance Ceded	570,743	28,621	7,756	36,377	706,427	25,983	732,410	2,835	7,458	178,673	4,668	382,698	2,142,582	31,156	936,679	72,800	4,491,959	5,099,079
Net Commission	(263,081)	149,503	2,770	152,273	269,471	(25,983)	243,488	24,815	(1,744)	(70,134)	37,021	(173,119)	(1,380,341)	(14,526)	(936,263)	171,676	(2,099,127)	(2,209,935)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	H1 2018-19	H1 2017-18
	(` 000)	(` 000)
Agents	644,507	469,123
Brokers	2,812,735	1,305,869
Corporate Agency	1,247,389	930,615
Motor Insurance Service Providers	295,041	-
Point of Sale	36,277	-
Referral	-	-
TOTAL	5,035,949	2,705,607