

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN NO. L67200MH2000PLC129408

**COMMISSION [NET]**

Particulars	Fire	Marine						Miscellaneous										Total	
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
		For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19		For Q1 2018-19
	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)
Commission paid																			
Direct	184,804	102,128	2,236	104,364	1,467,209	3,858	1,471,067	17,840	4,452	61,815	2,747	106,057	451,877	10,755	-	164,738	2,291,348	2,580,516	
Add : Re-insurance Accepted	25,383	9,432	96	9,528	-	-	-	-	348	40,958	10,870	1,762	9,883	-	-	1,036	64,857	99,768	
Less : Commission on Re-insurance Ceded	370,344	14,949	1,406	16,355	236,794	13,701	250,495	4,152	2,636	108,058	2,221	193,907	986,936	16,618	225,088	90,893	1,881,004	2,267,703	
Net Commission	(160,157)	96,611	926	97,537	1,230,415	(9,843)	1,220,572	13,688	2,164	(5,285)	11,396	(86,088)	(525,176)	(5,863)	(225,088)	74,881	475,201	412,581	

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		For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18		For Q1 2017-18
	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)
Commission paid																			
Direct	165,937	102,551	2,242	104,793	437,026	-	437,026	14,578	2,398	44,505	3,022	92,901	348,243	10,852	8	125,895	1,079,428	1,350,158	
Add : Re-insurance Accepted	26,819	12,189	1,005	13,194	-	-	-	-	-	23,997	20,559	-	22,625	-	-	1,021	68,202	108,215	
Less : Commission on Re-insurance Ceded	417,756	19,947	4,965	24,912	264,594	12,640	277,234	1,199	6,264	110,213	2,713	179,438	989,336	18,790	425,260	42,394	2,052,841	2,495,509	
Net Commission	(225,000)	94,793	(1,718)	93,075	172,432	(12,640)	159,792	13,379	(3,866)	(41,711)	20,868	(86,537)	(618,468)	(7,938)	(425,252)	84,522	(905,211)	(1,037,136)	

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2018-19	For Q1 2017-18
	(` '000)	(` '000)
Agents	327,619	237,654
Brokers	1,486,205	669,812
Corporate Agency	603,996	442,692
Motor Insurance Service Providers	151,995	-
Point of Sale	10,701	-
Referral	-	-
TOTAL	2,580,516	1,350,158

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		Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19	Upto Q1 2018-19		Upto Q1 2018-19
	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)
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		Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18		Upto Q1 2017-18
	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)	( '000)
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