

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN: L67200MH2000PLC129408

**COMMISSION SCHEDULE**

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #		
	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	
Commission & Remuneration	3,381	9,802	1,298	3,351	127	143	1,425	3,494	12,471	23,294	943	1,841	13,414	25,135	8,170	16,549	836	1,699	403	629	9,409	18,877	
Rewards	900	2,674	192	443	1	6	193	449	3,169	6,155	65	124	3,234	6,279	713	1,290	52	97	-	-	765	1,387	
Distribution fees	-	-	-	-	-	-	-	-	1,323	2,528	27	50	1,350	2,578	-	-	-	-	-	-	-	-	
<b>Gross Commission</b>	<b>4,281</b>	<b>12,476</b>	<b>1,490</b>	<b>3,794</b>	<b>128</b>	<b>149</b>	<b>1,618</b>	<b>3,943</b>	<b>16,963</b>	<b>31,977</b>	<b>1,035</b>	<b>2,015</b>	<b>17,998</b>	<b>33,992</b>	<b>8,883</b>	<b>17,839</b>	<b>888</b>	<b>1,796</b>	<b>403</b>	<b>629</b>	<b>10,174</b>	<b>20,264</b>	
Add: Commission on Re-insurance Accepted	663	1,523	56	87	26	28	82	115	148	148	-	-	148	148	393	919	1	1	-	-	394	920	
Less: Commission on Re-insurance Ceded	9,228	28,767	207	539	84	140	679	206	742	557	747	-	763	1,489	8,787	16,995	1,347	2,520	14	74	10,128	19,589	
<b>Net Commission</b>	<b>(4,284)</b>	<b>(14,768)</b>	<b>1,339</b>	<b>3,342</b>	<b>70</b>	<b>37</b>	<b>1,409</b>	<b>3,379</b>	<b>16,905</b>	<b>31,383</b>	<b>478</b>	<b>1,268</b>	<b>17,383</b>	<b>32,651</b>	<b>509</b>	<b>1,763</b>	<b>(458)</b>	<b>(723)</b>	<b>389</b>	<b>555</b>	<b>440</b>	<b>1,595</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																							
Individual Agents	609	1,478	381	878	-	2	18	383	896	1,767	3,282	230	453	1,997	3,735	1,829	3,647	47	92	47	82	1,923	3,821
Corporate Agents-Banks/II/HFC	342	680	15	27	-	-	15	27	380	816	28	60	408	876	3,648	7,064	493	1,076	38	77	4,179	8,217	
Corporate Agents-Others	43	66	-	-	-	-	-	-	1,257	2,324	18	32	1,275	2,356	933	1,540	151	243	292	421	1,376	2,204	
Insurance Brokers	3,287	10,252	1,094	2,889	126	131	1,220	3,020	11,366	21,276	549	1,050	11,915	22,326	2,388	5,420	197	385	24	47	2,609	5,852	
Direct Business - Online <sup>5</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	1,325	2,553	26	50	1,351	2,603	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	28	62	1	1	29	63	19	36	-	-	1	1	20	37	
Common Service Centers	-	-	-	-	-	-	-	-	31	60	13	30	44	90	1	2	-	-	-	-	1	2	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	809	1,604	170	339	979	1,943	65	129	-	-	1	1	66	130	
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TOTAL</b>	<b>4,281</b>	<b>12,476</b>	<b>1,490</b>	<b>3,794</b>	<b>128</b>	<b>149</b>	<b>1,618</b>	<b>3,943</b>	<b>16,963</b>	<b>31,977</b>	<b>1,035</b>	<b>2,015</b>	<b>17,998</b>	<b>33,992</b>	<b>8,883</b>	<b>17,839</b>	<b>888</b>	<b>1,796</b>	<b>403</b>	<b>629</b>	<b>10,174</b>	<b>20,264</b>	
<b>Commission and Rewards on (Excluding Reinsurance)</b>																							
<b>Business written :</b>																							
In India	4,281	12,476	1,490	3,794	128	149	1,618	3,943	16,963	31,977	1,035	2,015	17,998	33,992	8,883	17,839	888	1,796	403	629	10,174	20,264	
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

(₹ lakhs)

Particulars	Workmen's Compensation/ Employer's Liability		Public/Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total	
	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	For Q2 2022-23	Upto H1 2022-23	
Commission & Remuneration	275	564	148	301	840	1,962	43	92	28	29	117	226	2,027	3,828	26,301	51,014	31,107	64,310	
Rewards	52	96	28	78	192	400	5	11	8	8	20	34	316	692	4,620	8,985	5,713	12,108	
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,350	2,578	1,350	2,578	
<b>Gross Commission</b>	<b>327</b>	<b>660</b>	<b>176</b>	<b>379</b>	<b>1,032</b>	<b>2,362</b>	<b>48</b>	<b>103</b>	<b>36</b>	<b>37</b>	<b>137</b>	<b>260</b>	<b>2,343</b>	<b>4,520</b>	<b>32,271</b>	<b>62,577</b>	<b>38,170</b>	<b>78,996</b>	
Add: Commission on Re-insurance Accepted	-	-	-	106	75	112	4	22	-	-	-	-	30	234	651	1,542	1,396	3,180	
Less: Commission on Re-insurance Ceded	129	222	20	221	1,873	3,759	92	171	2,381	3,262	223	419	1,614	2,954	17,223	32,086	26,742	61,532	
<b>Net Commission</b>	<b>198</b>	<b>438</b>	<b>156</b>	<b>264</b>	<b>(766)</b>	<b>(1,285)</b>	<b>(40)</b>	<b>(46)</b>	<b>(2,345)</b>	<b>(3,225)</b>	<b>(86)</b>	<b>(159)</b>	<b>759</b>	<b>1,800</b>	<b>15,699</b>	<b>32,033</b>	<b>12,824</b>	<b>20,644</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																			
Individual Agents	158	323	46	115	309	621	-	2	-	-	-	-	239	467	4,672	9,084	5,664	11,458	
Corporate Agents-Banks/II/HFC	16	36	2	4	9	21	-	-	-	-	-	-	342	448	4,956	9,602	5,313	10,309	
Corporate Agents-Others	-	-	9	17	1	1	-	-	-	-	-	-	232	311	2,893	4,889	2,936	4,955	
Insurance Brokers	153	301	119	243	713	1,719	48	101	36	37	137	260	1,529	3,293	17,259	34,132	21,766	47,404	
Direct Business - Online <sup>5</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,351	2,603	1,351	2,603	
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	49	100	49	100	
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	45	92	45	92	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	1	1	1,046	2,074	1,046	2,074	
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TOTAL</b>	<b>327</b>	<b>660</b>	<b>176</b>	<b>379</b>	<b>1,032</b>	<b>2,362</b>	<b>48</b>	<b>103</b>	<b>36</b>	<b>37</b>	<b>137</b>	<b>260</b>	<b>2,343</b>	<b>4,520</b>	<b>32,271</b>	<b>62,577</b>	<b>38,170</b>	<b>78,996</b>	
<b>Commission and Rewards on (Excluding Reinsurance)</b>																			
<b>Business written :</b>																			
In India	327	660	176	379	1,032	2,362	48	103	36	37	137	260	2,343	4,520	32,271	62,577	38,170	78,996	
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

# Includes Health, Personal Accident & Travel

