

PERIODIC DISCLOSURES**FORM NL-40 Business Acquisition through different channels****Name of the Insurer: ICICI Lombard General Insurance Company Limited****Registration No. 115, dated August 03, 2001****Year: 2006-07****(Rs in Lakhs)**

SI.No.	Business Acquisition through different channels				
	Channels	March 31, 2007		March 31, 2006	
		No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	192,598	41,791	61,364	18,786
2	Corporate Agents-Banks	-	-	-	-
3	Corporate Agents -Others	1,345,568	57,329	642,857	35,024
4	Brokers	42,811	35,258	18,263	14,646
5	Micro Agents	-	-	-	-
6	Direct Business	502,452	67,461	204,546	33,432
	Total (A)	2,083,429	201,839	927,030	101,888
1	Referral (B)	1,053,049	98,506	534,009	57,312
	Grand Total (A+B)	3,136,478	300,345	1,461,039	159,200

Note:**1. Premium means amount of premium received from business acquired by the source****2. No of Policies stand for no. of policies sold**