

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

(CIN) U67200MH2000PLC129408

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q2 2015-16		For Q2 2014-15		Upto H1 2015-16		Upto H1 2014-15	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	6,96,481	32,175	6,84,265	26,936	14,05,722	63,607	13,58,565	54,435
2	Corporate Agents-Banks	1,20,619	15,902	1,12,463	14,854	2,21,180	28,481	2,05,140	26,778
3	Corporate Agents -Others	39,230	3,389	31,675	3,745	70,784	6,218	61,568	6,979
4	Brokers	8,15,243	58,597	6,26,902	44,609	15,50,319	1,24,123	11,35,564	97,298
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	2,79,059	4,708	2,23,514	3,864	5,82,290	9,561	4,51,269	7,909
7	Direct Business Others	15,81,795	80,204	15,69,500	64,003	34,43,520	1,67,722	31,43,980	1,43,162
	Total (A)	35,32,427	1,94,976	32,48,319	1,58,011	72,73,815	3,99,712	63,56,086	3,36,561
1	Referral (B)								
	Grand Total (A+B)	35,32,427	1,94,976	32,48,319	1,58,011	72,73,815	3,99,712	63,56,086	3,36,561

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold