

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN: L67200MH2000PLC129408

COMMISSION SCHEDULE

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22
Commission & Remuneration	3,080	12,249	1,006	3,893	13	30	1,019	3,923	17,799	40,369	1,072	2,417	18,871	42,786	5,514	17,665	749	1,911	90	267	6,353	19,843
Rewards	921	3,250	185	542	2	6	187	548	4,232	9,821	81	241	4,313	10,062	515	1,495	34	103	0	1	549	1,599
Distribution fees	0	0	0	0	0	0	0	0	1,617	3,753	30	89	1,647	3,842	0	0	0	0	0	0	0	0
Gross Commission	4,001	15,499	1,191	4,435	15	36	1,206	4,471	23,648	53,943	1,183	2,747	24,831	56,690	6,029	19,160	783	2,014	90	268	6,902	21,442
Add: Commission on Re-insurance Accepted	537	1,315	27	165	4	9	31	174	(71)	(135)	0	0	(71)	(135)	771	1,475	1	1	0	0	772	1,476
Less: Commission on Re-insurance Ceded	7,876	28,275	270	734	30	105	300	839	1,489	3,760	498	1,034	1,987	4,794	6,607	16,368	964	2,257	30	62	7,601	18,687
Net Commission	(3,338)	(11,461)	948	3,866	(11)	(60)	937	3,806	22,088	50,048	685	1,713	22,773	51,761	193	4,267	(180)	(242)	60	206	73	4,231

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	597	2,231	357	1,145	0	1	357	1,146	2,121	5,249	268	582	2,389	5,831	1,462	4,495	36	109	20	52	1,518	4,656
Corporate Agents-Banks/FII/HFC	235	934	13	34	0	0	13	34	559	1,456	48	102	607	1,558	2,673	7,828	506	1,205	19	36	3,198	9,069
Corporate Agents-Others	54	78	0	1	0	0	0	1	1,674	3,890	7	56	1,681	3,946	363	908	82	224	31	135	476	1,267
Insurance Brokers	3,115	12,256	821	3,253	15	35	836	3,288	16,429	36,676	610	1,423	17,039	38,099	1,480	5,772	159	475	20	43	1,659	6,290
Direct Business - Online ^e	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
MISP (Direct)	0	0	0	0	0	0	0	0	1,713	3,986	31	92	1,744	4,078	0	0	0	0	0	0	0	0
Web Aggregators	0	0	0	2	0	0	0	2	2	28	0	15	2	43	2	3	0	0	0	2	2	5
Insurance Marketing Firm	0	0	0	0	0	0	0	0	77	87	2	2	79	89	9	25	0	0	0	0	9	25
Common Service Centers	0	0	0	0	0	0	0	0	39	93	27	70	66	163	2	3	0	0	0	0	2	3
Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Point of Sales (Direct)	0	0	0	0	0	0	0	0	1,034	2,478	190	405	1,224	2,883	38	126	0	1	0	0	38	127
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	4,001	15,499	1,191	4,435	15	36	1,206	4,471	23,648	53,943	1,183	2,747	24,831	56,690	6,029	19,160	783	2,014	90	268	6,902	21,442
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	4,001	15,499	1,191	4,435	15	36	1,206	4,471	23,648	53,943	1,183	2,747	24,831	56,690	6,029	19,160	783	2,014	90	268	6,902	21,442
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(₹ lakhs)

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22	For Q3 2021-22	Upto 9M 2021-22		
Commission & Remuneration	256	746	88	286	747	2,384	37	121	1	1	59	194	1,627	4,386	28,039	70,747	32,138	86,919
Rewards	45	118	46	123	200	509	2	1	0	0	21	68	354	1,111	5,530	13,591	6,638	17,389
Distribution fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,647	3,842	1,647	3,842
Gross Commission	301	864	134	409	947	2,893	39	122	1	1	80	262	1,981	5,497	35,216	88,180	40,423	108,150
Add: Commission on Re-insurance Accepted	0	0	18	18	96	308	31	60	0	0	0	0	85	211	931	1,938	1,499	3,427
Less: Commission on Re-insurance Ceded	85	220	53	235	1,594	4,005	20	91	826	3,451	137	416	1,173	3,184	13,476	35,083	21,652	64,197
Net Commission	216	644	99	192	(551)	(804)	50	91	(825)	(3,450)	(57)	(154)	893	2,524	22,671	55,035	20,270	47,380

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	138	426	67	185	288	856	0	3	0	0	2	3	213	535	4,615	12,495	5,569	15,872
Corporate Agents-Banks/FII/HFC	15	46	1	4	13	32	0	0	0	0	0	0	412	772	4,246	11,481	4,494	12,449
Corporate Agents-Others	0	1	8	22	0	0	0	0	0	0	0	0	146	418	2,311	5,654	2,365	5,733
Insurance Brokers	148	388	58	198	646	2,005	39	119	1	1	78	259	1,209	3,763	20,877	51,122	24,828	66,666
Direct Business - Online ^e	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
MISP (Direct)	0	0	0	0	0	0	0	0	0	0	0	0	0	1,744	4,078	1,744	4,078	
Web Aggregators	0	3	0	0	0	0	0	0	0	0	0	0	0	4	51	4	53	
Insurance Marketing Firm	0	0	0	0	0	0	0	0	0	0	0	0	0	88	114	88	114	
Common Service Centers	0	0	0	0	0	0	0	0	0	0	0	0	0	68	166	68	166	
Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Point of Sales (Direct)	0	0	0	0	0	0	0	0	0	0	0	0	1	9	1,263	3,019	1,263	3,019
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	301	864	134	409	947	2,893	39	122	1	1	80	262	1,981	5,497	35,216	88,180	40,423	108,150
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India	301	864	134	409	947	2,893	39	122	1	1	80	262	1,981	5,497	35,216	88,180	40,423	108,150
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Includes Health, Personal Accident & Travel

Note: Pursuant to the Scheme of demerger of Bharti Axa General Insurance Company Limited with ICICI Lombard General Insurance Company Limited become effective from September 8, 2021, the Company has given impact of the scheme in the current financial year. The comparative figures reported as on December 31, 2020 does not include the effect of the demerger and are not strictly comparable.

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN: L67200MH2000PLC129408

COMMISSION SCHEDULE

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #		
	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	
Commission & Remuneration	2,427	10,036	815	2,564	36	61	851	2,625	17,557	37,772	846	2,044	18,403	39,816	4,957	15,619	725	1,849	37	44	5,719	17,512	
Rewards	648	3,072	67	304	2	5	69	309	4,600	9,831	93	213	4,693	10,044	333	1,240	18	114	1	1	352	1,355	
Distribution fees	0	0	0	0	0	0	0	0	1,932	3,845	38	97	1,970	3,942	0	0	0	0	0	0	0	0	
Gross Commission	3,075	13,108	882	2,868	38	66	920	2,934	24,089	51,448	977	2,354	25,066	53,802	5,290	16,859	743	1,963	38	45	6,071	18,867	
Add: Commission on Re-insurance Accepted	243	913	14	149	9	8	23	157	0	548	0	0	548	735	1,042	0	1	0	0	0	0	735	1,043
Less: Commission on Re-insurance Ceded	4,347	18,201	144	441	150	207	294	648	2,632	8,684	278	333	2,910	9,017	6,502	15,966	688	852	7	(23)	7,197	16,795	
Net Commission	(1,029)	(4,180)	752	2,576	(103)	(133)	649	2,443	21,457	43,312	699	2,021	22,156	45,333	(477)	1,935	55	1,112	31	68	(391)	3,115	

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	626	2,266	322	825	1	1	323	826	2,158	5,420	194	473	2,352	5,893	1,213	3,984	34	192	9	35	1,256	4,211
Corporate Agents-Banks/FII/HFC	263	579	8	19	0	0	8	19	385	1,024	26	79	411	1,103	2,827	8,380	520	1,173	7	18	3,354	9,571
Corporate Agents-Others	5	14	0	0	0	0	0	0	1,489	2,964	14	33	1,503	2,997	283	544	102	272	10	38	395	854
Insurance Brokers	2,186	10,246	556	2,016	37	65	593	2,081	17,153	35,996	548	1,342	17,701	37,338	931	3,797	87	325	12	(46)	1,030	4,076
Direct Business - Online ⁶	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
MISP (Direct)	0	0	0	0	0	0	0	0	1,932	3,845	39	97	1,971	3,942	0	0	0	0	0	0	0	0
Web Aggregators	(5)	3	(4)	8	0	0	(4)	8	(5)	0	0	0	-5	-	(5)	15	0	0	0	0	0	-5
Insurance Marketing Firm	0	0	0	0	0	0	0	0	0	5	0	1	6	1	7	0	0	0	0	0	0	7
Common Service Centers	0	0	0	0	0	0	0	0	33	64	28	49	61	113	0	1	0	0	0	0	0	1
Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Point of Sales (Direct)	0	0	0	0	0	0	0	0	944	2,130	128	280	1,072	2,410	40	131	0	0	0	0	0	40
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	3,075	13,108	882	2,868	38	66	920	2,934	24,089	51,448	977	2,354	25,066	53,802	5,290	16,859	743	1,963	38	45	6,071	18,867
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	3,075	13,108	882	2,868	38	66	920	2,934	24,089	51,448	977	2,354	25,066	53,802	5,290	16,859	743	1,963	38	45	6,071	18,867
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21	For Q3 2020-21	Upto 9M 2020-21
Commission & Remuneration	202	598	62	207	732	1,870	30	89	0	2	81	213	1,339	3,294	26,568	63,601	29,846	76,262
Rewards	58	187	27	83	239	558	2	8	0	0	30	73	355	930	5,756	13,238	6,473	16,619
Distribution fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,970	3,942	1,970	3,942
Gross Commission	260	785	89	290	971	2,428	32	97	0	2	111	286	1,694	4,224	34,294	80,781	38,289	96,823
Add: Commission on Re-insurance Accepted	0	0	11	34	91	368	19	52	0	0	0	86	192	942	2,237	1,208	3,307	3,307
Less: Commission on Re-insurance Ceded	61	173	12	15	1,252	3,656	15	77	1	72	134	383	836	1,979	12,418	32,167	17,059	51,016
Net Commission	199	612	88	309	-190	-860	36	72	-1	-70	-23	-97	944	2,437	22,818	50,851	22,438	49,114

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	146	436	38	103	279	784	2	4	0	0	1	4	171	500	4,245	11,935	5,194	15,027
Corporate Agents-Banks/FII/HFC	9	23	1	3	11	28	0	0	0	0	0	0	171	304	3,957	11,032	4,228	11,630
Corporate Agents-Others	1	1	13	25	0	0	0	0	0	0	0	59	75	1,971	3,952	1,976	3,966	
Insurance Brokers	108	321	38	158	685	1,613	30	93	0	1	110	282	1,291	3,337	20,993	47,219	23,772	59,546
Direct Business - Online ⁶	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
MISP (Direct)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,971	3,942	1,971	3,942
Web Aggregators	(4)	4	(1)	1	(4)	3	0	0	0	0	0	(2)	3	(21)	26	(30)	37	
Insurance Marketing Firm	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	13	1	13
Common Service Centers	0	0	0	0	0	0	0	0	0	1	0	0	0	61	115	61	115	
Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	
Point of Sales (Direct)	0	0	0	0	0	0	0	0	0	0	0	0	4	5	1,116	2,547	1,116	2,547
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
TOTAL	260	785	89	290	971	2,428	32	97	-	2	111	286	1,694	4,224	34,294	80,781	38,289	96,823
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India	260	785	89	290	971	2,428	32	97	-	2	111	286	1,694	4,224	34,294	80,781	38,289	96,823
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Includes Health, Personal Accident & Travel