

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

CIN: L67200MH2000PLC129408

(` in Lakhs)

Business Acquisition through different channels									
Sl. No.	Channels	For Q1 2021-22		For Q1 2020-21		Upto Q1 2021-22		Upto Q1 2020-21	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	278,197	42,309	256,511	38,910	278,197	42,309	256,511	38,910
2	Corporate Agents-Banks	160,415	22,922	163,714	19,717	160,415	22,922	163,714	19,717
3	Corporate Agents -Others	58,172	8,009	42,671	5,704	58,172	8,009	42,671	5,704
4	Brokers	2,304,776	182,936	2,089,263	170,848	2,304,776	182,936	2,089,263	170,848
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business internet	149,232	6,793	201,097	5,716	149,232	6,793	201,097	5,716
7	Direct Business others	116,995	89,350	93,186	72,348	116,995	89,350	93,186	72,348
8	Others*	1,015,189	20,977	766,866	16,978	1,015,189	20,977	766,866	16,978
	Total (A)	4,082,976	373,296	3,613,308	330,221	4,082,976	373,296	3,613,308	330,221
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	4,082,976	373,296	3,613,308	330,221	4,082,976	373,296	3,613,308	330,221

* Others Includes business sourced through IMF, Web Aggregator, MISP, POS & CSC.

1. Premium means amount of premium received from business acquired by the source

2. Number of Policies stand for number of policies sold