

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
(CIN) U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	For Q2 2015-16	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	41,179	46,308	2,705	49,013	278,648	-	278,648	9,779	3,772	20,423	1,748	76,088	291,582	8,847	73,671	764,558	854,750
Add : Re-insurance Accepted	19,904	8,945	4,049	12,994	-	-	-	-	400	12,812	20,573	-	6,694	-	5,330	45,809	78,707
Less : Commission on Re-insurance Ceded	220,324	8,298	2,341	10,639	399,475	9,725	409,200	813	783	49,613	2,153	126,349	801,036	16,574	235,834	1,642,355	1,873,318
Net Commission	(159,241)	46,955	4,413	51,368	(120,827)	(9,725)	(130,552)	8,966	3,389	(16,378)	20,168	(50,261)	(502,760)	(7,727)	(156,833)	(831,988)	(939,861)

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		For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	34,164	34,456	1,414	35,870	232,005	-	232,005	8,333	1,903	20,902	3,095	60,789	266,374	4,261	70,146	667,808	737,842
Add : Re-insurance Accepted	19,810	3,060	4,975	8,035	-	-	-	-	(21)	20,742	25,616	-	3,955	-	820	51,112	78,957
Less : Commission on Re-insurance Ceded	104,944	7,138	4,840	11,978	546,531	7,820	554,351	720	2,389	61,950	2,141	118,330	681,656	4,490	166,901	1,592,928	1,709,850
Net Commission	(50,970)	30,378	1,549	31,927	(314,526)	(7,820)	(322,346)	7,613	(507)	(20,306)	26,570	(57,541)	(411,327)	(229)	(95,935)	(874,008)	(893,051)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q2 2015-16	For Q2 2014-15
	(₹ '000)	(₹ '000)
Agents	206,790	176,593
Brokers	377,270	298,986
Corporate Agency	270,690	262,263
Referral	-	-
TOTAL	854,750	737,842

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		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	Upto H1 2015-16	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	122,727	119,352	6,924	126,276	534,224	-	534,224	19,224	6,391	56,434	3,703	135,047	564,254	14,889	150,293	1,484,459	1,733,462
Add : Re-insurance Accepted	50,796	15,426	13,412	28,838	-	-	-	-	401	31,873	37,282	57	11,152	-	5,991	86,756	166,390
Less : Commission on Re-insurance Ceded	520,066	5,393	6,154	11,547	817,120	18,964	836,084	1,662	2,130	154,503	3,895	216,536	1,420,453	28,811	301,132	2,965,206	3,496,819
Net Commission	(346,543)	129,385	14,182	143,567	(282,896)	(18,964)	(301,860)	17,562	4,662	(66,196)	37,090	(81,432)	(845,047)	(13,922)	(144,848)	(1,393,991)	(1,596,967)

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		Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	91,556	89,592	3,386	92,978	464,198	-	464,198	16,710	4,460	45,910	5,546	111,355	526,710	8,422	132,036	1,315,347	1,499,881
Add : Re-insurance Accepted	47,939	19,140	7,322	26,462	-	-	-	-	(20)	26,150	49,447	41	8,958	-	1,642	86,218	160,619
Less : Commission on Re-insurance Ceded	320,451	17,879	7,948	25,827	1,076,406	29,628	1,106,034	1,460	3,634	134,882	5,270	212,572	1,241,252	18,176	205,562	2,928,842	3,275,120
Net Commission	(180,956)	90,853	2,760	93,613	(612,208)	(29,628)	(641,836)	15,250	806	(62,822)	49,723	(101,176)	(705,584)	(9,754)	(71,884)	(1,527,277)	(1,614,620)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	H1 2015-16	H1 2014-15
	(₹ '000)	(₹ '000)
Agents	407,015	363,476
Brokers	837,294	664,501
Corporate Agency	489,153	471,904
Referral	-	-
TOTAL	1,733,462	1,499,881