

**PERIODIC DISCLOSURES**

**FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

**COMMISSION [NET]**

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	
(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	
Commission paid Direct	41,833	35,793	637	36,430	178,117	-	178,117	7,046	1,541	19,158	1,657	32,122	197,607	2,310	51,823	491,381	569,644
Add : Re-insurance Accepted	34,360	1,256	1,459	2,715	1	-	1	-	-	5,185	22,617	36	12,546	-	386	40,771	77,846
Less : Commission on Re-insurance Ceded	104,622	28,690	11,582	40,272	213,451	64,190	277,641	1,303	1,697	97,206	8,497	41,062	270,916	6,216	35,279	739,817	884,711
<b>Net Commission</b>	<b>(28,429)</b>	<b>8,359</b>	<b>(9,486)</b>	<b>(1,127)</b>	<b>(35,333)</b>	<b>(64,190)</b>	<b>(99,523)</b>	<b>5,743</b>	<b>(156)</b>	<b>(72,863)</b>	<b>15,777</b>	<b>(8,904)</b>	<b>(60,763)</b>	<b>(3,906)</b>	<b>16,930</b>	<b>(207,665)</b>	<b>(237,221)</b>

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		For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	For Q1 2011-12	
(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid Direct	30,629	36,560	1,549	38,109	176,163	-	176,163	5,208	1,878	32,819	1,993	24,977	185,165	3,673	56,037	487,913	556,651
Add : Re-insurance Accepted	47,972	551	237	788	-	-	-	-	-	3,741	9,370	18	647	-	3	13,779	62,539
Less : Commission on Re-insurance Ceded	117,416	57,213	5,891	63,104	65,258	(2,990)	62,268	959	2,013	109,668	7,435	39,017	206,018	6,103	62,707	496,188	676,708
<b>Net Commission</b>	<b>(38,815)</b>	<b>(20,102)</b>	<b>(4,105)</b>	<b>(24,207)</b>	<b>110,905</b>	<b>2,990</b>	<b>113,895</b>	<b>4,249</b>	<b>(135)</b>	<b>(73,108)</b>	<b>3,928</b>	<b>(14,022)</b>	<b>(20,206)</b>	<b>(2,430)</b>	<b>(6,667)</b>	<b>5,504</b>	<b>(57,518)</b>

**Break-up of the expenses (Gross) incurred to procure business as per details below:**

	For Q1 2012-13	For Q1 2011-12
	(₹ '000)	(₹ '000)
Agents	183,980	138,322
Brokers	260,378	210,516
Corporate Agency	125,286	207,813
Referral	-	-
<b>TOTAL</b>	<b>569,644</b>	<b>556,651</b>

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		Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	Upto Q1 2012-13	
(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	
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Net Commission	(28,429)	8,359	(9,486)	(1,127)	(35,333)	(64,190)	(99,523)	5,743	(156)	(72,863)	15,777	(8,904)	(60,763)	(3,906)	16,930	(207,665)	(237,221)

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		Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	Upto Q1 2011-12	
(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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Net Commission	(38,815)	(20,102)	(4,105)	(24,207)	110,905	2,990	113,895	4,249	(135)	(73,108)	3,928	(14,022)	(20,206)	(2,430)	(6,667)	5,504	(57,518)

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