

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

Commission [Net]

(₹ '000)

Particulars	Fire	Marine			Miscellaneous													Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	
Commission paid																		
Direct	639,348	119,675	1,541	121,216	1,117,846	57,375	1,175,221	24,646	11,733	68,645	4,148	44,796	486,533	6,299	-	117,750	1,939,771	2,700,335
Add : Commission on Reinsurance Accepted	42,630	8,328	234	8,562	5,882	-	5,882	-	-	18,276	1,350	-	16,985	-	-	4,246	46,739	97,931
Less : Commission on Re-insurance Ceded	918,558	18,537	2,017	20,554	369,056	13,773	382,829	6,933	5,454	108,296	1,943	(8,819)	274,721	10,395	6,292	54,884	842,928	1,782,040
Net Commission	(236,580)	109,466	(242)	109,224	754,672	43,602	798,274	17,713	6,279	(21,375)	3,555	53,615	228,797	(4,096)	(6,292)	67,112	1,143,582	1,016,226

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		For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	
Commission paid																		
Direct	311,756	107,095	6,439	113,534	1,572,675	51,370	1,624,045	26,077	9,376	74,560	4,447	138,820	587,191	12,509	(1,753)	123,999	2,599,271	3,024,561
Add : Commission on Reinsurance Accepted	36,955	13,988	400	14,388	531	-	531	-	-	21,393	1,353	745	30,627	-	-	4,401	59,050	110,393
Less : Commission on Re-insurance Ceded	481,932	14,894	4,787	19,681	467,221	45,004	512,225	9,552	11,170	126,323	3,933	132,035	1,236,710	21,122	(28,654)	61,861	2,086,277	2,587,890
Net Commission	(133,221)	106,189	2,052	108,241	1,105,985	6,366	1,112,351	16,525	(1,794)	(30,370)	1,867	7,530	(618,892)	(8,613)	26,901	66,539	572,044	547,064

(₹ '000)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2020-21	For Q1 2019-20
Agents	475,878	412,876
Brokers	1,757,946	1,858,402
Corporate agency	333,251	582,947
Motor Insurance Service Providers	70,500	105,252
Point of Sale	56,746	55,994
Insurance Marketing Firm	553	225
Web Aggregator	3,406	8,679
Micro Insurance Commission	-	186
Common Service Center	2,055	-
Referral	-	-
Total	2,700,335	3,024,561

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		Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	Upto Q1 2020-21	
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