

# ICICI & Lombard Nibhaye Vaade

#### Why should I become an advisor

Be your own boss, Write your own paycheck

Use your network & ideas

General Insurance Industry - High Growth, Huge Potential, Untapped Market

You have a skill set to sell but have never got an opportunity to start your business. This is the one to start..

Can derive substantial part of your income from this profession and also continue to earn year after year through renewals

Meet like minded individuals and learn from their experiences and wisdom

Help people secure their future and support them in event of an uncertainty



#### Why General Insurance

High growth industry

Huge potential: current penetration in India is about 1%

Health Insurance: Hospitals provide medical services but at ever escalating costs

Motor Insurance: Significant percentage of vehicles on road still uninsured

SME Insurance: Growing number of SMEs, huge potential



## Why ICICI Lombard

Achieve success with the one of leading Private Sector General Insurance company

Have a dedicated Relationship Manager to cater to all needs

ICICI's retention philosophy-business always renewed with the original advisor

In-house claim settlement team

Product Innovation: Long Term Two Wheeler Insurance, Complete Health Insurance



### Motor insurance proposition

One of the most competitive rates in the market

Wide network of PPN garages

Wide range of Add Ons to cover various needs of your motor vehicles

Quick Turn Around Time to serve customers in a hassle free way

One of the leading insurer in Motor OD and TP segment



## Health insurance proposition

Attractive return on Renewals in Health :People renew to get PED coverage, premium remains constant or increases

Complete Health Insurance to cater to all your customer's health needs

Health Booster to cater to customers already having insurance policy or those willing for deductible

Personal Protect to protect against death/disablement due to accident



#### **SME** insurance proposition

Large number of SMEs employing considerable proportion of population

Increasing need of insurance in the sector

Various products to cater to various SME insurance needs: Fire, Marine, Group Health Insurance, Group Personal Accident, Workmen Compensation

OTC calculator to issue policies instantly

Simple claim process and quick Turn Around Time(TAT)



## **ICICI Lombard Retention Philosophy**



All Renewals sourced by an Advisor will only be booked under his code-Sourcing Agent Code cannot be changed at the time of renewals

