

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

(CIN) U67200MH2000PLC129408

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q2 2016-17		For Q2 2015-16		Upto H1 2016-17		Upto H1 2015-16	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	6,13,758	30,726	6,96,481	32,175	12,73,783	62,999	14,05,722	63,607
2	Corporate Agents-Banks	1,51,376	17,880	1,20,619	15,902	2,71,056	33,271	2,21,180	28,481
3	Corporate Agents -Others	10,55,851	20,018	39,230	3,389	19,98,616	37,701	70,784	6,218
4	Brokers	10,08,166	75,832	8,15,243	58,597	20,02,610	1,58,908	15,50,319	1,24,123
5	Micro Agents / (IMF)	-	-	-	-	-	-	-	-
6	Direct Business Internet	2,72,971	5,071	2,79,059	4,708	5,95,347	10,762	5,82,290	9,561
7	Direct Business Others	7,55,868	1,18,942	15,81,795	80,204	17,67,989	2,52,868	34,43,520	1,67,722
	Total (A)	38,57,990	2,68,469	35,32,427	1,94,976	79,09,401	5,56,509	72,73,815	3,99,712
1	Referral (B)								
	Grand Total (A+B)	38,57,990	2,68,469	35,32,427	1,94,976	79,09,401	5,56,509	72,73,815	3,99,712

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold