

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

(CIN) U67200MH2000PLC129408

(₹ in Lakhs)

Business Acquisition through different channels									
SI.No.	Channels	For Q1 2017-18		For Q1 2016-17		Upto Q1 2017-18		Upto Q1 2016-17	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	6,17,303	35,577	6,60,025	32,273	6,17,303	35,577	6,60,025	32,273
2	Corporate Agents-Banks	2,58,524	20,239	1,19,680	15,391	2,58,524	20,239	1,19,680	15,391
3	Corporate Agents -Others	11,03,105	23,435	9,42,765	17,684	11,03,105	23,435	9,42,765	17,684
4	Brokers	21,14,345	1,09,003	9,94,444	83,076	21,14,345	1,09,003	9,94,444	83,076
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	3,61,822	6,161	3,22,376	5,691	3,61,822	6,161	3,22,376	5,691
7	Direct Business Others	7,79,806	1,37,670	10,12,121	1,33,926	7,79,806	1,37,670	10,12,121	1,33,926
	Total (A)	52,34,905	3,32,085	40,51,411	2,88,041	52,34,905	3,32,085	40,51,411	2,88,041
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	52,34,905	3,32,085	40,51,411	2,88,041	52,34,905	3,32,085	40,51,411	2,88,041

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold