

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

**Registration No. 115 dated August 03, 2001
CIN NO. U67200MH2000PLC129408**

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous													Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	For Q1 2017-18	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																		
Direct	1,65,937	1,02,551	2,242	1,04,793	4,37,026	-	4,37,026	14,578	2,398	44,505	3,022	92,901	3,48,243	10,852	8	1,25,895	10,79,428	13,50,158
Add : Re-insurance Accepted	26,819	12,189	1,005	13,194	-	-	-	-	-	23,997	20,559	-	22,625	-	-	1,021	68,202	1,08,215
Less : Commission on Re-insurance Ceded	4,17,756	19,947	4,965	24,912	2,64,594	12,640	2,77,234	1,199	6,264	1,10,213	2,713	1,79,438	9,89,336	18,790	4,25,260	42,394	20,52,841	24,95,509
Net Commission	(2,25,000)	94,793	(1,718)	93,075	1,72,432	(12,640)	1,59,792	13,379	(3,866)	(41,711)	20,868	(86,537)	(6,18,468)	(7,938)	(4,25,252)	84,522	(9,05,211)	(10,37,136)

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		For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																		
Direct	1,01,325	74,478	2,209	76,687	3,75,309	-	3,75,309	12,324	4,368	40,141	3,792	77,449	3,24,877	7,751	(22)	98,229	9,44,218	11,22,230
Add : Re-insurance Accepted	22,372	12,375	2,376	14,751	-	-	-	-	169	8,445	18,287	152	28,674	-	-	5,455	61,182	98,305
Less : Commission on Re-insurance Ceded	3,37,892	19,064	2,171	21,235	4,03,006	10,623	4,13,629	1,001	1,368	1,01,546	2,680	1,32,261	8,40,766	14,424	2,97,875	29,072	18,34,622	21,93,749
Net Commission	(2,14,195)	67,789	2,414	70,203	(27,697)	(10,623)	(38,320)	11,323	3,169	(52,960)	19,399	(54,660)	(4,87,215)	(6,673)	(2,97,897)	74,612	(8,29,222)	(9,73,214)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2017-18	For Q1 2016-17
	(₹ '000)	(₹ '000)
Agents	2,37,654	2,31,444
Brokers	6,69,812	5,51,915
Corporate Agency	4,42,692	3,38,871
Referral	-	-
TOTAL	13,50,158	11,22,230

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		Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	Upto Q1 2017-18	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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