

**PERIODIC DISCLOSURES**

**FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

CIN: L67200MH2000PLC129408

( ₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q1 2019-20		For Q1 2018-19		Upto Q1 2019-20		Upto Q1 2018-19	
		No. of Policies	Premium						
1	Individual Agents	270,208	35,734	300,054	33,668	270,208	35,734	300,054	33,668
2	Corporate Agents-Banks	117,644	29,779	383,524	25,473	117,644	29,779	383,524	25,473
3	Corporate Agents -Others	55,270	8,897	1,107,143	25,850	55,270	8,897	1,107,143	25,850
4	Brokers	4,195,579	176,037	2,137,884	134,904	4,195,579	176,037	2,137,884	134,904
5	Direct Business internet	374,252	6,760	293,636	6,249	374,252	6,760	293,636	6,249
6	Direct Business others	326,269	64,449	804,689	135,658	326,269	64,449	804,689	135,658
7	Others*	649,022	27,030	711,261	15,617	649,022	27,030	711,261	15,617
	<b>Total (A)</b>	<b>5,988,244</b>	<b>348,688</b>	<b>5,738,191</b>	<b>377,417</b>	<b>5,988,244</b>	<b>348,688</b>	<b>5,738,191</b>	<b>377,417</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>5,988,244</b>	<b>348,688</b>	<b>5,738,191</b>	<b>377,417</b>	<b>5,988,244</b>	<b>348,688</b>	<b>5,738,191</b>	<b>377,417</b>

\* Others Includes business sourced through IMF, Web Aggregator, MISP, POS & CSC & Micro Insurance agents.

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold