

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN NO. L67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous													Total	
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
		For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20		For Q1 2019-20
	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)
Commission paid																			
Direct	311,756	107,095	6,439	113,534	1,572,675	51,370	1,624,045	26,077	9,376	74,560	4,447	138,820	587,191	12,509	(1,753)	123,999	2,599,271	3,024,561	
Add : Re-insurance Accepted	36,955	13,988	400	14,388	531	-	531	-	-	21,393	1,353	745	30,627	-	-	4,401	59,050	110,393	
Less : Commission on Re-insurance Ceded	481,932	14,894	4,787	19,681	467,221	45,004	512,225	9,552	11,170	126,323	3,933	132,035	1,236,710	21,122	(28,654)	61,861	2,086,277	2,587,890	
<b>Net Commission</b>	<b>(133,221)</b>	<b>106,189</b>	<b>2,052</b>	<b>108,241</b>	<b>1,105,985</b>	<b>6,366</b>	<b>1,112,351</b>	<b>16,525</b>	<b>(1,794)</b>	<b>(30,370)</b>	<b>1,867</b>	<b>7,530</b>	<b>(618,892)</b>	<b>(8,613)</b>	<b>26,901</b>	<b>66,539</b>	<b>572,044</b>	<b>547,064</b>	

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		For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19	For Q1 2018-19		For Q1 2018-19
	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)
Commission paid																			
Direct	184,804	102,128	2,236	104,364	1,467,209	3,858	1,471,067	17,840	4,452	61,815	2,747	106,057	474,973	10,755	-	141,642	2,291,348	2,580,516	
Add : Re-insurance Accepted	25,383	9,432	96	9,528	-	-	-	-	348	40,958	10,870	1,762	9,883	-	-	1,036	64,857	99,768	
Less : Commission on Re-insurance Ceded	370,344	14,949	1,406	16,355	236,794	13,701	250,495	4,152	2,636	108,058	2,221	193,907	991,495	16,618	225,088	86,334	1,881,004	2,267,703	
<b>Net Commission</b>	<b>(160,157)</b>	<b>96,611</b>	<b>926</b>	<b>97,537</b>	<b>1,230,415</b>	<b>(9,843)</b>	<b>1,220,572</b>	<b>13,688</b>	<b>2,164</b>	<b>(5,285)</b>	<b>11,396</b>	<b>(86,088)</b>	<b>(506,639)</b>	<b>(5,863)</b>	<b>(225,088)</b>	<b>56,344</b>	<b>475,201</b>	<b>412,581</b>	

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2019-20	For Q1 2018-19
	(` '000)	(` '000)
Agents	412,876	327,619
Brokers	1,858,402	1,486,205
Corporate Agency	582,947	603,996
Motor Insurance Service Providers	105,252	151,995
Point of Sale	55,994	10,701
Insurance Marketing Firm	225	-
Web aggregator	8,679	-
Micro Insurance Commission	186	-
Referral	-	-
<b>TOTAL</b>	<b>3,024,561</b>	<b>2,580,516</b>

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		Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	Upto Q1 2019-20	
	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)
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	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)	(` '000)
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