## **ICICI Lombard General Insurance Company Limited**

IRDA Reg. No. 115, Dated August 03, 2001 • CIN No. L67200MH2000PLC129408

Registered Office: ICICI Lombard House, 414, Veer Savarkar Marg, Near Siddhivinayak Temple, Prabhadevi, Mumbai - 400 025. Website: http://www.icicilombard.com

## **Audited Financial Results**

|   | FORM NL-1A-B-RA   | REVEN                                      | UE ACCOUNTS |         |  |         |        |         | (₹ in Lakhs) |
|---|---|--|-------------|---------|--|---------|--------|---------|--------------|
|   | Particulars   | For the Half Year ended September 30, 2020 |             |         | For the Half Year ended September 30, 2019 |         |        |         |              |
|   |   | Fire                                       | Marine      | Misc    | Total                                      | Fire    | Marine | Misc    | Total        |
| 1 | Premium earned (Net)  | 22,129                                     | 11,278      | 445,229 | 478,636                                    | 10,962  | 12,233 | 436,985 | 460,180      |
| 2 | Profit/(Loss) on sale/redemption of Investments                             | 298  | 112         | 8,351   | 8,761                                      | 413     | 259    | 15,052  | 15,724       |
| 3 | Others -  |  |             |         |  |         |        |         |              |
|   | (a) Foreign exchange gain/(loss)  | 55   | 14          | 105     | 174  | 36      | 24     | (11)    | 49           |
|   | (b) Investment income from pool (Terrorism and Nuclear)                     | 1,541                                      | -           | 397     | 1,938                                      | 755     | -      | 305     | 1,060        |
|   | (c) Contribution from Shareholders Funds towards excess EOM                 | -  | -           | -       | -  | -       | -      | -       | -            |
|   | (d) Miscellaneous Income  | 23   | 9           | 271     | 303  | 11      | 8      | 220     | 239          |
| 4 | Interest, Dividend & Rent - Gross   | 2,430                                      | 913         | 68,152  | 71,495                                     | 1,659   | 1,038  | 60,357  | 63,054       |
|   | TOTAL (A)   | 26,476                                     | 12,326      | 522,505 | 561,307                                    | 13,836  | 13,562 | 512,908 | 540,306      |
| 1 | Claims Incurred (Net)   | 18,693                                     | 9,033       | 299,817 | 327,543                                    | 8,857   | 7,622  | 328,644 | 345,123      |
| 2 | Commission (Net)  | (3,151)                                    | 1,794       | 28,033  | 26,676                                     | (1,781) | 1,774  | 11,663  | 11,656       |
| 3 | Operating Expenses related to Insurance Business                            | 7,215                                      | 2,478       | 111,247 | 120,940                                    | 4,783   | 2,560  | 101,427 | 108,770      |
| 4 | Premium Deficiency  | -  | -           | -       | -  | -       | -      | -       | -            |
|   | TOTAL (B)   | 22,757                                     | 13,305      | 439,097 | 475,159                                    | 11,859  | 11,956 | 441,734 | 465,549      |
|   | Operating Profit/(Loss) from Fire/Marine/Miscellaneous Business C = (A - B) | 3,719                                      | (979)       | 83,408  | 86,148                                     | 1,977   | 1,606  | 71,174  | 74,757       |
|   | APPROPRIATIONS  |  |             |         |  |         |        |         |              |
|   | Transfer to Shareholders' Account   | 3,719                                      | (979)       | 83,408  | 86,148                                     | 1,977   | 1,606  | 71,174  | 74,757       |
|   | Transfer to Catastrophe Reserve   | -  | -           | -       | -  | -       | -      | -       | -            |
|   | Transfer to Other Reserves  | -  | -           | -       | -  | -       | -      | -       | -            |
|   | TOTAL (C)   | 3,719                                      | (979)       | 83,408  | 86,148                                     | 1,977   | 1,606  | 71,174  | 74,757       |

|           | FORM NL-2A-B-PL PROFIT AND LOSS ACCOU   | NT   | (₹ in Lakhs)                                     | FORM NL-3A-       |
|-----------|---|--|--|-------------------|
|           | Particulars   | For the<br>Half Year ended<br>September 30, 2020 | For the<br>Half Year ended<br>September 30, 2019 |                   |
| 1         | OPERATING PROFIT/(LOSS)   |  |  | SOURCES OF        |
|           | (a) Fire Insurance  | 3,719  | 1,977  | Share Capital     |
|           | (b) Marine Insurance  | (979)  | 1,606  | · · · · · ·       |
|           | (c) Miscellaneous Insurance   | 83,408   | 71,174   | Reserves And      |
| 2         | INCOME FROM INVESTMENTS   |  |  | Share Applicat    |
|           | (a) Interest, Dividend & Rent – Gross   | 21,190   | 19,623   | Fair Value Char   |
|           | (b) Profit on sale / redemption of Investments                                      | 6,985  | 6,321  | - Shareholde      |
|           | Less: Loss on sale / redemption of Investments                                      | (4,366)  | (1,330)  |                   |
| 3         | OTHER INCOME  |  |  | - Policyholde     |
|           | (a) Interest income on tax refund   | -  | -  | Borrowings        |
|           | (b) Profit on sale/discard of fixed assets<br>(c) Recovery of bad debts written off | 11   | 11   | TOTAL             |
|           |   | - 109,968  | - 99,382   | APPLICATION       |
| 4         | TOTAL (A) PROVISIONS (Other than taxation)  | 109,908  | 99,382   |                   |
| 4         | (a) For diminution in the value of investments ( <b>Refer note 3</b> )              | (7,031)  | 27   | Investments       |
|           | (a) For doubtful debts  | 774  | 1,639  | - Shareholde      |
|           | (c) For future recoverable under reinsurance contracts                              | -  |  | - Policyhold      |
|           | (d) Others  | -  | -  |                   |
| 5         | OTHER EXPENSES  |  |  | Loans             |
| -         | (a) Expenses other than those related to Insurance Business                         |  |  | Fixed Assets      |
|           | (i) Employees' remuneration and other expenses                                      | 237  | 205  | Deferred Tax A    |
|           | (ii) Managerial remuneration  | 548  | 513  | Current Assets    |
|           | (iii) Directors' fees and profit commission   | 80   | 103  | Cash And Bank     |
|           | (iv) CSR Expenditure  | 1,500  | 1,174  |                   |
|           | (v) Interest on Non-convertible Debentures  | 2,002  | 2,004  | Advances And      |
|           | (vi) Expense related to Investment property   | 56   | 50   | Sub-total (A)     |
|           | (vii) Listing Fees / Other Charges  | 8  | 8  | Current Liabiliti |
|           | (viii) Contribution to Policyholders Funds towards excess EOM                       | -  | -  |                   |
|           | (ix) Demerger expenditure (Refer Note 4)  | 3,088  | -  | Provisions        |
|           | (b) Bad debts written off   | 138  | 7  | Sub-total (B)     |
|           | (c) Loss on sale/discard of fixed assets  | 7  | 19   | Net Current A     |
|           | (d) Penalty   | -  | -  | Miscellaneous     |
|           | TOTAL (B)   | 1,407  | 5,749  | (To The Extent    |
|           | Profit Before Tax C=(A-B) Provision for Taxation                                    | 108,561  | 93,633   |                   |
|           | Provision for Taxation Profit after tax   | 27,177   | 31,861   | Debit Balance I   |
|           | APPROPRIATIONS  | 81,384   | 61,772   | TOTAL             |
|           | (a) Interim dividends paid during the period  | -  |  |                   |
|           | (b) Final dividend paid   |  | 15,905   | FORM NL-304       |
|           | (c) Dividend distribution tax   |  | 3,269  |                   |
|           | (d) Debenture Redemption Reserve ( <b>Refer Note 2</b> )                            |  | 346  |                   |
| $\vdash$  | (e) Transfer to General Reserves  | -  |  |                   |
|           | Balance of profit/(loss) brought forward from last year                             | 404,531  | 323,850  |                   |
| $\square$ | Balance carried forward to Balance Sheet  | 485,915  | 366,102  | Gross Direct Pr   |
| $\square$ | Earnings Per Share (face value of ₹10/- each)                                       |  |  | Gross Direct Pr   |
|           | Basic (not annualized) (in ₹)   | 17.91  | 13.59  | Growth Rate of    |
|           | Diluted (not annualized) (in ₹)   | 17.85  | 13.56  | Net Retention F   |
|           |   | 1  |  |                   |

| FORM NL-3A-B-BS BALA   | M NL-3A-B-BS BALANCE SHEET     |                                |                            |  |
|--|--------------------------------|--------------------------------|----------------------------|--|
| Particulars  | As at<br>September 30,<br>2020 | As at<br>September 30,<br>2019 | As at<br>March 31,<br>2020 |  |
| SOURCES OF FUNDS   |                                |                                |                            |  |
| Share Capital  | 45,450                         | 45,443                         | 45,447                     |  |
| Reserves And Surplus   | 649,545                        | 529,401                        | 567,957                    |  |
| Share Application Money Pending Allotment                                | 35                             | 10                             | 21                         |  |
| Fair Value Change Account  | 21,918                         | 10,123                         | (42,863)                   |  |
| - Shareholders funds   | 5,121                          | 2,354                          | (9,481)                    |  |
| - Policyholders funds  | 16,797                         | 7,769                          | (33,382)                   |  |
| Borrowings   | 48,500                         | 48,500                         | 48,500                     |  |
| TOTAL  | 765,448                        | 633,477                        | 619,062                    |  |
| APPLICATION OF FUNDS   |                                |                                |                            |  |
| Investments  | 2,916,195                      | 2,399,930                      | 2,632,673                  |  |
| - Shareholders   | 682,662                        | 562,042                        | 585,957                    |  |
| - Policyholders  | 2,233,533                      | 1,837,888                      | 2,046,716                  |  |
| Loans  | -                              | -                              | -                          |  |
| Fixed Assets   | 65,399                         | 47,561                         | 67,658                     |  |
| Deferred Tax Asset   | 41,467                         | 32,476                         | 30,630                     |  |
| Current Assets   |                                |                                |                            |  |
| Cash And Bank Balances   | 2,685                          | 25,547                         | 3,264                      |  |
| Advances And Other Assets  | 808,737                        | 1,030,783                      | 969,984                    |  |
| Sub-total (A)  | 811,422                        | 1,056,330                      | 973,248                    |  |
| Current Liabilities  | 2,487,395                      | 2,345,365                      | 2,497,980                  |  |
| Provisions   | 581,640                        | 557,455                        | 587,167                    |  |
| Sub-total (B)  | 3,069,035                      | 2,902,820                      | 3,085,147                  |  |
| Net Current Assets (C) = (A - B)   | (2,257,613)                    | (1,846,490)                    | (2,111,899)                |  |
| Miscellaneous Expenditure<br>(To The Extent Not Written Off Or Adjusted) | -                              | -                              | -                          |  |
| Debit Balance In Profit And Loss Account                                 | -                              | -                              | -                          |  |
| TOTAL  | 765,448                        | 633,477                        | 619,062                    |  |

| FORM NL-30A A  | IM NL-30A ANALYTICAL RATIOS                       |  |   |  |  |  |
|--|---|--|---|--|--|--|
| Particulars  | For the<br>Quarter ended<br>September 30,<br>2020 | Upto the Half<br>Year ended<br>September 30,<br>2020 | For the<br>Quarter ended<br>September 30,<br>2019 | Upto the Half<br>Year ended<br>September 30,<br>2019 |  |  |
| Gross Direct Premium Growth Rate                                     | 8%  | 1%   | -16%  | -12%   |  |  |
| Gross Direct Premium To Shareholders' Fund Ratio                     | 0.46  | 0.93   | 0.51  | 1.12   |  |  |
| Growth Rate of Shareholders' Fund                                    | 13%   | 13%  | 8%  | 8%   |  |  |
| Net Retention Ratio  | 77%   | 71%  | 71%   | 69%  |  |  |
| Net Commission Ratio   | 7%  | 6%   | 3%  | 3%   |  |  |
| Expense of Management to<br>Gross Direct Premium Ratio               | 30%   | 28%  | 27%   | 26%  |  |  |
| Expense of Management to<br>Net Written Premium Ratio                | 39%   | 38%  | 37%   | 36%  |  |  |
| Net incurred claims to Net earned premium                            | 67%   | 68%  | 75%   | 75%  |  |  |
| Combined Ratio   | 100%  | 100%   | 103%  | 101%   |  |  |
| Technical Reserves to Net Premium Ratio                              | 9.78  | 5.18   | 10.54   | 5.02   |  |  |
| Underwriting Balance Ratio   | 0.00  | 0.01   | 0.00  | -0.01  |  |  |
| Operating Profit Ratio   | 17%   | 18%  | 16%   | 16%  |  |  |
| Liquid Assets to Liabilities Ratio                                   | 0.13  | 0.13   | 0.13  | 0.13   |  |  |
| Net Earning Ratio  | 17%   | 17%  | 13%   | 13%  |  |  |
| Return on Net Worth Ratio (not annualized)                           | 6%  | 12%  | 5%  | 11%  |  |  |
| Available Solvency Margin Ratio to<br>Required Solvency Margin Ratio | 2.74  | 2.74   | 2.26  | 2.26   |  |  |
| NPA Ratio  |   |  |   |  |  |  |
| Gross NPA Ratio  | -   | -  | -   | -  |  |  |
| Net NPA Ratio  | -   | -  | -   | -  |  |  |
| Debt Equity Ratio  | 0.07  | 0.07   | 0.08  | 0.08   |  |  |
| Debt Service Coverage Ratio  | 56.03   | 55.21  | 46.80   | 47.72  |  |  |
| Interest Service Coverage Ratio                                      | 56.03   | 55.21  | 46.80   | 47.72  |  |  |

Notes:(1) Ratios are computed as per definitions laid down by IRDA Master Circular dated October 5, 2012 and Corrigendum on Master Circular dated July 3, 2013.
(2) The Company has been creating Debenture Redemption Reserve (DRR) on a straight-line basis. Pursuant to amendment vide Ministry of Corporate Affairs notification no. G,S.R. 574(E) dated August 16, 2019 of Companies (Share Capital and Debenture) Rules, 2014, the Company is not required to create any additional DRR. Accordingly the Company continues to hold the existing DRR of ₹ 2,771 lakhs.
(3) During the half year ended September 30, 2020, the Company has reversed previously assessed impairment of ₹ 7,029 Lakhs as underlying securities were sold, and the resultant losses were recognised.
(4) The Board of Directors of the Company Limited ("Company"). The Company has made necessary applications to, inter alia, applicable statutory and regulatory authorities and stock exchanges seeking their approval for the Scheme and the process for receipt of thes company.

- applicable statutory and regulatory authorities and stock exchanges seeking their approval for the Scheme and the process for receipt of these approvals is currently ongoing. The IRDAI, vide its circular IRDA/F&A/CIR/MISC/099/04/2020 dated April 24, 2020 stipulated that, in view of the emerging market conditions and to conserve capital with the insurance companies in the interest of Policyholders and of the economy at large, has urged insurers to take conscious call to refrain from dividend pay-out from profits pertaining to the financial year ended March 31, 2020 til further instructions. This position shall be reassessed by the authority based on financial results of insurers for the half year ended September 30, 2020. Accordingly, the Board of Directors has not declared any interim dividend for the half year ended September 30, 2020. Credit Rating:"AAA" by CRISL and "AAA" by ICRA. Net Worth as on September 30, 2020. Edshs (Computed as per definition laid down by IRDAI). Previous due date for nawment of Interest on Non-Convertible Dehentures : July 28, 2020, paid on July 28, 2020 (5)

- (9) (10)
- Previous due date for payment of Interest on Non-Convertible Debentures : July 28, 2020, paid on July 28, 2020 Next due date for payment of Interest on Non-Convertible Debentures : July 28, 2021, and amount thereof is ₹ 4,001 Lakhs. Figures of the previous period ended have been re-grouped / re-arranged to conform to current period ended presentation.
- (11) The above financial results have been approved by the Board of Directors of the Company at its meeting held on October 23, 2020.

For and on behalf of the Board of Directors Sd/-

Place: Mumbai Date: October 23, 2020

Bhargav Dasgupta Managing Director & CEO



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