

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN: L67200MH2000PLC129408

COMMISSION SCHEDULE

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22
Commission & Remuneration	5,705	5,705	1,674	1,674	11	11	1,685	1,685	9,527	9,527	570	570	10,097	10,097	6,117	6,117	520	520	45	45	6,682	6,682
Rewards	1,462	1,462	225	225	2	2	227	227	2,376	2,376	64	64	2,440	2,440	563	563	32	32	1	1	596	596
Distribution fees	-	-	-	-	-	-	-	-	909	909	26	26	935	935	-	-	-	-	-	-	-	-
Gross Commission	7,167	7,167	1,899	1,899	13	13	1,912	1,912	12,812	12,812	660	660	13,472	13,472	6,680	6,680	552	552	46	46	7,278	7,278
Add: Commission on Re-insurance Accepted	328	328	75	75	-	-	75	75	(191)	(191)	-	-	(191)	(191)	561	561	-	-	-	-	561	561
Less: Commission on Re-insurance Ceded	13,256	13,256	284	284	32	32	316	316	970	970	169	169	1,139	1,139	4,074	4,074	495	495	7	7	4,576	4,576
Net Commission	(5,761)	(5,761)	1,690	1,690	(19)	(19)	1,671	1,671	11,651	11,651	491	491	12,142	12,142	3,167	3,167	57	57	39	39	3,263	3,263
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																						
Individual Agents	938	938	425	425	-	-	425	425	1,361	1,361	127	127	1,488	1,488	1,550	1,550	36	36	7	7	1,593	1,593
Corporate Agents-Banks/FII/HFC	338	338	10	10	-	-	10	10	388	388	28	28	416	416	2,339	2,339	294	294	6	6	2,639	2,639
Corporate Agents-Others	7	7	1	1	-	-	1	1	838	838	20	20	858	858	255	255	60	60	20	20	335	335
Insurance Brokers	5,884	5,884	1,461	1,461	13	13	1,474	1,474	8,648	8,648	349	349	8,997	8,997	2,483	2,483	161	161	11	11	2,655	2,655
Direct Business - Online ^e	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	969	969	26	26	995	995	-	-	-	-	-	-	-	-
Web Aggregators	-	-	2	2	-	-	2	2	24	24	14	14	38	38	1	1	-	-	2	2	3	3
Insurance Marketing Firm	-	-	-	-	-	-	-	-	(31)	(31)	(1)	(1)	(32)	(32)	6	6	-	-	-	-	6	6
Common Service Centers	-	-	-	-	-	-	-	-	21	21	16	16	37	37	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	594	594	81	81	675	675	46	46	1	1	-	-	47	47
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	7,167	7,167	1,899	1,899	13	13	1,912	1,912	12,812	12,812	660	660	13,472	13,472	6,680	6,680	552	552	46	46	7,278	7,278
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	7,167	7,167	1,899	1,899	13	13	1,912	1,912	12,812	12,812	660	660	13,472	13,472	6,680	6,680	552	552	46	46	7,278	7,278
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(₹ lakhs)

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22	For Q1 2021-22	Upto Q1 2021-22
Commission & Remuneration	249	249	95	95	820	820	49	49	-	-	66	66	1,607	1,607	19,665	19,665	27,055	27,055
Rewards	36	36	37	37	143	143	(1)	(1)	-	-	19	19	383	383	3,653	3,653	5,342	5,342
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	935	935	935	935
Gross Commission	285	285	132	132	963	963	48	48	-	-	85	85	1,990	1,990	24,253	24,253	33,332	33,332
Add: Commission on Re-insurance Accepted	-	-	-	-	55	55	27	27	-	-	-	-	75	75	527	527	930	930
Less: Commission on Re-insurance Ceded	71	71	131	131	955	955	23	23	3	3	144	144	893	893	7,935	7,935	21,507	21,507
Net Commission	214	214	1	1	63	63	52	52	(3)	(3)	(59)	(59)	1,172	1,172	16,845	16,845	12,755	12,755
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Individual Agents	133	133	50	50	247	247	3	3	-	-	1	1	159	159	3,674	3,674	5,037	5,037
Corporate Agents-Banks/FII/HFC	17	17	1	1	11	11	-	-	-	-	-	-	120	120	3,204	3,204	3,552	3,552
Corporate Agents-Others	1	1	6	6	-	-	-	-	-	-	-	-	114	114	1,314	1,314	1,322	1,322
Insurance Brokers	131	131	75	75	705	705	45	45	-	-	84	84	1,593	1,593	14,285	14,285	21,643	21,643
Direct Business - Online ^e	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	995	995	995	995
Web Aggregators	3	3	-	-	-	-	-	-	-	-	-	-	-	-	44	44	46	46
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(26)	(26)	(26)	(26)
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	37	37	37	37
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	4	4	726	726	726	726
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	285	285	132	132	963	963	48	48	-	-	85	85	1,990	1,990	24,253	24,253	33,332	33,332
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India	285	285	132	132	963	963	48	48	-	-	85	85	1,990	1,990	24,253	24,253	33,332	33,332
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Includes Health, Personal Accident & Travel

Note: Pursuant to the Scheme of demerger of Bharti Axa General Insurance Company Limited with ICICI Lombard General Insurance Company Limited become effective from September 8, 2021, the Company has given impact of the scheme in the current financial year. Consequently, the Company has restated its financials as on June 30, 2021. The comparative figures reported as on March 31, 2021 and as on June 30, 2020 does not include the effect of the demerger and are not strictly comparable.

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN: L67200MH2000PLC129408

COMMISSION SCHEDULE

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21
Commission & Remuneration	4,760	4,760	1,080	1,080	15	15	1,095	1,095	8,337	8,337	503	503	8,840	8,840	4,573	4,573	400	400	(57)	(57)	4,916	4,916
Rewards	1,633	1,633	117	117	-	-	117	117	2,160	2,160	47	47	2,207	2,207	350	350	48	48	(1)	(1)	397	397
Distribution fees	-	-	-	-	-	-	-	-	681	681	24	24	705	705	-	-	-	-	-	-	-	-
Gross Commission	6,393	6,393	1,197	1,197	15	15	1,212	1,212	11,178	11,178	574	574	11,752	11,752	4,923	4,923	448	448	(58)	(58)	5,313	5,313
Add: Commission on Re-insurance Accepted	427	427	83	83	2	2	85	85	59	59	-	-	59	59	170	170	-	-	-	-	-	170
Less: Commission on Re-insurance Ceded	9,186	9,186	185	185	20	20	205	205	3,691	3,691	138	138	3,829	3,829	2,743	2,743	(88)	(88)	4	4	2,659	2,659
Net Commission	(2,366)	(2,366)	1,095	1,095	(3)	(3)	1,092	1,092	7,546	7,546	436	436	7,982	7,982	2,350	2,350	536	536	(62)	(62)	2,824	2,824

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	984	984	262	262	-	-	262	262	1,454	1,454	115	115	1,569	1,569	1,258	1,258	83	83	6	6	1,347	1,347
Corporate Agents-Banks/FII/HFC	85	85	5	5	-	-	5	5	263	263	25	25	288	288	1,912	1,912	223	223	2	2	2,137	2,137
Corporate Agents-Others	5	5	-	-	-	-	-	-	632	632	10	10	642	642	83	83	30	30	1	1	114	114
Insurance Brokers	5,315	5,315	923	923	15	15	938	938	7,658	7,658	332	332	7,990	7,990	1,624	1,624	111	111	(67)	(67)	1,668	1,668
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	681	681	23	23	704	704	-	-	-	-	-	-	-	-
Web Aggregators	4	4	7	7	-	-	7	7	3	3	-	-	3	3	8	8	-	-	-	-	8	8
Insurance Marketing Firm	-	-	-	-	-	-	-	-	2	2	1	1	3	3	3	3	-	-	-	-	3	3
Common Service Centers	-	-	-	-	-	-	-	-	13	13	7	7	20	20	1	1	-	-	-	-	1	1
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	472	472	61	61	533	533	34	34	1	1	-	-	35	35
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	6,393	6,393	1,197	1,197	15	15	1,212	1,212	11,178	11,178	574	574	11,752	11,752	4,923	4,923	448	448	(58)	(58)	5,313	5,313
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	6,393	6,393	1,197	1,197	15	15	1,212	1,212	11,178	11,178	574	574	11,752	11,752	4,923	4,923	448	448	(58)	(58)	5,313	5,313
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(₹ lakhs)

Particulars	Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21	For Q1 2020-21	Upto Q1 2020-21
Commission & Remuneration	189	189	86	86	537	537	38	38	-	-	49	49	897	897	15,552	15,552	21,407	21,407
Rewards	57	57	31	31	149	149	3	3	-	-	14	14	282	282	3,140	3,140	4,890	4,890
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	705	705	705	705
Gross Commission	246	246	117	117	686	686	41	41	-	-	63	63	1,179	1,179	19,397	19,397	27,002	27,002
Add: Commission on Re-insurance Accepted	-	-	-	-	183	183	14	14	-	-	-	-	43	43	469	469	981	981
Less: Commission on Re-insurance Ceded	69	69	54	54	1,083	1,083	19	19	63	63	104	104	550	550	8,430	8,430	17,821	17,821
Net Commission	177	177	63	63	(214)	(214)	36	36	(63)	(63)	(41)	(41)	672	672	11,436	11,436	10,162	10,162

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	134	134	25	25	252	252	2	2	-	-	1	1	183	183	3,513	3,513	4,759	4,759
Corporate Agents-Banks/FII/HFC	6	6	1	1	7	7	-	-	-	-	-	-	36	36	2,475	2,475	2,565	2,565
Corporate Agents-Others	-	-	7	7	-	-	-	-	-	-	-	-	5	5	768	768	773	773
Insurance Brokers	103	103	83	83	424	424	39	39	-	-	62	62	954	954	11,323	11,323	17,576	17,576
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	704	704	704	704
Web Aggregators	3	3	1	1	3	3	-	-	-	-	-	-	2	2	20	20	31	31
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	6	6	6
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21	21	21	21
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	568	568	568	568
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	246	246	117	117	686	686	41	41	-	-	63	63	1,180	1,180	19,398	19,398	27,003	27,003
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India	246	246	117	117	686	686	41	41	-	-	63	63	1,179	1,179	19,397	19,397	27,002	27,002
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Includes Health, Personal Accident & Travel