

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN: L67200MH2000PLC129408

COMMISSION SCHEDULE

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25
Commission & Remuneration	11,268	23,303	3,221	7,061	70	77	3,291	7,138	61,081	108,096	4,135	20,675	65,216	128,771	28,864	56,411	4,034	8,745	2,540	4,341	35,437	69,497
Rewards	(4,680)	(2,366)	(550)	(265)	(36)	(27)	(587)	(292)	(867)	(919)	(24)	(24)	(890)	(943)	(1,366)	(435)	(167)	(134)	-	-	(1,533)	(569)
Distribution fees	-	-	-	-	-	-	-	-	6,585	10,316	1,359	5,076	7,944	15,391	-	-	-	-	-	-	-	-
Gross Commission	6,588	20,937	2,671	6,796	34	50	2,704	6,846	66,800	117,493	5,470	25,726	72,270	143,219	27,498	55,976	3,866	8,611	2,540	4,341	33,904	68,928
Add: Commission on Re-insurance Accepted	596	1,396	36	121	14	16	50	137	-	-	-	-	-	-	649	1,245	6	6	-	-	655	1,251
Less: Commission on Re-insurance Ceded	11,459	34,074	274	1,133	80	254	354	1,387	743	1,465	233	466	976	1,931	11,771	30,738	2,475	6,475	121	247	14,367	37,460
Net Commission	(4,275)	(11,741)	2,433	5,784	(32)	(188)	2,400	5,596	66,057	116,028	5,237	25,260	71,294	141,288	16,376	26,483	1,397	2,142	2,419	4,094	20,192	32,719

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	1,175	3,220	982	2,169	1	1	983	2,170	6,178	11,526	614	1,555	6,792	13,081	3,978	7,339	104	223	316	615	4,398	8,177
Corporate Agents-Banks/PII/HFC	1,125	2,015	18	31	-	-	18	31	2,877	6,399	243	574	3,120	6,973	14,360	27,556	1,728	3,560	1,257	1,536	17,345	32,652
Corporate Agents-Others	51	91	9	22	-	-	9	22	672	820	(187)	97	485	917	1,097	2,718	66	130	662	1,651	1,825	4,499
Insurance Brokers	4,230	15,601	1,659	4,567	33	49	1,692	4,616	44,121	76,844	2,305	15,010	46,426	91,854	7,921	18,118	1,968	4,697	278	443	10,167	23,258
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	6,586	10,316	1,359	5,076	7,945	15,392	-	-	-	-	-	-	-	-
Web Aggregators	1	1	-	-	-	-	-	-	-	-	-	-	-	5	9	-	-	-	-	-	-	5
Insurance Marketing Firm	5	9	3	7	-	-	3	7	42	89	(3)	3	39	92	93	158	-	1	-	1	93	160
Common Service Centers	-	-	-	-	-	-	-	-	6	23	2	-	8	23	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	6,318	11,476	1,137	3,411	7,455	14,887	44	78	-	-	27	95	71	173
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	6,587	20,937	2,671	6,796	34	50	2,705	6,846	66,800	117,493	5,470	25,726	72,270	143,219	27,498	55,976	3,866	8,611	2,540	4,341	33,904	68,928
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India *	6,586	20,936	2,608	6,733	34	50	2,642	6,783	66,800	117,493	5,470	25,726	72,270	143,219	27,495	55,973	3,866	8,611	2,472	4,273	33,833	68,857
Outside India	1	1	63	63	-	-	63	63	-	-	-	-	-	-	3	3	-	-	68	68	71	71

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25	For Q2 2024-25	Upto H1 2024-25
Commission & Remuneration	853	1,595	711	1,137	4,052	7,068	174	314	16	18	398	573	6,300	11,888	113,159	220,862	127,717	251,303
Rewards	(133)	(120)	(95)	(70)	(1,061)	(821)	(32)	(31)	(3)	(3)	(165)	(133)	(1,466)	(1,081)	(5,377)	(3,770)	(10,643)	(6,428)
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,944	15,391	7,944	15,391
Gross Commission	721	1,476	617	1,068	2,991	6,247	142	283	13	15	234	441	4,834	10,807	115,725	232,483	125,017	260,266
Add: Commission on Re-insurance Accepted	-	-	25	49	67	142	9	20	-	-	-	-	37	544	793	2,006	1,439	3,539
Less: Commission on Re-insurance Ceded	204	415	99	140	4,307	7,789	139	207	3,728	4,656	334	645	6,017	10,181	30,171	63,424	41,984	98,885
Net Commission	517	1,061	543	977	(1,249)	(1,400)	12	96	(3,715)	(4,641)	(100)	(204)	(1,146)	1,170	86,347	171,065	84,472	164,920

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	424	867	84	178	925	2,102	2	13	-	-	2	3	691	1,392	13,318	25,813	15,476	31,203
Corporate Agents-Banks/PII/HFC	56	101	8	17	22	39	-	-	2	2	-	-	1,309	2,826	21,861	42,610	23,005	44,656
Corporate Agents-Others	1	2	32	59	-	-	-	-	-	-	-	-	163	554	2,506	6,031	2,566	6,144
Insurance Brokers	239	503	491	812	2,042	4,104	141	271	11	13	232	438	2,664	6,027	62,412	127,280	68,334	147,497
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,945	15,392	7,945	15,392
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	2	2	7	11	8	12
Insurance Marketing Firm	1	3	1	1	2	2	-	-	-	-	-	-	2	3	138	261	146	277
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8	23	8	23
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	2	2	7,528	15,062	7,528	15,062
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	721	1,476	616	1,067	2,991	6,247	143	284	13	15	234	441	4,833	10,806	115,723	232,483	125,016	260,266
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India *	721	1,476	616	1,067	2,991	6,247	143	284	13	15	234	441	4,833	10,806	115,652	232,412	124,881	260,131
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	71	71	135	135

Includes Health, Personal Accident & Travel

* Includes Business written in IIO (IFSC Insurance Office)

(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24
Commission & Remuneration	5,917	15,143	2,081	4,869	38	81	2,119	4,950	41,180	72,667	11,040	20,448	52,220	93,115	22,867	41,708	3,474	6,785	2,248	3,425	28,589	51,918
Rewards	844	2,918	208	416	3	3	211	419	4	63	-	(1)	4	62	721	1,051	33	65	-	-	754	1,116
Distribution fees	-	-	-	-	-	-	-	-	-	3,580	5,481	3,693	7,502	12,983	-	-	-	-	-	-	-	-
Gross Commission	6,761	18,061	2,289	5,285	41	84	2,330	5,369	44,764	78,211	14,733	27,949	59,497	106,160	23,588	42,759	3,507	6,850	2,248	3,425	29,343	53,034
Add: Commission on Re-insurance Accepted	670	1,512	71	128	9	19	80	147	-	-	-	-	-	-	(27)	1,494	-	-	-	-	(27)	1,494
Less: Commission on Re-insurance Ceded	9,285	29,813	391	925	94	197	485	1,122	636	1,188	216	407	852	1,595	11,806	23,125	2,240	3,020	206	303	14,252	26,448
Net Commission	(1,854)	(10,240)	1,969	4,488	(44)	(94)	1,925	4,394	44,128	77,023	14,517	27,542	58,645	104,565	11,755	21,128	1,267	3,830	2,042	3,122	15,064	28,080

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	1,079	2,528	815	1,685	1	1	816	1,686	5,180	8,903	899	1,491	6,079	10,394	3,190	5,514	77	161	193	318	3,460	5,993
Corporate Agents-Banks/FII/HFC	699	1,324	17	30	-	-	17	30	3,133	5,538	154	250	3,287	5,788	11,004	22,584	3,099	5,880	430	1,435	14,533	29,899
Corporate Agents-Others	31	34	1	1	-	-	1	1	112	237	1	2	113	239	1,782	2,415	(73)	56	1,561	1,562	3,270	4,033
Insurance Brokers	4,951	14,174	1,456	3,569	40	83	1,496	3,652	27,829	49,805	8,647	16,347	36,476	66,152	7,499	12,053	404	753	58	103	7,961	12,909
Direct Business - Online [†]	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	3,580	5,481	3,693	7,502	12,983	-	-	-	-	-	-	-	-	-
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	1	1	-	-	-	-	-	-	24	37	8	1	32	38	40	50	-	-	-	-	40	50
Common Service Centers	-	-	-	-	-	-	-	-	20	44	9	18	29	62	1	1	-	-	-	-	1	1
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	4,886	8,166	1,322	2,338	6,208	10,504	72	142	-	-	6	7	78	149
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	6,761	18,061	2,289	5,285	41	84	2,330	5,369	44,764	78,211	14,733	27,949	59,497	106,160	23,588	42,759	3,507	6,850	2,248	3,425	29,343	53,034
Commission and Rewards on (Excluding Reinsurance)																						
Business written :																						
In India *	6,761	18,061	2,289	5,285	41	84	2,330	5,369	44,764	78,211	14,733	27,949	59,497	106,160	23,588	42,759	3,507	6,850	2,248	3,425	29,343	53,034
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(₹ lakhs)

Particulars	Workmen's Compensation /		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24	For Q2 2023-24	Upto H1 2023-24
Commission & Remuneration	564	1,094	417	782	2,057	4,008	72	118	8	9	140	273	5,261	9,905	89,328	161,222	97,364	181,315
Rewards	21	44	31	71	321	610	2	2	-	-	8	46	299	722	1,440	2,673	2,495	6,010
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,273	12,983	7,273	12,983
Gross Commission	585	1,138	448	853	2,378	4,618	74	120	8	9	148	319	5,560	10,627	98,041	176,878	107,132	200,308
Add: Commission on Re-insurance Accepted	-	-	3	6	78	178	19	32	-	-	-	-	36	454	109	2,164	859	3,823
Less: Commission on Re-insurance Ceded	136	276	79	110	2,590	5,786	112	195	3,066	3,614	214	450	3,206	5,373	24,507	43,847	34,277	74,782
Net Commission	449	862	372	749	(134)	(990)	(19)	(43)	(3,058)	(3,605)	(66)	(131)	2,390	5,708	73,643	135,195	73,714	129,349

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	348	668	82	140	773	1,534	1	7	-	-	-	-	562	1,116	11,305	19,852	13,200	24,066	
Corporate Agents-Banks/FII/HFC	53	97	6	13	22	36	-	-	-	-	-	-	-	3,142	5,459	21,043	41,292	21,759	42,646
Corporate Agents-Others	1	1	14	46	-	-	-	-	-	-	-	-	-	12	140	3,410	4,459	3,441	4,494
Insurance Brokers	183	372	346	654	1,582	3,047	73	113	8	9	148	319	1,843	3,845	48,620	87,420	55,068	105,246	
Direct Business - Online [†]	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,273	12,983	7,273	12,983	
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Insurance Marketing Firm	-	-	-	-	1	1	-	-	-	-	-	-	-	1	67	74	156	75	157
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	30	63	30	63	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,286	10,653	6,286	10,653	
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	585	1,138	448	853	2,378	4,618	74	120	8	9	148	319	5,560	10,627	98,041	176,878	107,132	200,308	
Commission and Rewards on (Excluding Reinsurance)																			
Business written :																			
In India *	585	1,138	448	853	2,378	4,618	74	120	8	9	148	319	5,560	10,627	98,041	176,878	107,132	200,308	
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Includes Health, Personal Accident & Travel

* Includes Business written in I/O (IFSC Insurance Office)