## PERIODIC DISCLOSURES





Name of the Insurer: BHARTI AXA General Insurance Company Limited

Registration No: 139 and Date of Registration with the IRDA: 27th June 2008

Date: As on 31st December 2014

## COMMISSION -

| PARTICULARS                            | FOR THE QUARTER OCTOBER<br>TO DECEMBER 2014 | UP TO THE QUARTER<br>DECEMBER 2014 | FOR THE QUARTER<br>OCTOBER TO<br>DECEMBER 2013 | UP TO THE QUARTER<br>DECEMBER 2013 |
|--|---|------------------------------------|--|------------------------------------|
|  | (Rs.'000)                                   | (Rs.'000)                          | (Rs.'000)                                      | (Rs.'000)                          |
| Commission paid                        |   |                                    |  |                                    |
| Direct                                 | 129,817                                     | 474,690                            | 163,540  | 545,755                            |
| Add: Re-insurance Accepted             | 1,058                                       | 11,049                             | 1,354  | 4,842                              |
| Less: Commission on Re-insurance Ceded | 60,746                                      | 275,513                            | 66,359   | 307,218                            |
| Net Commission                         | 70,129                                      | 210,226                            | 98,536   | 243,380                            |

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

| Agents           | 41,996  | 127,914 | 35,106  | 101,373 |
|------------------|---------|---------|---------|---------|
| Brokers          | 88,914  | 357,713 | 129,700 | 449,087 |
| Corporate Agency | (34)    | 112     | 89      | 138     |
| Referral         | -       | 1       | -       | -       |
| Others           | -       | -       | -       | -       |
| TOTAL (B)        | 130,876 | 485,739 | 164,896 | 550,598 |

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.