

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: **BHARTI AXA General Insurance Company Limited**
Registration No: 139 and Date of Registration with the IRDA : 27th June 2008

Date: As on 30th September 2015
(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter July - Sept 2014		Current Quarter July - Sept 2015		Up to the period 30th Sept 2014		Up to the period 30th Sept 2015	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	76,982	5,606	82,288	7,188	156,331	11,662	150,235	13,625
2	Corporate Agents-Banks	88	8	3	-	199	19	23	2
3	Corporate Agents -Others								
4	Brokers	81,101	11,016	84,791	11,676	164,262	30,963	166,493	26,231
5	Micro Agents					-	-		
6	Direct Business	311,988	15,079	312,554	12,378	621,971	32,613	607,284	25,255
	Total (A)	470,159	31,710	479,636	31,241	942,763	75,256	924,035	65,114
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	470,159	31,710	479,636	31,241	942,763	75,256	924,035	65,114

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold