

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: **BHARTI AXA General Insurance Company Limited**
 Registration No: 139 and Date of Registration with the IRDA : 27th June 2008

Date: As on 31st December 2015
 (Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter Oct - Dec 2015		Current Quarter Oct - Dec 2014		Up to the period 31st Dec 2015		Up to the period 31st Dec 2014	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	91,680	7,556.55	85,382	5,963.88	241,915	21,181.93	241,713	17,284.74
2	Corporate Agents-Banks	-	-	-	-	-	-	199	18.68
3	Corporate Agents -Others	(1)	-	2	0.33	22	2.03	2	0.33
4	Brokers	96,871	13,375.84	95,909	12,814.22	263,364	39,607.17	260,171	43,777.19
5	Micro Agents					-	-	-	-
6	Direct Business	286,741	11,067.90	342,193	17,288.23	894,025	36,323.06	964,164	49,900.84
	Total (A)	475,291	32,000.29	523,486	36,066.67	1,399,326	97,114.18	1,466,249	110,981.78
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	475,291	32,000.29	523,486	36,066.67	1,399,326	97,114.18	1,466,249	110,981.78

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold