

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: **BHARTI AXA General Insurance Company Limited**
 Registration No: 139 and Date of Registration with the IRDA : 27th June 2008

Date: As on 31st March 2016
 (Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter Jan - Mar 2016		Current Quarter Jan - Mar 2015		Up to the period 31st Mar 2016		Up to the period 31st Mar 2015	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	91,434	7,896.84	72,644	6,098.63	333,350	29,078.77	314,357	23,377.13
2	Corporate Agents-Banks	1,624	111.97	-	-	1,624	111.97	199	18.68
3	Corporate Agents -Others			81	6.26	22	2.03	83	6.59
4	Brokers	83,538	12,314.94	96,953	12,967.66	346,902	51,922.11	357,124	56,744.85
5	Micro Agents					-	-	-	-
6	Direct Business	287,724	10,003.93	341,881	15,305.68	1,181,749	46,326.99	1,306,045	65,206.52
	Total (A)	464,320	30,327.68	511,559	34,378.22	1,863,647	127,441.86	1,977,808	145,353.76
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	464,320	30,327.68	511,559	34,378.22	1,863,647	127,441.86	1,977,808	145,353.76

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold