

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: **BHARTI AXA General Insurance Company Limited**
 Registration No: 139 and Date of Registration with the IRDA : 27th June 2008

Date: As on 30th June 2016
 (Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter Apr - Jun 2016		Current Quarter Apr - Jun 2015		Up to the period 30th Jun 2016		Up to the period 30th Jun 2015	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	85,536	8,461.46	67,947	6,437.23	85,536	8,461.46	67,947	6,437.23
2	Corporate Agents-Banks	2,259	124.12	-	-	2,259	124.12	-	-
3	Corporate Agents -Others					-	-	-	-
4	Brokers	78,713	13,570.49	81,702	14,555.80	78,713	13,570.49	81,702	14,555.80
5	Micro Agents					-	-	-	-
6	Direct Business	289,825	11,078.88	294,730	12,877.62	289,825	11,078.88	294,730	12,877.62
	Total (A)	456,333	33,234.94	444,379	33,870.63	456,333	33,234.94	444,379	33,870.63
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	456,333	33,234.94	444,379	33,870.63	456,333	33,234.94	444,379	33,870.63

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold