

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: **BHARTI AXA General Insurance Company Limited**
Registration No: 139 and Date of Registration with the IRDA : 27th June 2008

Date: As on 31st December 2016
(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter Oct - Dec 2015		Current Quarter Oct - Dec 2016		Up to the period 31st Dec 2015		Up to the period 31st Dec 2016	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	91,680	7,556.55	94,804	8,854.03	241,915	21,181.93	271,692	26,279.11
2	Corporate Agents-Banks	-	-	1,401	99.41	-	-	5,211	350.75
3	Corporate Agents -Others	(1)	-	3	1.81	22	2.03	3	1.81
4	Brokers	96,871	13,375.84	98,629	14,393.29	263,364	39,607.17	255,596	40,000.83
5	Micro Agents					-	-	-	-
6	Direct Business	286,741	11,067.90	291,117	10,057.97	894,025	36,323.06	866,201	31,209.46
	Total (A)	475,291	32,000.29	485,954	33,406.51	1,399,326	97,114.18	1,398,703	97,841.96
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	475,291	32,000.29	485,954	33,406.51	1,399,326	97,114.18	1,398,703	97,841.96

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold