

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
 Registration No: 139 and Date of Registration with the IRDA : 27th June 2008

Date: As on 31st March 2017

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter Jan - Mar 2016		Current Quarter Jan - Mar 2017		Up to the period 31st Mar 2016		Up to the period 31st Mar 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	91,434.00	7,896.84	101,561.00	8,259.64	333,350.00	29,079	373,253.00	34,538.75
2	Corporate Agents-Banks	1,624.00	111.97	1,265.00	154.02	1,624.00	112	6,476.00	504.77
3	Corporate Agents -Others			192.00	25.19	22.00	2	195.00	27.00
4	Brokers	83,538.00	12,314.94	96,595.00	14,780.60	346,902.00	51,922	352,191.00	54,781.43
5	Micro Agents					-	-	-	-
6	Direct Business	287,724.00	10,003.93	304,137.00	10,347.94	1,181,749.00	46,327	1,170,338.00	41,557.40
	Total (A)	464,320.00	30,327.68	503,750.00	33,567.38	1,863,647.00	127,442	1,902,453.00	131,409.34
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	464,320.00	30,327.68	503,750.00	33,567.38	1,863,647.00	127,442	1,902,453.00	131,409

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold