

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDA : 27th June 2008

Date: As on 30th June 2017

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter Apr - Jun 2016		Current Quarter Apr - Jun 2017		Up to the period 30th Jun 2016		Up to the period 30th Jun 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	85,536.00	8,461.46	75,520.00	6,589.38	85,536.00	8,461	75,520.00	6,589.38
2	Corporate Agents-Banks	2,259.00	124.12	1,940.00	200.05	2,259.00	124	1,940.00	200.05
3	Corporate Agents -Others			1.00		-	-	1.00	-
4	Brokers	78,713.00	13,570.49	84,872.00	14,216.29	78,713.00	13,570	84,872.00	14,216.29
5	Micro Agents					-	-	-	-
6	Direct Business	289,825.00	11,078.88	271,806.00	10,631.81	289,825.00	11,079	271,806.00	10,631.81
	Total (A)	456,333.00	33,234.94	434,139.00	31,637.53	456,333.00	33,235	434,139.00	31,637.52
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	456,333.00	33,234.94	434,139.00	31,637.53	456,333.00	33,235	434,139.00	31,638

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold