

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels

Insurer: BHARTI AXA General Insurance Company Limited

Date: As on 30th Sep 2017

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter July - Sep 2017		Current Quarter July - Sep 2016		Up to the period 30th Sep 2017		Up to the period 30th Sep 2016	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	85,287.00	7,297.55	91,352.00	8,963.62	160,807.00	13,886.93	176,888.00	17,425.09
2	Corporate Agents-Banks	533.00	451.57	1,551.00	127.22	2,473.00	651.62	3,810.00	251.34
3	Corporate Agents -Others					1.00	-	-	-
4	Brokers	95,036.00	14,001.06	78,254.00	12,037.06	179,908.00	28,217.36	156,967.00	25,607.55
5	Micro Agents					-	-	-	-
6	Direct Business	235,184.00	24,649.98	285,259.00	10,072.61	506,990.00	35,281.79	575,084.00	21,151.49
	Total (A)	416,040.00	46,400.16	456,416.00	31,200.52	850,179.00	78,037.69	912,749.00	64,435.45
1	Referral (B)			-	-			-	-
	Grand Total (A+B)	416,040.00	46,400.16	456,416.00	31,200.52	850,179.00	78,037.69	912,749.00	64,435.46
		416,040.00	46,400.16	456,416.00	31,200.52	850,179.00	78,037.69	912,749.00	64,435.46
		-	-	-	-	-	-	-	-

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold