

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
 Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

Date:31st March 2018

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Quarter ended March 31, 2018		Quarter ended March 31, 2017		Year ended March 31, 2018		Year ended March 31, 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	80,635	6,886.24	101,561	8,259.64	321,151	27,760	373,253	34,538.75
2	Corporate Agents-Banks	5,912	552.26	1,265	154.02	13,046	2,587	6,476	504.77
3	Corporate Agents -Others	2,492	2,247.54	192	25.19	2,493	2,248	195	27.00
4	Brokers	171,722	20,699.66	96,595	14,780.60	490,082	68,295	352,191	54,781.43
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	186,644	19,917.29	304,137	10,347.94	939,659	74,474	1,170,338	41,557.40
	Total (A)	447,405	50,303.00	503,750	33,567.38	1,766,431	175,365	1,902,453	131,409.35
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	447,405	50,303.00	503,750	33,567.38	1,766,431	175,365	1,902,453	131,409.35

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold