

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

Date: 30th June 2018

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Quarter ended June 30, 2018		Period ended June 30, 2018		Quarter ended June 30, 2017		Period ended June 30, 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	81,319	6,588	81,319	6,588	75,520	6,589	75,520	6,589
2	Corporate Agents-Banks	8,262	759	8,262	759	1,940	200	1,940	200
3	Corporate Agents -Others	2,583	3,278	2,583	3,278	1		1	
4	Brokers	177,583	21,036	177,583	21,036	84,872	14,216	84,872	14,216
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	153,723	6,871	153,723	6,871	271,806	10,632	271,806	10,632
	Total (A)	423,470	38,533	423,470	38,533	434,139	31,638	434,139	31,638
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	423,470	38,533	423,470	38,533	434,139	31,638	434,139	31,638

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold