

**PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer : BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June, 2008



COMMISSION (Rs. '000)

Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Others	Misc Total	Total
		Cargo	Others	Total													
		For the Period Ended September 30, 2018															
Commission paid direct	36,123	22,758	-	22,758	546,567	19,976	566,543	4,527	13,728	11,620	-	8,948	161,100	-	6,352	772,818	831,698
Total (A)																	
Add: Commission on Re-insurance Accepted	8,817	2,052	-	2,052	-	-	-	-	661	289	-	-	-	-	-	951	11,820
Less: Commission on Re-insurance Ceded	79,482	7,477	-	7,477	22,680	4,594	27,274	342	6,712	19,780	-	939	201,529	120,771	8,314	385,660	472,619
Net Commission	(34,542)	17,333	-	17,333	523,887	15,382	539,269	4,185	7,677	(7,871)	-	8,009	(40,429)	(120,771)	(1,962)	388,109	370,899

(Rs. '000)

Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Others	Misc	Total
		Cargo	Others	Total													
		For the Period Ended September 30, 2017															
Commission paid direct	15,934	10,792	-	10,792	205,620	-	205,620	2,447	8,061	4,412	-	4,187	26,140	-	11,195	262,062	288,788
Total (A)																	
Add: Commission on Re-insurance Accepted	2,897	636	-	636	-	-	-	-	565	-	-	-	-	-	-	565	4,098
Less: Commission on Re-insurance Ceded	35,573	7,203	-	7,203	32,169	-	32,169	224	6,600	10,839	-	627	7,490	91,779	6,067	155,795	198,570
Net Commission	(16,742)	4,225	-	4,225	173,451	-	173,451	2,223	2,026	(6,427)	-	3,560	18,650	(91,779)	5,128	106,832	94,315

Break-up of the commission (Gross) incurred to procure direct business furnished as per details below:		
	For the Period Ended September 30, 2018	For the Period Ended September 30, 2017
	(Rs. '000)	(Rs. '000)
Agents	95,108	83,700
Brokers	399,066	191,645
Corporate Agency	118,728	13,443
Rewards - Agents/Brokers	121,536	-
Others (MISP, POSP)	97,261	-
Total	831,698	288,788

COMMISSION (Rs. '000)

For the Quarter Ended September 30, 2018																	
Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Others	Misc Total	Total
		Cargo	Others	Total													
Commission paid direct	12,686	11,016	-	11,016	266,486	19,052	285,539	2,207	5,876	5,436	-	4,822	82,322	-	2,444	388,646	412,348
Total (A)																	
Add: Commission on Re-insurance Accepted	1,691	105	-	105	-	-	-	-	-	79	-	-	-	-	-	79	1,875
Less: Commission on Re-insurance Ceded	39,818	2,574	-	2,574	11,685	2,553	14,239	169	3,256	9,151	-	479	127,836	122,402	3,546	281,078	323,470
Net Commission	(25,441)	8,546	-	8,546	254,801	16,499	271,300	2,038	2,620	(3,637)	-	4,343	(45,515)	(122,402)	(1,101)	107,648	90,754

For the Quarter Ended September 30, 2017																	
Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Others	Misc	Total
		Cargo	Others	Total													
Commission paid direct	7,985	4,214	-	4,214	84,409	-	84,409	1,226	4,092	1,777	-	2,067	13,052	-	8,332	114,955	127,155
Total (A)																	
Add: Commission on Re-insurance Accepted	3,114	246	-	246	-	-	-	-	565	-	-	-	-	-	-	565	3,924
Less: Commission on Re-insurance Ceded	21,988	2,316	-	2,316	14,800	-	14,800	117	2,387	5,304	-	245	6,037	91,779	3,027	123,695	147,998
Net Commission	(10,889)	2,143	-	2,144	69,609	-	69,609	1,109	2,270	(3,526)	-	1,822	7,015	(91,779)	5,305	(8,174)	(16,920)

Break-up of the commission (Gross) incurred to procure direct business furnished as per details below:		
	For the Quarter Ended September 30, 2018	For the Quarter Ended September 30, 2017
	(Rs.'000)	(Rs.'000)
Agents	46,095	39,751
Brokers	199,865	76,025
Corporate Agency	62,034	11,378
Rewards - Agents/Brokers	58,409	-
Others (MISP, POSP)	45,946	-
Total	412,348	127,155