

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Quarter ended September 30, 2018		Period ended September 30, 2018		Quarter ended September 30, 2017		Period ended September 30, 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	93,218	7,552	174,537	14,140	85,287	7,298	160,807	13,887
2	Corporate Agents-Banks	12,623	1,171	20,885	1,930	533	452	2,473	652
3	Corporate Agents -Others	5,422	3,452	8,005	6,731	-	-	1	-
4	Brokers	228,061	22,228	405,635	43,261	95,000	14,000	179,872	28,217
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	177,958	33,904	331,680	40,775	235,184	24,650	506,990	35,282
	Total (A)	517,282	68,307	940,742	106,838	416,004	46,398	850,143	78,037
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	517,282	68,307	940,742	106,837	416,004	46,398	850,143	78,037

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold