

**PERIODIC DISCLOSURES**

**FORM NL-40 : Business Acquisition through different channels**

Name of the Insurer: BHARTI AXA General Insurance Company Limited  
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008



(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Quarter ended December 31, 2018		Period ended December 31, 2018		Quarter ended December 31, 2017		Period ended December 31, 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1,09,568	7,847	2,84,105	21,988	79,709	6,987	2,40,516	20,874
2	Corporate Agents-Banks	19,758	1,138	40,643	3,068	4,661	1,383	7,134	2,035
3	Corporate Agents -Others	5,959	2,448	13,964	9,178	-	-	1	-
4	Brokers	3,00,957	28,355	7,06,592	71,616	1,38,452	19,378	3,18,360	47,596
5	Micro Agents					-	-	-	-
6	Direct Business	6,14,058	17,440	9,45,738	58,216	2,46,025	19,275	7,53,015	54,557
	<b>Total (A)</b>	<b>10,50,300</b>	<b>57,227</b>	<b>19,91,042</b>	<b>1,64,065</b>	<b>4,68,847</b>	<b>47,024</b>	<b>13,19,026</b>	<b>1,25,062</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>10,50,300</b>	<b>57,227</b>	<b>19,91,042</b>	<b>1,64,065</b>	<b>4,68,847</b>	<b>47,024</b>	<b>13,19,026</b>	<b>1,25,062</b>
			0.00		0.00				

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold