

**PERIODIC DISCLOSURES**

**FORM NL-40 : Business Acquisition through different channels**

**Name of the Insurer: BHARTI AXA General Insurance Company Limited**  
**Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008**

*(Rs in Lakhs)*

Sl.No.	Channels	Business Acquisition through different channels							
		Quarter ended March 31, 2019		Year ended March 31, 2019		Quarter ended March 31, 2018		Year ended March 31, 2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	94,439	7,969	3,78,544	29,956	80,635	6,886	3,21,151	27,760
2	Corporate Agents-Banks	52,378	2,807	93,021	5,875	5,912	552	13,046	2,587
3	Corporate Agents -Others	4,22,995	2,710	4,36,959	11,888	2,492	2,248	2,493	2,248
4	Brokers	3,50,776	31,199	10,57,368	1,02,815	1,71,733	20,700	4,90,093	68,289
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	1,73,621	17,055	11,19,359	75,271	1,86,644	19,917	9,39,659	74,474
	<b>Total (A)</b>	<b>10,94,209</b>	<b>61,740</b>	<b>30,85,251</b>	<b>2,25,805</b>	<b>4,47,416</b>	<b>50,303</b>	<b>17,66,442</b>	<b>1,75,358</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>10,94,209</b>	<b>61,740</b>	<b>30,85,251</b>	<b>2,25,805</b>	<b>4,47,416</b>	<b>50,303</b>	<b>17,66,442</b>	<b>1,75,358</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold