

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer : BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June, 2008

COMMISSION

(Rs. '000)

Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc Total	Total
		Cargo	Others	Total														
		Commission paid direct	83,571	60,331														
Total (A)																		
Add: Commission on Re-insurance Accepted	11,318	2,915	-	2,915	-	-	-	-	1,216	468	-	-	-	-	-	1	1,686	15,919
Less: Commission on Re-insurance Ceded	1,49,486	19,030	-	19,030	1,78,695	11,618	1,90,313	741	19,820	44,514	-	1,637	3,02,419	4,96,488	6,388	9,666	10,71,987	12,40,503
Net Commission	(54,597)	44,216	-	44,216	10,27,209	17,859	10,45,068	7,685	15,014	(23,168)	-	13,674	(13,377)	(4,96,488)	(3,460)	(85)	5,44,863	5,34,482

(Rs. '000)

Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc	Total
		Cargo	Others	Total														
		Commission paid direct	41,812	28,485														
Total (A)																		
Add: Commission on Re-insurance Accepted	10,058	1,851	-	1,851	-	-	-	-	850	366	-	-	-	-	-	0	1,216	13,126
Less: Commission on Re-insurance Ceded	78,018	18,066	-	18,066	52,127	9,500	61,627	462	15,467	24,842	-	1,074	74,195	2,30,879	5,243	7,607	4,21,397	5,17,481
Net Commission	(26,148)	12,270	-	12,270	8,02,044	(2,230)	7,99,814	6,648	11,417	(9,940)	-	9,098	44,484	(2,30,879)	(2,512)	187	6,28,316	6,14,439

Break-up of the commission (Gross) incurred to procure direct business furnished as per details below:

	For the Period Ended March 31, 2019	For the Period Ended March 31, 2018
	(Rs.'000)	(Rs.'000)
Agents	1,81,925	1,99,174
Brokers	9,24,369	5,38,666
Corporate Agency	2,37,087	71,823
Rewards - Agents/Brokers	2,29,555	2,18,872
Others (MISP, POSP)	1,86,130	90,259
Total	17,59,066	11,18,794

COMMISSION

(Rs. '000)

For the Quarter Ended March 31, 2019																		
Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc Total	Total
		Cargo	Others	Total														
Commission paid direct	28,005	31,192	-	31,192	3,36,795	1,820	3,38,615	2,417	17,257	6,609	-	4,066	70,679	-	1,279	2,787	4,43,709	5,02,906
Total (A)																		
Add: Commission on Re-insurance Accepted	726	623	-	623	-	-	-	-	139	159	-	-	-	-	-	-	298	1,647
Less: Commission on Re-insurance Ceded	31,488	7,911	-	7,911	1,42,822	3,649	1,46,471	236	10,195	14,783	-	382	38,225	2,63,419	1,750	2,413	4,77,873	5,17,273
Net Commission	(2,757)	23,903	-	23,903	1,93,973	(1,829)	1,92,144	2,181	7,201	(8,015)	-	3,684	32,455	(2,63,419)	(471)	374	(33,866)	(12,720)

(Rs. '000)

For the Quarter Ended March 31, 2018																		
Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc	Total
		Cargo	Others	Total														
Commission paid direct	21,084	13,641	-	13,641	5,05,006	1,268	5,06,274	3,274	13,211	7,947	-	4,205	61,007	-	839	1,892	5,98,651	6,33,376
Total (A)																		
Add: Commission on Re-insurance Accepted	3,456	854	-	854	-	-	-	-	68	164	-	-	-	-	-	0	232	4,542
Less: Commission on Re-insurance Ceded	24,483	7,611	-	7,611	5,978	2,361	8,339	132	5,844	8,024	-	203	56,127	73,159	1,447	2,844	1,56,118	1,88,212
Net Commission	57	6,884	-	6,884	4,99,029	(1,093)	4,97,936	3,142	7,436	87	-	4,002	4,880	(73,159)	(608)	(952)	4,42,765	4,49,706

Break-up of the commission (Gross) incurred to procure direct business furnished as per details below:		
	For the Quarter Ended March 31, 2019	For the Quarter Ended March 31, 2018
	(Rs. '000)	(Rs. '000)
Agents	24,445	55,950
Brokers	2,82,917	2,28,195
Corporate Agency	90,752	40,099
Rewards - Agents/Brokers	65,050	2,18,872
Others (MISP, POSP)	39,742	90,259
Total	5,02,906	6,33,376