## PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

## Name of the Insurer : BHARTI AXA General Insurance Company Limited Registration No: 139 and Date of Registration with the IRDAI : 27th June, 2008

COMMISSION																		(Rs. '000)
							For the	e Period Ended June	30, 2019									
		Marine		ine										Crop /			1	
Particulars	Fire	Cargo	Others	Total	Motor OD	Motor TP		Workmen's Compensation	Public Liability	Engineering		Personal Accident	Insurance	Weather	Credit Insurance	Others	Misc Total	Total
Commission paid direct	60.931	29,427	-	29,427	3.48.043	10.001	3.58.044	2,553	10,520	8.158	-	4,205	1.03.000	-	923	5,792	4.93.195	5.83.553
Add: Commission on Re-insurance Accepted	7,328	292	-	292	-	-	-	-	21	61	-	-	-	-	-	-	82	7,702
Less: Commission on Re-insurance Ceded	1,08,794	6,117	-	6,117	14,184	38,452	52,636	219	6,047	15,163	-	509	78,915	536	1,544	5,228	1,60,797	2,75,708
						1											1	
Net Commission	(40,535)	23,602	-	23,602	3,33,859	(28,451)	3.05.408	2.334	4,494	(6.944)	-	3,696	24.084	(536)	(621)	564	3,32,480	3,15,547

							For the	e Period Ended June	30, 2018									(Rs. '000)
Particulars	Fire	м	larine		Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc	Total
		Cargo	Others	Total										Insurance				
	22,427			44 742	2 00 004	923	2.04.004	2 220	7.852	6 405		4 126	70 770	-	338	3 569	2 04 474	4 4 9 9
Commission paid direct	23,437	11.742	-	11.742	2.80.081	923	2.81.004	2.320		6.185		4,126	78.778	-	338	3,569	3.84.171	4.19.35
Add: Commission on Re-insurance Accepted	7,126	1,947	-	1,947	-	-	-	-	661	210	-	-	-	-	-	-	871	9,94
Less: Commission on Re-insurance Ceded	39.664	4.903	-	4.903	10.994	2,041	13.035	173	3.456	10.629	-	460	73.692	(1.632)	1.880	2.888	1.04.582	1.49.14
Net Commission	(9,101)	8,786	-	8,786	2,69,087	(1.118)	2.67,969	2.147	5.057	(4,234)	-	3,666	5,086	1.632	(1.542)	681	2,80,460	2,80,14

Break-up of the commission (Gro furnished as per details below:	oss) incurred to procure direc	t business
	For the Period Ended June 30, 2019	For the Period Ended June 30, 2018
	(Rs.'000)	(Rs.'000)
Agents	72,630	49,013
Brokers	2,85,125	1,99,200
Corporate Agency	94,313	56,695
Rewards - Agents/Brokers	86,391	63,127
Others (MISP, POSP)	45,094	51,315
Total	5,83,553	4,19,350

COMMISSION																		(Rs. '000)
							For the	Quarter Ended June	30, 2019									
Particulars	Fire	м	larine		Motor OD	Motor TP		Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc Total	Total
		Cargo	Others	Total														
Commission paid direct	60,931	29,427	-	29,427	3,48,043	10,001	3,58,044	2,553	10,520	8,158	-	4,205	1,03,000	-	923	5,792	4,93,195	5,83,55
Add: Commission on Re-insurance Accepted	7.328	292	-	292	-	-	-	-	21	61	-	-	-	-	-	-	82	7.70
Less: Commission on Re-insurance Ceded	1,08,794	6,117	-	6,117	14,184	38,452	52,636	219	6,047	15,163	-	509	78,915	536	1,544	5,228	1,60,796	2,75,70
																	-	-
Net Commission	(40,535)	23.602	-	23.602	3.33.859	(28,451)	3,05,408	2,334	4,494	(6.944)	-	3,696	24.084	(536)	(621)	564	3,32,480	3,15,54

(Be 1000)

	For the Quarter Ended June 30, 2018																	
Particulars	Fire	Marine		Motor OD M	Motor TP		Total Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather	Credit Insurance	Others	Misc	Total	
		Cargo	Others	Total				compensation				Accident	insurance	Insurance	insurance			
Commission paid direct	23,437	11.742	-	11.742	2.80.081	923	2.81.004	2,320	7,852	6,185	-	4.126	78,778	-	338	3.569	3,84,171	4,19,350
Add: Commission on Re-insurance Accepted	7,126	1,947	-	1,947	-	-	-	-	661	210	-	-	-	-	-	-	871	9,945
Less: Commission on Re-insurance Ceded	39,664	4,903	-	4,903	10,994	2,041	13,035	173	3,456	10,629	-	460	73,692	(1,632)	1,880	2,888	1,04,582	1,49,149
Net Commission	(9,101)	8,786	-	8,786	2,69,087	(1.118)	2.67,969	2,147	5,057	(4,234)	-	3,666	5,086	1.632	(1,542)	681	2,80,460	2,80,146

Break-up of the commission (Gross) incurred to procure direct business
furnished as per details below:

	For the Quarter Ended June 30, 2019	For the Quarter Ended June 30, 2018
	(Rs.'000)	(Rs.'000)
Agents	72,630	49,013
Brokers	2,85,125	1,99,200
Corporate Agency	94,313	56,695
Rewards - Agents/Brokers	86,391	63,127
Others (MISP, POSP)	45,094	51,315
Total	5,83,553	4,19,350