

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels

Name of the Insurer: **BHARTI AXA General Insurance Company Limited**
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Quarter ended June 30, 2019		Period ended June 30, 2019		Quarter ended June 30, 2018		Period ended June 30, 2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
		1	Individual agents	94,675	7,356	94,675	7,356	81,319	6,588
2	Corporate Agents-Banks	48,470	2,796	48,470	2,796	8,262	759	8,262	759
3	Corporate Agents -Others	4,14,982	4,339	4,14,982	4,339	2,583	3,278	2,583	3,278
4	Brokers	3,74,195	35,960	3,74,195	35,960	1,77,583	21,036	1,77,583	21,036
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	1,37,383	7,381	1,37,383	7,381	1,53,713	6,869	1,53,713	6,869
	Total (A)	10,69,705	57,832	10,69,705	57,832	4,23,460	38,531	4,23,460	38,531
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	10,69,705	57,832	10,69,705	57,832	4,23,460	38,531	4,23,460	38,531

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold