

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels

Name of the Insurer: **BHARTI AXA General Insurance Company Limited**
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Quarter ended September 30, 2019		Period ended September 30, 2019		Quarter ended September 30, 2018		Period ended September 30, 2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1,01,413	7,260	1,96,088	14,616	93,218	7,552	1,74,537	14,140
2	Corporate Agents-Banks	77,467	3,672	1,25,937	6,468	12,623	1,171	20,885	1,930
3	Corporate Agents -Others	3,08,935	3,995	7,23,917	8,334	5,422	3,452	8,005	6,731
4	Brokers	5,13,969	31,706	8,88,164	67,666	2,28,061	22,228	4,05,635	43,261
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	1,78,326	52,603	3,15,709	59,984	1,77,958	33,904	3,31,680	40,775
	Total (A)	11,80,110	99,236	22,49,815	1,57,068	5,17,282	68,307	9,40,742	1,06,838
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	11,80,110	99,236	22,49,815	1,57,068	5,17,282	68,307	9,40,742	1,06,838

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold