

**PERIODIC DISCLOSURES**

**FORM NL-40 : Business Acquisition through different channels**

Name of the Insurer: BHARTI AXA General Insurance Company Limited  
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

*(Rs in Lakhs)*

Sl.No.	Channels	Business Acquisition through different channels							
		Quarter ended December 31, 2019		Period ended December 31, 2019		Quarter ended December 31, 2018		Period ended December 31, 2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1,16,225	7,230	3,12,313	21,845	1,09,568	7,847	2,84,105	21,988
2	Corporate Agents-Banks	1,02,213	4,503	2,28,150	10,970	19,758	1,138	40,643	3,068
3	Corporate Agents -Others	5,38,404	5,155	12,62,321	13,489	5,959	2,448	13,964	9,178
4	Brokers	7,32,593	40,634	16,20,757	1,08,301	3,00,957	28,355	7,06,592	71,616
5	Micro Agents								
6	Direct Business	1,54,975	25,805	4,70,684	85,789	6,14,058	17,440	9,45,738	58,216
	<b>Total (A)</b>	<b>16,44,410</b>	<b>83,327</b>	<b>38,94,225</b>	<b>2,40,395</b>	<b>10,50,300</b>	<b>57,227</b>	<b>19,91,042</b>	<b>1,64,065</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>16,44,410</b>	<b>83,327</b>	<b>38,94,225</b>	<b>2,40,395</b>	<b>10,50,300</b>	<b>57,227</b>	<b>19,91,042</b>	<b>1,64,065</b>

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0.00

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold