

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels

Name of the Insurer: BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Quarter ended March 31, 2020		Period ended March 31, 2020		Quarter ended March 31, 2019		Period ended March 31, 2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	83,348	5,816	3,95,661	27,661	94,439	7,969	3,78,544	29,956
2	Corporate Agents-Banks	1,50,068	5,518	3,78,218	16,489	52,378	2,807	93,021	5,875
3	Corporate Agents -Others	2,92,742	4,191	15,55,063	17,681	4,22,995	2,710	4,36,959	11,888
4	Brokers	6,62,568	35,601	22,83,325	1,43,902	3,50,776	31,199	10,57,368	1,02,815
5	Micro Agents								
6	Direct Business	1,32,372	21,902	6,03,056	1,07,691	1,73,621	17,055	11,19,359	75,271
	Total (A)	13,21,098	73,029	52,15,323	3,13,424	10,94,209	61,740	30,85,251	2,25,805
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	13,21,098	73,029	52,15,323	3,13,424	10,94,209	61,740	30,85,251	2,25,805

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold