PERIODIC DISCLOSURES FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: BHARTI AXA General Insurance Company Limited Registration No: 139 and Date of Registration with the IRDAI: 27th June, 2008

COMMISSION (Rs. '000)

oommooron,																		(RS. 000)
							For the	e Year Ended March 3	1, 2020									
			Marine				1	Workmen's				Demonal		Crop /	Credit			
Particulars	Fire	Cargo	Others	Total	Motor OD	Motor TP	I Motor Total	Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Weather Insurance	Insurance	Others	Misc Total	Total
Commission paid direct	1,61,403	80,354		80,354	15,90,804	49,296	16,40,100	9,667	26,006	23,351		26,021	3,63,111		3,078	22,070	21,13,404	23,55,161
Total (A)																		
Add: Commission on Re-insurance Accepted	11,621	600		600	-	-		-	1,545	271		-	-	-	-	2	1,818	14,039
Less: Commission on Re-insurance Ceded	3,02,470	23,682	-	23,682	65,269	95,853	1,61,122	775	18,753	50,650		3,407	3,83,939	3,20,999	5,596	17,920	9,63,160	12,89,313
Net Commission	(1,29,446)	57,272	-	57,272	15,25,535	(46,557)	14,78,978	8,892	8,798	(27,028)	-	22,614	(20,828)	(3,20,999)	(2,518)	4,152	11,52,061	10,79,887

																		(Rs. '000)
							For th	e Year Ended March 3:	1, 2019									
Particulars	Fire	A	farine		Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc	Total
		Cargo	Others	Total										insurance				ĺ
																		ĺ
Commission paid direct	83,571	60,331	-	60,331	12,05,904	29,477	12,35,381	8,426	33,618	20,878	-	15,311	2,89,042	-	2,928	9,580	16,15,164	17,59,066
Total (A)																		ĺ
Add: Commission on Re-insurance Accepted	11,318	2,915	-	2,915		-			1,216	468	-	-		-	-	1	1,686	15,919
Less: Commission on Re-insurance Ceded	1,49,486	19,030	-	19,030	1,78,695	11,618	1,90,313	741	19,820	44,514	-	1,637	3,02,419	4,96,488	6,388	9,666	10,71,987	12,40,503
																	-	
Net Commission	(54,597)	44,215	-	44,215	10,27,209	17,859	10,45,068	7,684	15,014	(23,168)		13,675	(13,377)	(4,96,488)	(3,460)	(86)	5,44,863	5,34,482

Break-up of the commission (Gross) incurred to procure direct business furnished as per details below: For the Year Ended March 31, 2020 For the Year Ended March 31, 2019 Agents
Brokers
Corporate Agency
Rewards - Agents/Brokers
Others (MISP, POSP)
Total 1,81,926 9,24,369 12,79,646 4.57.152 2,37,087 3.13.527 2.29.555 1,51,613 23,55,161 1,86,130 17,59,066

COMMISSION										(Rs. '000)
			For the	Quarter Ended March 3	31, 2020					

							For the	Quarter Ended March 3	1. 2020									(Rs. '000)
Particulars	Fire		Marine		Motor OD	Motor TP	Motor Total	Workman's		Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Credit Insurance	Others	Misc Total	Total
		Cargo	Others	Total														
Commission paid direct	39.274	11.379		11.379	4.07.695	11.004	4.18.699	2.417	3.930	6.232		8,905	86.481	-	105	6.210	5.32.979	5.83.631
Total (A)				,	.,,		.,,,		7,747	-,		2,2,2				*,==*		
Add: Commission on Re-insurance Accepted	1,113	129	-	129		-			1,197	55	-	-		-	-	-	1,252	2,494
Less: Commission on Re-insurance Ceded	64,868	5,708	-	5,708	16,498	8,260	24,759	188	7,832	12,275		1,054	1,17,631	64,107	599	5,901	2,34,346	3,04,922
																	-	
Net Commission	(24,481)	5,800		5,800	3,91,197	2,744	3,93,941	2,229	(2,706)	(5,989)) -	7,852	(31,151)	(64,107)	(494)	309	2,99,883	2,81,202
							For the	Ouarter Ended March	1. 2019								<u> </u>	(Rs. '000)
Particulars	Fire		Marine		Motor OD	Motor TP	Motor Total	Workmen's	1, 2019 Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Weather	Credit Insurance	Others	Misc	(Rs. '000)
Particulars	Fire	N Cargo	Marine Others	Total	Motor OD	Motor TP	Motor Total	Workmonlo		Engineering	Avlation	Personal Accident		Weather	Credit Insurance	Others	-	
		Cargo		Total			Motor Total	Workmen's Compensation	Public Liability		Aviation	Accident	Health Insurance	Weather Insurance	Insurance		Misc	Total
Commission paid direct	Fire 28,005				Motor OD 3,36,795	Motor TP	Motor Total	Workmen's		Engineering 6,609	Aviation			Weather		Others 2,983	-	
		Cargo		Total			Motor Total	Workmen's Compensation	Public Liability			Accident	Health Insurance	Weather Insurance	Insurance		Misc	Total 5,02,906
Commission paid direct Total (A)	28,005	Cargo 31,192		Total 31,192	3,36,795	1,820	Motor Total 3,38,615	Workmen's Compensation	Public Liability	6,609		Accident 4,066	Health Insurance	Weather Insurance	Insurance 1,083	2,983	Misc 4,43,709	Total
Commission paid direct Total (A) Add: Commission on Re-insurance Accepted	28,005	Cargo 31,192 623		31,192 623	3,36,795	1,820	Motor Total 3,38,615	Workmen's Compensation	Public Liability 17,257	6,609		Accident 4,066	Health Insurance 70,679	Weather Insurance	1,083	2,983	Misc 4,43,709 298	Total 5,02,906 1,647

																		(Rs. '000)
	For the Quarter Ended March 31, 2019																	
Particulars	Fire	h	Marine		Motor OD	Motor TP		Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather	Credit Insurance	Others	Misc	Total
		Cargo	Others	Total				Compensation				Accident		Insurance	ilisulative			
Commission paid direct	28,005	31,192		31,192	3,36,795	1,820	3,38,615	2,417	17,257	6,609		4,066	70,679	-	1,083	2,983	4,43,709	5,02,906
Total (A)																		
Add: Commission on Re-insurance Accepted	726	623		623		-			139	159		-				-	298	1,647
Less: Commission on Re-insurance Ceded	31,488	7,911		7,911	1,42,822	3,649	1,46,471	236	10,195	14,783	-	382	38,225	2,63,419	1,750	2,413	4,77,873	5,17,273
Net Commission	(2,757)	23,903		23,903	1,93,973	(1,829)	1,92,144	2,181	7,201	(8,014)	-	3,684	32,455	(2,63,419)	(668)	571	(33,866)	(12,720)

	For the Quarter Ended March 31, 2020	For the Quarter Ended March 31, 2019
	(Rs.'000)	(Rs.'000)
Agents	4,509	24,448
Brokers	3,41,355	2,82,917
Corporate Agency	1,28,916	90,752
Rewards - Agents/Brokers	73,299	65,050
Others (MISP, POSP)	35,553	39,742
Total	5,83,631	5,02,906