

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Quarter ended June 30, 2020		Period ended June 30, 2020		Quarter ended June 30, 2019		Period ended June 30, 2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
		1	Individual agents	60,758	4,804	60,758	4,804	94,675	7,356
2	Corporate Agents-Banks	2,42,628	5,178	2,42,628	5,178	48,470	2,796	48,470	2,796
3	Corporate Agents -Others	1,04,782	600	1,04,782	600	4,14,982	4,339	4,14,982	4,339
4	Brokers	5,81,935	32,219	5,81,935	32,219	3,74,195	35,960	3,74,195	35,960
5	Micro Agents								
6	Direct Business	1,20,147	8,091	1,20,147	8,091	1,37,383	7,381	1,37,383	7,381
	Total (A)	11,10,250	50,892	11,10,250	50,892	10,69,705	57,832	10,69,705	57,832
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	11,10,250	50,892	11,10,250	50,892	10,69,705	57,832	10,69,705	57,832

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold