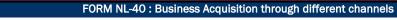
PERIODIC DISCLOSURES





(Rs in Lakhs)

	Business Acquisition through different channels								
SI.No.	Channels	Quarter ended September 30, 2020		Period ended September 30, 2020		Quarter ended September 30, 2019		Period ended September 30, 2019	
		1	Individual agents	78,790	5,594	1,39,548	10,398	1,01,413	7,260
2	Corporate Agents-Banks	2,99,835	6,648	5,42,463	11,826	77,467	3,672	1,25,937	6,468
3	Corporate Agents -Others	2,31,170	2,159	3,35,952	2,758	3,08,935	3,995	7,23,917	8,334
4	Brokers	6,25,111	30,290	12,07,046	62,510	5,13,969	31,706	8,88,164	67,666
5	Micro Agents					-	-	-	-
6	Direct Business	1,40,543	60,013	2,60,690	68,104	1,78,326	52,603	3,15,709	59,984
	Total (A)	13,75,449	1,04,704	24,85,699	1,55,596	11,80,110	99,236	22,49,815	1,57,068
1	Referral (B)	-	-	-	-	-	=	-	=
	Grand Total (A+B)	13,75,449	1,04,704	24,85,699	1,55,596	11,80,110	99,236	22,49,815	1,57,068

Note:

bharti

redefining / general insurance

- 1. Premium means amount of premium received from business acquired by the source
- 2. No of Policies stand for no. of policies sold