

**PERIODIC DISCLOSURES**

**FORM NL-40 : Business Acquisition through different channels**



Name of the Insurer: BHARTI AXA General Insurance Company Limited  
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

*(Rs in Lakhs)*

Sl.No.	Channels	Business Acquisition through different channels							
		Quarter ended September 30, 2020		Period ended September 30, 2020		Quarter ended September 30, 2019		Period ended September 30, 2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	78,790	5,594	1,39,548	10,398	1,01,413	7,260	1,96,088	14,616
2	Corporate Agents-Banks	2,99,835	6,648	5,42,463	11,826	77,467	3,672	1,25,937	6,468
3	Corporate Agents -Others	2,31,170	2,159	3,35,952	2,758	3,08,935	3,995	7,23,917	8,334
4	Brokers	6,25,111	30,290	12,07,046	62,510	5,13,969	31,706	8,88,164	67,666
5	Micro Agents					-	-	-	-
6	Direct Business	1,40,543	60,013	2,60,690	68,104	1,78,326	52,603	3,15,709	59,984
	<b>Total (A)</b>	<b>13,75,449</b>	<b>1,04,704</b>	<b>24,85,699</b>	<b>1,55,596</b>	<b>11,80,110</b>	<b>99,236</b>	<b>22,49,815</b>	<b>1,57,068</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>13,75,449</b>	<b>1,04,704</b>	<b>24,85,699</b>	<b>1,55,596</b>	<b>11,80,110</b>	<b>99,236</b>	<b>22,49,815</b>	<b>1,57,068</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold