

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
 Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Quarter ended December 31, 2020		Period ended December 31, 2020		Quarter ended December 31, 2019		Period ended December 31, 2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1,06,959	6,489	2,46,507	16,887	1,16,225	7,230	3,12,313	21,845
2	Corporate Agents-Banks	3,02,140	6,433	8,44,603	18,259	1,02,213	4,503	2,28,150	10,970
3	Corporate Agents -Others	3,11,591	4,478	6,47,543	7,236	5,38,404	5,155	12,62,321	13,489
4	Brokers	9,46,139	45,646	21,53,185	1,08,156	7,32,593	40,634	16,20,757	1,08,301
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	2,30,046	24,293	4,90,736	92,397	1,54,975	25,805	4,70,684	85,789
	Total (A)	18,96,875	87,340	43,82,574	2,42,936	16,44,410	83,327	38,94,225	2,40,395
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	18,96,875	87,340	43,82,574	2,42,936	16,44,410	83,327	38,94,225	2,40,395

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold