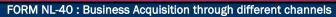
PERIODIC DISCLOSURES





Name of the Insurer: BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI: 27th June 2008

(Rs in Lakhs)

	Business Acquisition through different channels								
		Quarter ended		Period ended		Quarter ended		Period ended	
		December 31, 2020		December 31, 2020		December 31, 2019		December 31, 2019	
Sl.No.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1,06,959	6,489	2,46,507	16,887	1,16,225	7,230	3,12,313	21,845
2	Corporate Agents-Banks	3,02,140	6,433	8,44,603	18,259	1,02,213	4,503	2,28,150	10,970
3	Corporate Agents -Others	3,11,591	4,478	6,47,543	7,236	5,38,404	5,155	12,62,321	13,489
4	Brokers	9,46,139	45,646	21,53,185	1,08,156	7,32,593	40,634	16,20,757	1,08,301
5	Micro Agents	-	-	-	-	1	ı	-	-
6	Direct Business	2,30,046	24,293	4,90,736	92,397	1,54,975	25,805	4,70,684	85,789
	Total (A)	18,96,875	87,340	43,82,574	2,42,936	16,44,410	83,327	38,94,225	2,40,395
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	18,96,875	87,340	43,82,574	2,42,936	16,44,410	83,327	38,94,225	2,40,395

Note:

- 1. Premium means amount of premium received from business acquired by the source
- 2. No of Policies stand for no. of policies sold