

PERIODIC DISCLOSURES

FORM NL-40 : Business Acquisition through different channels



Name of the Insurer: BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

(Rs in Lakhs)

SR. NO.	CHANNELS	Business Acquisition through different channels							
		QUARTER ENDED MARCH 31, 2021		YEAR ENDED MARCH 31, 2021		QUARTER ENDED MARCH 31, 2020		YEAR ENDED MARCH 31, 2020	
		NO. OF POLICIES	PREMIUM	NO. OF POLICIES	PREMIUM	NO. OF POLICIES	PREMIUM	NO. OF POLICIES	PREMIUM
1	Individual agents	84,934	6,019	3,31,441	22,906	83,348	5,816	3,95,661	27,661
2	Corporate Agents-Banks	3,53,117	8,109	11,97,720	26,368	1,50,068	5,518	3,78,218	16,489
3	Corporate Agents -Others	2,38,247	4,857	8,85,790	12,094	2,92,742	4,191	15,55,063	17,681
4	Brokers	8,16,422	39,947	29,69,607	1,48,103	6,62,568	35,601	22,83,325	1,43,902
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	2,17,601	14,122	7,08,337	1,06,520	1,32,372	21,902	6,03,056	1,07,691
	Total (A)	17,10,321	73,055	60,92,895	3,15,990	13,21,098	73,029	52,15,323	3,13,424
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	17,10,321	73,055	60,92,895	3,15,990	13,21,098	73,029	52,15,323	3,13,424

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold