## PERIODIC DISCLOSURES FORM NL-6-COMMISSION SCHEDULE



redefining / general insurance

bhartì AXA

COMMISSION

(Rs. '000)

							FOR 1	THE YEAR ENDED M	ARCH 31, 2021									
		MARINE					WORKMEN'S	PUBLIC	1	i i	PERSONAL	HEALTH	CROP/WEATHER	CREDIT			í e	
PARTICULARS	FIRE	CARGO	OTHERS	TOTAL	MOTOR OD	MOTOR TP	MOTOR TOTAL	COMPENSATION	LIABILITY	ENGINEERING	AVIATION	ACCIDENT	INSURANCE	INSURANCE	INSURANCE	OTHERS	MISC. TOTAL	TOTAL
Commission paid direct	2,52,467	77,347		77,347	14,74,544	61,364	15,35,908	10,061	35,202	29,946		40,118	3,75,220	-	2,961	38,271	20,67,687	23,97,501
Total (A)																		
Add: Commission on Re-insurance Accepted	14,001	1,112		1,112		-	-	-	1,218	746	-	-	-	-	-	-	1,964	17,077
Less: Commission on Re-insurance Ceded	3.43.957	51.664		51.664	60.468	14.438	74.906	794	22.390	50.703	-	3.603	4.66.012	6.09.119	4.060	18.458	12.50.045	16.45.666
Net Commission	(77,489)	26,795	-	26.795	14.14.076	46,926	14.61.002	9.267	14.030	(20.011)		36.515	(90,792)	(6.09.119)	(1.099)	19.813	8.19.606	7.68.912

																		(Rs. '000)
	FOR THE YEAR ENDED MARCH 31, 2020																	
PARTICULARS	FIRE		MARINE		MOTOR OD	MOTOR TP	MOTOR TOTAL	WORKMEN'S COMPENSATION	PUBLIC LIABILITY	ENGINEERING	AVIATION	PERSONAL ACCIDENT	HEALTH INSURANCE	CROP/WEATHER INSURANCE	CREDIT INSURANCE	OTHERS	MISC. TOTAL	TOTAL
		CARGO	OTHERS	TOTAL														
Commission paid direct	1.61.403	80.354		80.354	15.90.804	49.296	16.40.100	9.667	26.006	23.351	-	26.021	3.63.111	-	3.078	22.070	21.13.404	23.55.161
Total (A)																		
Add: Commission on Re-insurance Accepted	11.621	600		600			-	-	1.545	271		-			-	2	1.818	14.039
Less: Commission on Re-insurance Ceded	3.02.470	23.682	-	23.682	65.269	95.853	1.61.122	775	18.753	50.650	-	3.407	3.83.939	3.20.999	5.596	17.920	9.63.160	12.89.313
Net Commission	(1.29.447)	57.273		57.273	15.25.535	(46.557)	14.78.978	8.892	8.798	(27.029)		22.613	(20.829)	(3.20.999)	(2.518)	4.153	11.52.061	10.79.887

BREAK-UP OF THE COMMISSION (GROSS) INCURRED TO PROCURE DIRECT BUSINESS FURNISHED AS PER DETAILS BELOW:											
	FOR THE YEAR ENDED MARCH 31, 2021	FOR THE YEAR ENDED MARCH 31, 2020									
	(Rs. '000)	(Rs.'000)									
Agents	1,39,967	1,53,224									
Brokers	12,85,976	12,79,646									
Corporate Agency	5,02,518	4,57,152									
Rewards - Agents/Brokers	3,53,115	3,13,527									
Others (MISP, POSP)	1,15,925	1,51,613									
Total	23,97,501	23,55,161									

COMMISSION	(Rs. '000)
COMMISSION	(Rs. '000)

							FOR TH	E OUARTER ENDED	MARCH 31, 202	ı								
PARTICULARS	FIRE		MARINE		MOTOR OD	MOTOR TP	MOTOR TOTAL	WORKMEN'S COMPENSATION	PUBLIC LIABILITY	ENGINEERING	AVIATION	PERSONAL ACCIDENT	HEALTH INSURANCE	CROP/WEATHER INSURANCE	CREDIT INSURANCE	OTHERS	MISC. TOTAL	TOTAL
		CARGO	OTHERS	TOTAL														
Commission paid direct	44.441	15.903	-	15.903	4.56.190	17.901	4.74.091	2.494	8.509	6.055	-	12.869	96.032	-	54	13.433	6.13.539	6.73.884
Total (A)				-														
Add: Commission on Re-insurance Accepted	2.362	105	-	105		-	-	-	240	84	-		-	-		(0)	325	2.793
Less: Commission on Re-insurance Ceded	1,35,178	35,585		35,585	18,726	4,149	22,875	202	10,146	18,351		1,030	1,82,360	1,78,612	95	9,474	4,23,146	5,93,908
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Net Commission	(88.374)	(19.577)		(19.577)	4.37.464	13.752	4.51.216	2.292	(1.397)	(12.212)		11.841	(86.328)	(1.78.612)	(41)	3.959	1.90.718	82.769

																	(Rs. '000)
FOR THE QUARTER ENDED MARCH 31, 2020																	
FIRE		MARINE		MOTOR OD	MOTOR TP	MOTOR TOTAL	WORKMEN'S	PUBLIC	ENGINEERING	AVIATION	PERSONAL			CREDIT	OTHERS	MISC. TOTAL	TOTAL
	CARGO	OTHERS	TOTAL				COMPENSATION	LIABILITI			ACCIDENT	INSURANCE	INSURANCE	INSURANCE			
																	1
39.274	11.379	-	11.379	4.07.695	11.004	4.18.699	2.417	3.930	6.232	-	8.905	86.481		105	6.210	5.32.979	5.83.631
1.113	129	-	129		-	-	-	1.197	55	-	-	-	-	-	-	1.252	2.494
64,868	5,708		5,708	16,498	8,260	24,759	188	7,832	12,275		1,054	1,17,631	64,107	599	5,901	2,34,346	3,04,922
(24.481)	5.800	-	5.800	3.91.197	2.744	3.93.941	2.229	(2.705)	(5.988)	-	7.851	(31.151)	(64.107)	(494)	309	2.99.883	2.81.202
	39.274 1.113 64,868	39.274 11.379 1113 129 64,868 5,708	CARGO OTHERS  39.274 11.379 1.113 129 64.868 5.708	CARGO OTHERS TOTAL     39.274   11.379   - 11.379   1.113   129   - 129   64.888   5.708   - 5.708   - 5.708	CARGO OTHERS TOTAL	CARGO OTHERS TOTAL   MOTOR IP	FIRE         MARINE         MOTOR OD         MOTOR TP         MOTOR TOTAL           39.274         11.379         -         11.379         4.07.695         11.004         4.18.699           1.113         129         -         129         -         -         -           64.888         5.708         -         5.708         16.498         8.260         24.759	FIRE	FIRE         MARINE         MOTOR OD         MOTOR TP         MOTOR TOTAL         WORKMEN'S COMPENSATION         PUBLIC LIABILITY           39.274         11.379         -         11.379         4.07.695         11.004         4.18.699         2.417         3.930           1.113         129         -         1.29         -         -         -         -         1.197           64.868         5.708         -         5.708         16.498         8.260         24.759         1.88         7.832	FIRE         MARINE         MOTOR OD         MOTOR TOTAL         WORKMEN'S COMPENSATION         PUBLIC LABILITY         ENGINEERING           39.274         11.379         -         11.379         4.07.695         11.004         4.18.699         2.417         3.930         6.232           1.113         129         -         129         -         -         -         -         1.197         55           64.888         5.708         -         5.708         16.498         8.260         24.759         1.88         7.832         12.275	FIRE   CARGO   OTHERS   TOTAL   MOTOR OD   MOTOR TP   MOTOR TOTAL   WORKMEN'S COMPENSATION   LIABILITY   ENGINEERING   AVIATION	FIRE         MARINE         MOTOR DO         MOTOR DO         MOTOR TP         MOTOR TP         WORKMEN'S COMPENSATION         PUBLIC LABILITY         PUBLIC LABILITY         AVIATION         PERSONAL ACCIDENT           39.274         11.1379         .         11.379         4.07.695         11.004         4.18.699         2.417         3.990         6.232         .         8.905           1.113         1.29         .         1.299         .         .         .         .         .         .         1.197         .	FIRE         MARINE         MOTOR DI         MOTOR TOTAL         WORKMEWS COMPENSITION         PUBLIC LABILITY         ENGINEERING         AVIATION         PERSONAL ACCIDENT         HEALTH INSURANCE           39.274         11.379         .         11.379         4.07.699         11.004         4.18.699         2.417         3.930         6.232         .         8.905         86.481           1.113         129         .         129         .	FIRE         MARINE         MOTOR DI         MOTOR TP         MOTOR TP         WOTOR TP         WOTOR TP         WOTOR TP         WOTOR TP         WOTOR TP         PUBLIC COMPENSATION         PUBLIC LIABILITY         PERSONAL AVIATION         HEALTH INSURANCE         CROP/WEATHER INSURANCE           38.274         11.379         .         11.379         4.07.695         11.004         4.18.699         2.417         3.930         6.232         .         8.905         86.481         .           1.113         1.29         .         1.29         .         1.29         .         1.04         8.200         2.4759         1.88         7.832         12.275         .         1.054         1.17.631         64.07	FIRE         MARINE         MOTOR DI         MOTOR DI         WORKNEYS COMPENSITION         PUBLIC COMPENSITION         ENGINEERING LABILITY         AVIATION         PERSONAL ACCIDENT         HEALTH INSURANCE         CREDIT INSURANCE           39.274         11.379         .         11.379         4.07.695         11.004         4.18.699         2.417         3.930         6.232         .         8.905         86.491         .         .         1.05           1.113         1.29         .         1.29         .         .         .         .         1.19         .	FIRE     CARGO   OTHERS   TOTAL     MOTOR DI LIST   MOTOR DI LISTI   MOTOR DI LISTI   MOTOR DI LIST   MOTOR	FIRE   MARINE   MOTOR D  MOT

BUSINESS FURNISHED AS PER DE	FOR THE QUARTER ENDED MARCH 31, 2021	FOR THE QUARTER ENDED MARCH 31, 2020
	(Rs. '000)	(Rs.'000)
Agents	36,971	4,509
Brokers	3,44,586	3,41,355
Corporate Agency	1,65,691	1,28,916
Rewards - Agents/Brokers	95,298	73,299
Others (MISP, POSP)	31,338	35,553
Total	6,73,884	5,83,631