

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer : BHARTI AXA General Insurance Company Limited
Registration No: 139 and Date of Registration with the IRDAI : 27th June, 2008



COMMISSION

(Rs. '000)

FOR THE YEAR ENDED MARCH 31, 2021

PARTICULARS	FIRE	MARINE			MOTOR OD	MOTOR TP	MOTOR TOTAL	WORKMEN'S COMPENSATION	PUBLIC LIABILITY	ENGINEERING	AVIATION	PERSONAL ACCIDENT	HEALTH INSURANCE	CROP/WEATHER INSURANCE	CREDIT INSURANCE	OTHERS	MISC. TOTAL	TOTAL
		CARGO	OTHERS	TOTAL														
Commission paid direct	2,52,467	77,347	-	77,347	14,74,544	61,364	15,35,908	10,061	35,202	29,946	-	40,118	3,75,220	-	2,961	38,271	20,67,687	23,97,501
Total (A)																		
Add: Commission on Re-insurance Accepted	14,001	1,112	-	1,112	-	-	-	-	1,218	746	-	-	-	-	-	-	-	1,964
Less: Commission on Re-insurance Ceded	3,43,957	51,664	-	51,664	60,468	14,438	74,906	794	22,390	50,703	-	3,603	4,66,012	6,09,119	4,060	18,458	12,50,045	16,45,666
Net Commission	(77,489)	26,795	-	26,795	14,14,076	46,926	14,61,002	9,267	14,030	(20,011)	-	36,515	(90,792)	(6,09,119)	(1,099)	19,813	8,19,606	7,68,912

(Rs. '000)

FOR THE YEAR ENDED MARCH 31, 2020

PARTICULARS	FIRE	MARINE			MOTOR OD	MOTOR TP	MOTOR TOTAL	WORKMEN'S COMPENSATION	PUBLIC LIABILITY	ENGINEERING	AVIATION	PERSONAL ACCIDENT	HEALTH INSURANCE	CROP/WEATHER INSURANCE	CREDIT INSURANCE	OTHERS	MISC. TOTAL	TOTAL
		CARGO	OTHERS	TOTAL														
Commission paid direct	1,61,403	80,354	-	80,354	15,90,804	49,296	16,40,100	9,667	26,006	23,351	-	26,021	3,63,111	-	3,078	22,070	21,13,404	23,55,161
Total (A)																		
Add: Commission on Re-insurance Accepted	11,621	600	-	600	-	-	-	-	1,545	271	-	-	-	-	-	2	-	1,818
Less: Commission on Re-insurance Ceded	3,02,470	23,682	-	23,682	65,269	95,853	1,61,122	775	18,753	50,650	-	3,407	3,83,939	3,20,999	5,596	17,920	9,63,160	12,89,313
Net Commission	(1,29,447)	57,273	-	57,273	15,25,535	(46,557)	14,78,978	8,892	8,798	(27,029)	-	22,613	(20,829)	(3,20,999)	(2,518)	4,153	11,52,081	10,79,887

BREAK-UP OF THE COMMISSION (GROSS) INCURRED TO PROCURE DIRECT BUSINESS FURNISHED AS PER DETAILS BELOW:

	FOR THE YEAR ENDED MARCH 31, 2021 (Rs. '000)	FOR THE YEAR ENDED MARCH 31, 2020 (Rs. '000)
Agents	1,39,967	1,53,224
Brokers	12,85,976	12,79,646
Corporate Agency	5,02,518	4,57,152
Rewards - Agents/Brokers	3,53,115	3,13,527
Others (MIS, POSP)	1,15,925	1,51,613
Total	23,97,501	23,55,161

COMMISSION																		
FOR THE QUARTER ENDED MARCH 31, 2021																		
PARTICULARS	FIRE	MARINE			MOTOR OD	MOTOR TP	MOTOR TOTAL	WORKMEN'S COMPENSATION	PUBLIC LIABILITY	ENGINEERING	AVIATION	PERSONAL ACCIDENT	HEALTH INSURANCE	CROP/WEATHER INSURANCE	CREDIT INSURANCE	OTHERS	MISC. TOTAL	TOTAL
		CARGO	OTHERS	TOTAL														
Commission paid direct	44,441	15,903	-	15,903	4,56,190	17,901	4,74,091	2,494	8,509	6,055	-	12,869	96,032	-	54	13,433	6,13,539	6,73,684
Total (A)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Add: Commission on Re-insurance Accepted	2,362	105	-	105	-	-	-	-	240	84	-	-	-	-	-	(0)	325	2,793
Less: Commission on Re-insurance Ceded	1,35,178	35,585	-	35,585	18,726	4,149	22,875	202	10,146	18,351	-	1,030	1,82,360	1,78,612	95	9,474	4,23,146	5,93,908
Net Commission	(86,374)	(19,577)	-	(19,577)	4,37,464	13,752	4,51,218	2,292	(1,397)	(12,212)	-	11,841	(86,328)	(1,78,612)	(41)	3,959	1,90,718	82,769

(Rs. '000)

COMMISSION																		
FOR THE QUARTER ENDED MARCH 31, 2020																		
PARTICULARS	FIRE	MARINE			MOTOR OD	MOTOR TP	MOTOR TOTAL	WORKMEN'S COMPENSATION	PUBLIC LIABILITY	ENGINEERING	AVIATION	PERSONAL ACCIDENT	HEALTH INSURANCE	CROP/WEATHER INSURANCE	CREDIT INSURANCE	OTHERS	MISC. TOTAL	TOTAL
		CARGO	OTHERS	TOTAL														
Commission paid direct	39,274	11,379	-	11,379	4,07,695	11,004	4,18,699	2,417	3,930	6,232	-	8,905	86,481	-	105	6,210	5,32,979	5,83,631
Total (A)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Add: Commission on Re-insurance Accepted	1,113	129	-	129	-	-	-	-	1,197	55	-	-	-	-	-	-	1,252	2,494
Less: Commission on Re-insurance Ceded	64,868	5,708	-	5,708	16,498	8,260	24,758	188	7,832	12,275	-	1,054	1,17,631	64,107	599	5,901	2,34,346	3,04,922
Net Commission	(24,481)	5,800	-	5,800	3,91,197	2,744	3,93,941	2,229	(2,705)	(5,988)	-	7,851	(31,151)	(84,107)	(494)	309	2,99,883	2,61,202

(Rs. '000)

BREAK-UP OF THE COMMISSION (GROSS) INCURRED TO PROCURE DIRECT BUSINESS FURNISHED AS PER DETAILS BELOW:		
	FOR THE QUARTER ENDED MARCH 31, 2021	FOR THE QUARTER ENDED MARCH 31, 2020
	(Rs. '000)	(Rs. '000)
Agents	36,971	4,509
Brokers	3,44,586	3,41,355
Corporate Agency	1,65,691	1,28,916
Rewards - Agents/Brokers	95,298	73,299
Others (MISP, POSP)	31,338	35,553
Total	6,73,884	5,83,631