

**PERIODIC DISCLOSURES**

**FORM NL-40 : Business Acquisition through different channels**



Name of the Insurer: BHARTI AXA General Insurance Company Limited  
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008

*(Rs in Lakhs)*

Business Acquisition through different channels									
Sl.No.	Channels	Quarter ended June 30, 2021		Period ended June 30, 2021		Quarter ended June 30, 2020		Period ended June 30, 2020	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
		1	Individual agents	16,911	2,711	16,911	2,711	60,758	4,804
2	Corporate Agents-Banks	2,81,968	6,266	2,81,968	6,266	2,42,628	5,178	2,42,628	5,178
3	Corporate Agents -Others	1,41,511	1,924	1,41,511	1,924	1,04,782	600	1,04,782	600
4	Brokers	3,73,953	24,717	3,73,953	24,717	5,81,935	32,219	5,81,935	32,219
5	Micro Agents								
6	Direct Business	1,39,914	7,151	1,39,914	7,151	1,20,147	8,091	1,20,147	8,091
	<b>Total (A)</b>	<b>9,54,257</b>	<b>42,769</b>	<b>9,54,257</b>	<b>42,769</b>	<b>11,10,250</b>	<b>50,892</b>	<b>11,10,250</b>	<b>50,892</b>
1	Referral (B)	-	-	-	-	-	-	-	-
1	Others (C)	1,69,036	2,783	1,69,036	2,783	-	-	-	-
	<b>Grand Total (A+B+C)</b>	<b>11,23,293</b>	<b>45,552</b>	<b>11,23,293</b>	<b>45,552</b>	<b>11,10,250</b>	<b>50,892</b>	<b>11,10,250</b>	<b>50,892</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold