



BHARTI AXA
GENERAL INSURANCE COMPANY LIMITED
FIRST FLOOR, FERNS ICON, SURVEY NO. 28, DODDANEKUNDI, OFF OUTER RING
ROAD, BANGALORE- 560 037
PH: +91-80-4026 0100
FAX: +91-80-4026 0101
Email: info@bharti-axagi.co.in

SIXTH ANNUAL REPORT
FINANCIAL YEAR 2012-13



CORPORATE INFORMATION:

BOARD OF DIRECTORS:

- | | |
|-----------------------------------|-------------------------|
| 1. MR. RAKESH BHARTI MITTAL- | CHAIRMAN & DIRECTOR |
| 2. MR. DEVENDRA KHANNA- | DIRECTOR |
| 3. MR. AKHIL GUPTA- | DIRECTOR |
| 4. MS. GAELLE OLIVIER- | DIRECTOR |
| 5. MR. MICHAEL BISHOP- | DIRECTOR |
| 6. MR. BHARAT S RAUT- | INDEPENDENT DIRECTOR |
| 7. MR. JITENDER BALAKRISHANAN- | INDEPENDENT DIRECTOR |
| 8. MR. FRANCOIS VALERY LECOMTE- | DIRECTOR |
| 9. MR. LALIT AHLUWALIA- | DIRECTOR |
| 10. DR. AMARNATH ANATHANARAYANAN- | CEO & MANAGING DIRECTOR |

MANAGEMENT TEAM:

- | | |
|----------------------------------|-------------------------|
| 1. DR. AMARNATH ANATHANARAYANAN- | CEO & MANAGING DIRECTOR |
| 2. MR. N. SAMPATH KUMAR- | CHIEF FINANCIAL OFFICER |
| 3. MR. CHIRAG BUCH- | COO & HEAD- HR |

STATUTORY AUDITORS:

1. B. K. KHARE & COMPANY, CHARTERED ACCOUNTANTS (REGN NO. 105102W)
2. S. N. DHAWAN & COMPANY, CHARTERED ACCOUNTANTS (REGN NO. 000050N)

INTERNAL AUDITORS:

RAJ GOPAL & BADRINARAYANAN, CHARTERED ACCOUNTANTS -CONCURRENT AUDITORS FOR INVESTMENT OPERATIONS

REGISTRARS & SHARE TRANSFER (R&T) AGENTS

BGSE FINANCIALS LTD
'STOCK EXCHANGE TOWER', NO.51, 1ST CROSS, J. C. ROAD,
BANGALORE 560027
PH: 080-41329661

REGISTERED OFFICE:

BHARTI.AXA.GENERAL.INSURANCE.COMPANY.LIMITED
FERNS ICON, FIRST FLOOR, SURVEY NO. 28, NEXT TO AKME BALLET,
DODDANEKUNDI, OFF OUTER RING ROAD,
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PH: +91-80-4026 0100
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DIRECTORS' REPORT

To the Members

Your Directors present herewith Annual Report on the business and operations together with Audited Financial Accounts for the period ended 31st March, 2013.

1. FINANCIAL RESULTS-

Particulars	INR Mn	
	31 st March 2013	31 st March 2012
Gross Written Premium (Including Pool Retrocessions)	12,639	9,810
Net Written Premium	10,028	7,173
Net Earned Premium	8,864	5,646
Net Incurred Claims	7,672	4,751
Net Commission (Income/Expenses)	218	43
Expenses of Management	3,561	2,896
General Insurance Result	(2,587)	(2,043)
Investment Income- Policyholders	1,163	558
Investment Income-Shareholders	46	132
Terrorism and Motor Pool Expenses net of Investment Income	(1)	10
Expenses directly debited to Profit and Loss Account	83	8
Solatium Fund and Premium Deficiency	(21)	22
Provision for wealth tax/Fringe Benefit Tax	0.52	0.48
Profit / (Loss) After taxation	(1,440)	(1,395)

2. CAPITAL INJECTION

Your Company has received Capital injection of INR 150 Crore (including the share premium) vide rights issue to the existing shareholders. A total of 142,000,000 number of equity shares were issued during the year vide rights issue.

3. TRANSFER OF SHARES

During the financial year under review there were no transfers of shares of Your Company.

4. COMPANY PERFORMANCE

Your Company achieved a Gross written premium of INR 1263.8 Crores (including Re-insurance inward and Motor Third Party Pool and Terrorism Pool Retrocession) during the financial year as against INR 980.9 Crores in FY 2011-12, a growth of 29%.



Net Earned Premium in the FY 2012-13 excluding the premium from Motor Third Party Pool was INR 830.6 Crores as against INR 489.6 Crores in the previous year with a healthy growth of 70%.

Motor Business continued to be major contributor at 70% of the total business underwritten. The commercial lines and Health & PA portfolio contribution was at 19% and 11% respectively.

Loss for the year under review is INR 143.6 crores considering our share of loss from Motor Third Party Pool of INR 64.3 crores (previous year loss of INR 49 crores) as against loss of INR 139.5 crores in the previous year. Loss for the year 2012-13 excluding Motor Third Party Pool is INR 79.4 crores against previous year loss of INR 90.4 crores

Your Company achieved an investment income of INR 118.6 crores as against INR 68.9 crores in previous year.

5. HIGHLIGHTS OF THE YEAR

Your Company continued to make tremendous progress in 2012-13 despite general slowdown in the economy. Our market share has increased from 3.9% to 4.3% among private multi-line general insurance players in the fiscal year 2012-13. Your Company is amongst the fastest growing General Insurance Company; growing at an aggressive pace over the years with a CAGR of over 47% in the past three years.

Your Company continues to receive numerous accolades and awards for excellence in various fields.

Your Company received prestigious awards **Best Product Innovation Award** and **Commercial Lines Growth Leadership Award** at India Insurance Awards 2012, **Best Employer Brand award** at IPE BFSI Awards 2012, **Claims Initiative of the Year award** at Star of the Industry Awards 2012 and **Outstanding Performance Award** in Hyundai's Online Insurance Program for the year 2012.

Your Company also received GOLD (1st Prize) for **Corporate Responsibility** at the Changemakers Awards 2012 from the Bharti Group, **Highest GWP Growth vs Plan 2012 award** from Star Awards AXA Asia and **Regional Winner of AXA Innovation Awards 2013** in the Distribution category..

Your Company met its rural and social sector obligation for the financial year 2012-13. Your Company achieved a rural business of INR 65.30 Crores against the regulatory requirement of INR 60.90 Crores.

6. ECONOMIC SCENARIO

The Indian economy is estimated to have grown by 5.7% – 5.9% in 2012-13 after having grown at the rate of 6.5% and 8.4% in financial years 2011-12 and 2010-11 respectively. India's slowdown can be attributed to global factors like general slowdown in global economy which has been passing through a prolonged phase of uncertainty as a decisive



resolution is yet to emerge for sovereign debt problem in Euro zone and domestic factors like relatively tight monetary policy high inflation, lower investments coupled with weakening industrial and service sector growth.

The Reserve Bank of India continued to follow a relatively tight monetary policy to control inflation, although there has been some relaxation in the recent months in the Statutory Liquidity Ratio (SLR) as well as Cash Reserve Requirement (CRR). The cost of borrowing remains at elevated levels and this has had an impact on investment and growth in economy particularly the industrial sector.

The global economy is expected to grow by 3.3% in 2013 and by 4.0% in 2014 as per IMF as part of their World Economic Outlook released in April '13. IMF lowered its projections for global economic growth, including in the United States, citing sharp cuts in government spending and the struggling Euro zone.

As per the World Bank, India's GDP growth is expected to be at 6.1% for 2013-14 a drop of 0.9% from their earlier estimation of 7%. The lower growth forecast has been largely on account of a decline in the agriculture sector, which is estimated to grow at 2 per cent during the current fiscal as compared to the earlier estimate of 2.7 per cent despite projection of a normal monsoon. Recent data point to some improvements in economic activity. While inflation and trade deficit came down in recent months, private consumption and investment growth accelerated in the third quarter of fiscal year 2012-13.

The auto industry ends the fiscal year 2012-13 on a negative note witnessing a fall of 6.7% over the previous year, first drop in last 12 years. The passenger car sales declined to 1.89 million units in 2012-13 compared to 2.03 million sales a year before. Sales across passenger cars, medium & heavy commercial vehicles and two-wheelers have been hit amid expensive loans, rising fuel prices and the overall economic slowdown too has dampened sentiments.

7. INDUSTRY OVERVIEW

Based on the provisional figures, the Gross Direct Premium (GDP) of the multiline Private General insurance company stands at INR 6.30 Trillion for the period April 2012 – March 2013, registering a growth of 24.8% compared to previous year. The market share of multiline Private Sector general insurance companies has improved from 38.5% to 40.4% in current year.

IRDA dismantled the erstwhile Commercial Vehicle Third Party Pool and created a pool for 'Standalone Commercial Vehicle Third Party risks' (DRP) with effect from 1st April 2012. The DRP size is expected to be 25% of the previous Motor Pool.

The specialized Health Insurance companies have recorded GWP of INR 17.2 billion in the fiscal year 2012-13. The growth for specialized health insurance companies was modest this year at 5% compared to 11.4% in previous year.

8. UNDERWRITING

Health: The year has proved to be challenging as the health insurance market has witnessed extremely competitive pricing in the mid and large segments for group health



which constitute nearly 60% of the market. The SME segment where Your Company has enjoyed significant success in previous years has also come under pressure as competitors have entered the segment resulting in an adverse impact on new business acquisition as well as renewal retention. In the latter half of the year, Your Company has focused on measures to improve the loss ratios resulting in a dip in business from September onwards. In spite of these challenges, Your Company has registered a growth of 42% in its health portfolio ending the year at INR 210.50 Crore of GWP.

Commercial: Your Company achieved a GWP of INR 136.70 Crore for the financial year registering a growth of 47% over previous year. After a prolonged soft cycle, the commercial lines of business have shown signs of sustainable pricing especially in property segment due to a decision taken by the General Insurance Council to charge additional premium for coverage of natural catastrophe perils. In view of the improved market conditions and in order to achieve a better product mix, Your Company intends to focus on growing commercial lines business in the coming year.

Motor: The major change that happened in the Motor insurance regulations in India was the dis-mantling of the Motor Pool for Third Party Commercial and its replacement by the Declined Pool. This led to us having to re-strategize our approach to Motor underwriting. Motor as a Portfolio has grown from INR 629.80 Crore to INR 876.55 Crore registering growth of 39%. The growth has predominantly come in Private Motor Car segment where the GWP has grown from INR 433.44 Crore to INR 634 Crore a 46% growth while the commercial vehicle segment has grown from INR 196.35 Crore to INR 242.61 Crore a 23% growth.

Despite the competition on rates leading to lower pricing, Your Company has been able to control the pricing leading to a Loss Ratio without compromising the volume growth.

9. CLAIM SERVICING

A well experienced and empowered team of claims professionals across retail, health and Commercial lines with requisite claims settlement authority has maintained its promise to customers for fast, fair & friendly services and handled 203050 new claims during the year. Of these 192525 claims were resolved. Your Company successfully demonstrated its ability to handle both individual retail customers as well as large corporate clients to complete satisfaction and only had only 1411 complaints reported during the year, which were promptly resolved. This equates to a complaint rate of less than 0.69 %, which compares well with the industry average. 3840 network hospital & over 2000 garage tie ups across India ensured that 80% of people who availed of our claims services utilized the convenience of a cashless facility.

In addition, the claims team effectively negated fraud claims to the tune of nearly INR 5.26 Crore in Motor, health and other lines.

10. INVESTMENTS

The Investment Portfolio of your company as on 31/03/13 stood at INR 1484.06 Crore. The portfolio has earned a return of 8.81 % p.a. for the Financial Year ended 31st March 2013. Your company does not have any equity exposure within the portfolio and is essentially a fixed income oriented portfolio. Your company gives utmost importance to



maintaining the best credit quality portfolio and has invested in highest rates securities for both long term and short term securities.

There remained volatility in the market during most part of the financial year. The liquidity position has comparatively eased off in 2012-13 as compared to previous year with lesser credit off-take in the market. This has resulted for rates movements taking a dip. The yield curve has started aligning with the duration from 2nd half of the financial year. Your Company has increased the portfolio duration in a calibrated way keeping in view of the yield curve movement and Asset Liability Matching requirement. Your company has complied with all Investment Regulations presently applicable.

11. INFORMATION TECHNOLOGY

During the financial year 2012-13, You Company has been successful in delivering/ enhancing various applications which led to growth in revenue as well as strengthening internal efficiency. Concurrently the team is working on to strengthen and standardize the internal reporting within the organization and to bring in effect multiple system controls in coordination with Audit and Risk team.

The digital team of AXA Group has conducted digital preparedness study and chose your Company as one of the Pilot entity (out of 4 entities across Group) to start B2C Pilot. The approach of the pilot is to enable 'Test and Learn' with Quick Win – small releases in B2C platform with constant monitoring and changes. Under this project Website Quick Win changes, introduction of Search Engine Optimization in our Website pages, introduction of Search Engine Marketing with multiple landing pages are in place. There's a tremendous growth observed in Digital Channel with these initiatives. By June this year we are working on to revamp the website and introduce easy to buy transaction pages.

To enhance the internal claims servicing efficiency, Claims Management Phase II has been rolled out. Multiple changes are being effected to seamlessly integrate the platform with core system Claims and Payment Module. On HRIS and Performance Management, the application is in Production stage.

On internal controls, several workflows are being rolled out viz. Underwriting Control System, Cover Note Control etc. In addition, daily exception reports are being automated for multiple departments to act on discrepancies on daily basis. On MIS, standard reports as per user requirement are automated for utilization by the department. In addition, currently Your Company is working on automating the expense, IBNR, investment income allocation and budget Vs actual tracking.

On infrastructure level, to keep pace with business growth, focus was given on capacity enhancement of network and Server. During this year Your Company has moved across to AXA Global WAN for high availability and redundancy. Project is on to upgrade core system server capacity and high availability for Front End system. On domestic network we are in discussion with Airtel to move entirely to Airtel links with entire managed service by Airtel. This is expected to give us high uptime at reduced cost.



12. DISTRIBUTION NETWORK

As on 31st March 2013, Your Company has a pan India network of 58 branch offices and a total of 134 points of presence through sales representatives. Your Company opened eight new branches during the financial year, to further strengthen our distribution capability. Your Company has 4,703 agents and tie-up with 270 brokers for distribution of products.

The retention channels created last year were further strengthened with focus on tier 2 & tier 3 cities. There was new channel created to focus specifically on two wheeler segment to capitalize on lower losses in the segment.

13. OPERATIONS

You Company is extremely happy in informing you that Your Company has crossed a significant landmark of issuing more than 1 million policies last year. In keeping with our focus on enhancing customer experience through optimum use of technology, close to 60% of Motor policies were issued through front-end systems with a smaller turnaround time.

The operations team of Your Company was also able to streamline the policy issuance process for commercial lines with a significant reduction in turnaround time and improvement in the quality of the output. In addition, with a view to growing our Commercial business rapidly and to broad base our relationship with major producers, the operations team started directed servicing of major clients and partners. This entailed visits to select brokers and corporate clients to understand their needs and be available to address their service related issues. This initiative has been very well received by Your Company's major partners.

Your Company has decided to continue with the current outsourcing arrangements for policy processing and contact centre operations after a due process of selection which evoked good participation from leading players in the BPO industry.

To further enhance efficiency and thereby customer experience, You Company has embarked on a process re-engineering initiative that seeks to eliminate redundancies in data entry at various levels. The project is expected to go live by third quarter of this year.

14. HUMAN RESOURCE & CORPORATE SOCIAL RESPONSIBILITY

As we continued our steady growth, a strong and motivated team reached its target of 1000 crores in the year 2012 making your company the fastest multiline general insurance company to achieve the milestone in just 4 years of operations. A big achievement, augmented by the numerous awards your company won on our way to success. Your company received the Best Employer Brand from IPE BFSI for the year 2012 and also won the Gold for the prestigious Bharti Change Maker Awards in the field of Corporate Social Responsibility.

The focus continued to be on acquiring the best of talent, with remunerations in tune with the industry based on industry wide compensation survey conducted by M/s. Hewitt Associates. Your company also initiated a focus on women employees by ensuring one in



every third employee hired was a woman resulting in an increase in women employee population to 15% from a paltry 9%. We recognize the need to help prospective woman leader deal with her dilemmas over acquiring leadership roles. To that effect, we launched the "Women Leaders Mentorship Program" for Mid & Senior Women Employees.

Your Company believes in performance oriented culture, and we continued our focus on structured program of Objective Setting, Performance Appraisal and merit based compensation structure which includes performance based variable pay. In order to recognize good performers, Your Company has rolled out monthly / quarterly rewards & recognition programs for both Sales and Non-Sales employees.

To enhance Employee capabilities Your Company conducts trainings across locations through structured training needs assessment in partnership with the business and internal customers. We launched a unique Leadership Development Program spread over 5 days for mid & senior management where 28 participants attended. Over 100 junior management staff underwent a similar Leadership Development Program known as 'Road to Leadership'. This was in addition to the routine workshops / training programs on our products and soft skills. Our senior management underwent formal processes of succession planning, career development process "Organization Talent Review" (OTR) – a systematic review and discussion of the organization structure and people required to support and execute the business strategy in the next 5 years.

Your Company has adopted a blended learning system including classroom trainings, webex and online trainings. This helps us develop and manage Talent spread over multiple locations. Training, Learning & Development has gathered great momentum with us clocking over 39,000 hours of training and reaching over 4348 participants in the last year.

Your Company recognizes that satisfaction of employees directly influences productivity and hence intense employee engagement activities, which are unique to the industry, were put in place. A committee run by the employees called SPARC (Synergizing People through Activities Recreation & Culture) ensures that there is active participation by the employees on a regular basis. Annual employee satisfaction survey was conducted by Towers Watson in 2012, where we scored an Engagement Index Score of 91. We initiated a regular feedback mechanism called the Branch Satisfaction Survey, where we take feedback from branch employees through structured surveys and thus subsequently take corrective action where ever appropriate. Done quarterly the Branch Satisfaction Survey reaches out the ground level to understand and resolve problems at a faster pace.

Under the Diversity and Inclusion agenda, gender diversity has been considered the top priority. To that effect, various initiatives have been launched, starting with ensuring every third employee hired is a female recruit with a senior management target of 20% gender diversity within team. We continued the efforts taken in the previous years of recognizing and felicitation of Women through the Women of Substance Award for Employees, our Partners and Intermediaries. Your Company has also undertaken to work with NGOs to support the women welfare programs and supported the Nanhi Kali Project whereby 102 girl child received sponsorship for a year.



15. REINSURANCE

The Reinsurance Program of your Company has a set of Proportional and Non Proportional treaties which provide Reinsurance protection and capacity to underwrite large risks. Your Company has a multi layer reinsurance program which seeks to optimize the retention of risk at each Policy level and depending on the lines of business. Your Company's exposure to Catastrophe risk is mitigated by a separate non-proportional reinsurance treaty, which limits Your Company's exposure to any single covered event. In addition to treaties, Your Company also purchases, where required, on a case-to-case basis, facultative reinsurance for specific policies, where either treaty limits are inadequate or the risk is not covered by the terms of the reinsurance treaties.

The Reinsurance program is led by Scor RE for Proportional and GIC RE for Non Proportional Treaties. A total of 16 Reinsurers with high security rating are participating in Your Company's Reinsurance Program for 2012-13.

16. DIVIDEND

Since Your Company has not made profits, no dividend is recommended for the period ended 31st March 2013.

17. DEMAT

We wish to inform that the shares of Your Company have been admitted for dematerialisation with Central Depositories Services Limited. The ISIN Number allocated to Your Company's equity shares is INE513L01011. The shareholders may convert the shares held by them in physical form into demat form through any of the SEBI registered Depository Participants (DPs) any where in India. The details of the shares of Your Company in Demat / Physical mode, as on 31st March, 2013 are as below:

Sl. No.	Particulars	No. of Shareholders	No. of Shares	% to the Paid up capital of the Company
1	Shares in Demat Mode (CDSL)	2	657,605,970	77.78
2	Shares in Physical Mode	5	187,887,057	22.22
	Total	7	845,493,027	100

Following are the advantages of holding shares in electronic/demat form:

- No bad deliveries.
- Transfer of shares from one account to other account.
- Reduce Paper work.
- No risk of loss, mutilation or theft of share certificates.
- No stamp duty for transfer of shares in electronic mode.
- Regular account status updates available from the DP at any point of time.

The address of the Registrar and Transfer Agent (R&T) of Your Company is:



BGSE FINANCIALS LTD
 'STOCK EXCHANGE TOWER', NO.51, 1ST CROSS, J. C. ROAD,
 BANGALORE 560027
 PH: 080-41329661

18. CHANGES IN DIRECTORS

The following changes have happened in the Board of Directors of Your Company during the financial year 2012-13.

Sl. No.	Name of the Director	Cessation / Appointment
1	Mr. Alex Kimura	Ceased to be a Director effective 11 th May, 2012
2	Mr. Lalit Ahluwalia	Appointed as a Director effective 11 th May, 2012
3	Mr. Francois Valery LECOMTE	Appointed as a Director effective 11 th May, 2012
4	Mr. John Dacey	Ceased to be a Director effective 10 th August, 2012
5	Mr. Michael Stephen Bishop	Appointed as a Director effective 10 th August, 2012

Mr. Rakesh Bharti Mittal, Mr. Akhil Gupta and Ms. Gaelle Olivier, who are liable to retire at the ensuing 06th Annual General Meeting (AGM) of Your Company and who being eligible for re-appointment, may be re-appointed by the shareholders at the ensuing AGM. Further, Mr. Michael Stephen Bishop who was appointed as an additional Director to hold the office till the ensuing AGM is proposed to be appointed as director under section 257 of the Companies Act, 1956 at this AGM.

There have been no other changes in the Board of Directors during the financial year 2012-13.

19. BOARD OF DIRECTORS

The routine affairs of Your Company are managed by the Chief Executive Officer & Managing Director under the supervision of the Board of Directors of Your Company. The Board approves, reviews and oversees the action and results of the management to ensure that the long-term objective of maximizing profits and enhancing stakeholders' value is met with.

As on 31st March 2013 Your Company has ten (10) Directors. The brief profile of Your Company's Board of Directors is as under:

Director	Brief Resume	Category
Mr. Rakesh Bharti Mittal	Rakesh Bharti Mittal is the Vice-Chairman and Managing Director of Bharti Enterprises, one of India's leading business groups with interests in telecom, agri business, financial services, retail, realty, and communication & media devices.	Director & Chairman



	<p>Bharti Airtel, a group company, is among the leading global telecom service providers with operations in 20 countries across Asia and Africa with an aggregate of over 267 million customers. Bharti Infratel, a subsidiary of Bharti Airtel, is a leading provider of passive telecom infrastructure in India. Bharti has joint ventures with several global leaders including Wal-Mart for cash & carry operations, AXA for financial services and Del Monte for agri and food processing business.</p> <p>Rakesh is the Chairman of Bharti Infratel, Bharti AXA Life Insurance, Bharti AXA General Insurance, FieldFresh Foods and Centum Learning. He is also on the Boards of Bharti Telecom, Bharti Ventures and other group companies.</p> <p>Rakesh is a member of the National Council of the Confederation of Indian Industry (CII) since 1999 and is currently the Chairman of CII Development Initiative Council (DIC). He was the Chairman of CII National Council on Agriculture since 2009 and served as the Chairman of several National Committees of CII and. He also served as the Chairman of its Northern Regional Council during 2004-05, the Governing Body of Indian Council of Agricultural Research (ICAR), member of Punjab Investment Advisory Council (PIAC), and Assam Investment Advisory Board (AIAB). He is also a member of the National Food Processing Development Council (NFPDC), MoFPI, Government of India. In the past Rakesh has served as a member of Agricultural and Processed Food Products Export Development Authority (APEDA), Screening-cum-Implementation group on the recommendations of Technical Advisory TACSA, Committee for Encouraging Investments in Supply Chain, and Working Group on Agricultural Marketing Infrastructure, under the Planning Commission. Rakesh is a member of India Pakistan Joint Business Forum (IPJBF) to strengthen and promote economic relations between two countries.</p> <p>A passionate advocate of right to good education, Rakesh serves on Boards of several educational institutions. He is a member of the Executive Board of</p>	
	<p>Indian School of Business (ISB) and the Campus Advisory Board (CAB) of ISB, Mohali. He is a member of the 'Round Table on School Education' for Ministry of Human Resources Development, Government of India and the Co-Chairman of the Advisory board of Bharti School of Telecommunication Technology & Management. He is the Chairman of the Advisory Council of the Bharti Institute of Public Policy and a</p>	



	<p>member of the Punjab Education Development Board. Rakesh is on the Governing Boards of Dayanand Medical College & Hospital and the Institute of Integrated Learning in Management (IILM). He is a member of the Executive Council of YMCA University of Science and Technology and Chairman of Governing Council of Sat Paul Mittal School. In the past he has served on the Advisory Council of the Indian Institute of Technology (IIT) - Delhi, and a member of the Board of Governors of Thapar University, Punjab. Rakesh was also a member of the International Advisory Council of Southern Methodist University (SMU), Dallas, USA.</p> <p>Rakesh believes that a responsible corporate has a duty to give back to the community in which it operates. Rakesh is a Life Trustee and the Co-Chairman of Bharti Foundation, which was set up with the vision <i>"To help the underprivileged children and young people of our country realize their potential"</i>. Bharti Foundation's Satya Bharti School Program reaches out to underprivileged children in villages and provides them free quality education along with school uniform, books, stationery and nutritious mid-day meals. Currently, 187 Satya Bharti Primary Schools, 62 Satya Bharti Elementary Schools, and 5 Satya Bharti Senior Secondary school are operational, reaching out to over 37,000 students across the Indian states of Punjab, Rajasthan, Haryana, Uttar Pradesh, Tamil Nadu, and West Bengal.</p> <p>Bharti Foundation won the Qatar Foundation's 2012 "World Innovation Summit for Education" (WISE) Award for its transformative impact and innovative approach to improve the quality and delivery of education to underprivileged children in rural India. Bharti Foundation was chosen as the "Corporate Citizen of the Year" at the Economic Times Awards 2010. Besides his role as the Co-Chairman of Bharti Foundation, he devotes time to several charitable institutions in India.</p>	
	<p>Rakesh has been awarded the Honorary Doctor of Civil Law Degree by Newcastle University, UK.</p>	
<p>Mr. Devendra Khanna</p>	<p>As Group Director - Chairman's Office, Deven is involved in driving key initiatives across all businesses of the Group, reviewing the business & financial performance of group businesses with special focus on anticipated changes in business model and business delivery model and also assisting in specific</p>	<p>Director</p>



	<p>enhancement of current systems of group companies to meet their emerging business requirements.</p> <p>Deven joined Bharti Airtel in 2004 as the Group Financial Controller and spearheaded financial reporting, business planning & analysis, revenue assurance, taxation, risk controls and compliances and strategic financial projects. During his tenure, the company became one of the first in India to successfully adopt USGAAP for its financial reporting and set newer standards of reporting, not only in the Indian context but also from a global perspective. He was instrumental in building the SME (subject matter experts) structure which brought tremendous focus on domain knowledge and expertise and created centers for excellence within the finance function. He was appointed Corporate Director – Finance (Telecom and Retail) in Jan 2008 and became Corporate Director – Finance for all group businesses in August'08. This position he held till March,2011 when he was elevated to the current position of Group Director – Chairman's Office. As Corporate Director – Finance, he was responsible for corporate planning & business review, group taxation and financial reporting & analysis for all group businesses.</p> <p>Deven has nearly 27 years of experience in finance and general management. Prior to joining Bharti, he worked with Triveni Engineering and Industries Ltd as Vice President heading finance and corporate planning functions. In 17 years that he spent with Triveni Group he was closely involved in all major strategic decisions for the diversified business portfolio of the group which included sugar , steam turbines, water & waste treatment plants and equipments, micro hydel turbines, EPC and oil drilling. He spearheaded group's public offerings, M&A and corporate restructuring initiatives. He also headed the group's EPC division as Vice President - Projects for a certain period.</p> <p>Deven is a Commerce graduate from Shri Ram College of Commerce at Delhi University and is a Fellow Member of the Institute of Chartered Accountants of India.</p>	
<p>Mr. Michael Stephen Bishop</p>	<p>Mike Bishop joined AXA in October 2008 as Regional Chief Executive Officer of AXA Asia Life and in April 2011 he was appointed as Chief Executive Officer of AXA Asia. In this position, he is responsible for AXAs insurance operations in Asia which includes 15 businesses in 8 markets.</p>	<p>Director</p>



	<p>Mike has a unique mix of experience which is very complementary to AXAs strategy. He has deep knowledge of the Asian market, having been based in the region for over a decade. He also has experience across a range of distribution and business models and markets, accompanied with a strong international perspective.</p> <p>Prior to joining AXA, Mike worked for Prudential Corporation Asia where he was Managing Director responsible for the life businesses in Korea, Hong Kong, Japan, Taiwan, Thailand and the Philippines. Before this he held various other roles within Prudential Corporation Asia including Alternative Distribution Director, successfully implementing the strategic alliance with Standard Chartered Bank, and President and CEO of Prudential in Korea, where he completed the acquisition of YP Life, turning the new company into the fastest growing in Korea.</p> <p>Mike Bishop spent the first years of his career in the UK with Lloyds TSB. His last position with the Bank was Retail Network Director, overseeing sales and customer service in 188 Lloyds TSB branches in Scotland. He was also an Executive Director of Lloyds TSB Scotland</p>	
<p>Ms. Gaelle Olivier</p>	<p>After completing her engineering studies at Ecole Polytechnique, France, Gaëlle graduated from ENSAE and passed her actuary diploma. She started her career at Credit Lyonnais before joining AXA Investment Managers. She then assumed the position of AXA Group Boards' Secretary and CEO's Executive Assistant, roles in which she was exposed to all of AXA's global businesses. She relocated to AXA Japan for five years, initially in the Investment department and joined the Management Committee, in charge of Strategy, Audit, Corporate Secretary and Winterthur integration. She took the responsibility of Communication and Corporate Responsibility at the Group level in June 2009.</p>	<p>Director</p>
<p>Mr. Francois Valery LECOMTE</p>	<p>François-Valéry Lecomte has been Regional Chief Financial Officer for AXA Asia (covering both the life and general insurance businesses) since September 2011, based in Hong Kong.</p> <p>Previously to joining AXA Asia, he was Chief Executive Officer of Touring Insurance (100% owned by AXA), the leading direct non-life insurer in Belgium. Over</p>	<p>Director</p>



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	<p>nearly two years, François-Valéry Lecomte carried out an extensive restructuring plan to increase the profitability, opened a second call center to accelerate the growth of the company, and launched an exclusive distribution partnership with Renault.</p> <p>François-Valéry Lecomte joined the AXA Group in September 2004, and was responsible until the end of 2009 for Mergers & Acquisitions / Corporate Finance worldwide, based at the head office in Paris. As part of this role, he led over 20 transactions on behalf of the AXA Group, including the acquisition of Winterthur (20 countries) in 2006 and the subsequent sale of the HK and Taiwan subsidiaries, the acquisition of the #1 direct insurer Kyobo Auto (over 1 million clients) in Korea in 2007, the acquisition of ING Mexico (\$1bn) in 2008 and the buy-out of the minority interests held by EBRD in AXA's Central European operations in 2009. He also got involved in the acquisition of MLC (Hong Kong and Indonesia) from NAB in 2006, as well as in the first phases of the acquisition of AXA APH's Asian assets and the sale of the Australia / New Zealand assets to AMP.</p> <p>Prior to joining AXA in 2004, François-Valéry Lecomte spent 7 years in the Investment Banking field in London, first at Credit Suisse, focusing on Central & Eastern Europe, and then at Citigroup as Vice President in the Financial Institutions Group, covering French, Swiss and Belgium clients from an M&A and capital markets stand point.</p> <p>François-Valéry Lecomte is an Engineer in Applied Mathematics from the Polytechnic School of the Catholic University of Louvain in Belgium. He holds an MBA in Finance and Accounting from the University of Chicago. He is Belgian citizen and is married, with three children aged 7, 5 and</p>	
<p>Mr. Jitender Balakrishnan</p>	<p>Jitender joined Bharti AXA General Insurance on 1st June 2010 as Independent Director.</p> <p>He holds a degree in Mechanical Engineering and Post-Graduate-Diploma in Management from-Bombay University.</p>	<p>Independent Director</p>
	<p>Jitender served up to June 2009 as Deputy Managing Director of IDBI Bank, responsible for complete credit advances of USD 25 billion (over Rs.1,10,000 Crore), asset growth of the bank both Corporate Banking (Project & Infrastructure Lending) and retail banking.</p>	



	<p>Was In-charge of Information Technology, Corporate Accounts and Transaction Banking</p> <p>Served as a member on IDBI's Credit Committee, Asset Liability Management Committee and Investment Committee</p> <p>Jitender has wide experience in sectors like Oil and Gas, Refineries, Power, Telecom, Airports, Roads, Ports, Steel, Cement, fertilizers, Petrochemicals, Hotel, Pharmaceuticals, paper.</p> <p>He served as a member on Board of Directors of IDBI Bank Ltd. and all Board Sub Committees like Executive Committee, Audit Committee, Technology Committee, Risk Committee etc.</p> <p>He also served on the Board of Directors of various Corporate in the areas of Telecom, Steel, Textile, Fertiliser, Infrastructure, Housing finance, Asset Reconstruction.</p> <p>Served on the Board of Directors of a Commercial Bank, Housing Finance Company, Asset Management Company, besides State Financial Institutions</p> <p>Served as IDBI's representative on various Committees in Fertiliser, Oil & Gas, Telecommunication sectors and High Level Committee on Ultra Mega Power Projects.</p> <p>At present serves as an Independent Director on the Boards of large number of Companies.</p>	
Mr. Akhil Gupta	<p>Akhil is the Deputy Group CEO & Managing Director of Bharti Enterprises and Vice Chairman & MD of Bharti Infratel Limited. He has been closely associated with a range of strategic, financial, mergers and acquisitions and business performance issues of the group. He has spearheaded the transformational initiatives that include the outsourcing deals undertaken by the group in the areas of Information</p>	Director
	<p>Technology (IT) with IBM, Network Management with Ericsson & NSN and outsourcing of Call Centers Management to leading International BPOs using common Nortel platform across India. He has also been responsible for conceptualizing and implementing the separation of passive mobile infrastructure and forming Indus Towers - a Joint Venture with Vodafone</p>	



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	<p>and Idea, which has become the largest tower company in the world. With innovative thought leadership, he has been able to guide Bharti Airtel in becoming the lowest cost producer of minutes worldwide and ensuring that it provides very high ROE despite the lowest tariffs in the world.</p> <p>In June 2010, Akhil was instrumental in executing the acquisition of Zain Group's mobile operations in 15 countries across Africa for an enterprise valuation of USD10.7 billion which is the second largest outbound deal by an Indian company.</p> <p>Akhil has played a pivotal role in Bharti's phenomenal growth right since inception. He has been closely involved from the very beginning in the growth of Bharti in the telecommunication services sector – both organically and by way of various acquisitions. He has led the formation of various partnerships for Bharti with leading international operators like British Telecom, Singapore Telecom and Vodafone in addition to induction of financial investors like Warburg Pincus, Asia Infrastructure Fund and New York Life. He has been instrumental in raising several billion dollars by way of equity and project finance for the Group.</p> <p>Akhil is currently the Chairman of TAIPA (Tower and Infrastructure Providers Association) and President of TSSC (Telecom Sector Skill Council). He represents the Indian Telecom Industry and Bharti regularly at various forums and important seminars in India and abroad.</p> <p>He is a Chartered Accountant by qualification with over 30 years of professional experience. He has also done an "Advanced Management Program" at the Harvard Business School in the year 2002.</p> <p>Akhil was recently awarded the 'CEO of the Year' award at the National Telecom Awards 2012. He was also honored for 'Outstanding Contribution to the Telecom Sector' by industry's leading telecom magazine – tele.net.</p>	
	<p>In 2010, Akhil was awarded the Asia Corporate Dealmaker Award at the Asia – Pacific M&A ATLAS Awards. The Award recognizes Akhil's leadership in executing Bharti Airtel's acquisition of Zain Group's mobile operations in 15 countries across Africa for an</p>	



	<p>enterprise valuation of USD10.7 billion. Akhil has also been inducted to the CFO India – ‘Hall of Fame’ in recognition of his contribution to the world of finance.</p> <p>In 2009, Akhil was conferred the “CA Business Achiever Award”. The Award instituted by the Institute of Chartered Accountants of India (ICAI) acknowledges the Chartered Accountants in the industry who have demonstrated excellence in the way they conduct their profession are exemplary role models in the industry and have created value to their company's stakeholders on a sustainable basis.</p> <p>In 2006, he won three awards at the first ‘CNBC TV18 CFO Awards for India’ hosted by Ras Al Khaimah Free Trade Zone in UAE. The awards panel voted him as ‘Best CFO of the Year’ and ‘Best Performing CFO in the Telecommunications Sector’. In addition, Akhil won the ‘Best CFO of the Year - People's Choice Award’.</p>	
<p>Mr. Bharat S Raut</p>	<p>Have more than 38 years’ experience in practice as an accountant/lawyer, extensively in the field of tax advisory, tax compliance and tax litigation. Indicative experience includes:</p> <ul style="list-style-type: none"> ➤ High-end tax advisory work in the field of income-tax, wealth-tax, gift tax and estate duty, including advice on: <ul style="list-style-type: none"> • Major mergers and acquisitions; • International tax consequences of cross-border transactions from India and into India; • Interpretation of tax laws and tax treaties. Large infrastructure projects: <ul style="list-style-type: none"> • Contract structures and tax effects of contractual provisions; • Evaluation of business plans and business models; • Strategy and tactics relating to complex tax compliance and litigation cases; ➤ Tax compliance work in relation to the above taxes, including: <ul style="list-style-type: none"> • Preparation of tax returns in complex cases; 	<p>Independent Director</p>
	<ul style="list-style-type: none"> • Presentation of complex cases before the tax authorities in assessment proceedings; 	
	<ul style="list-style-type: none"> • Advice on above ➤ Tax litigation: <ul style="list-style-type: none"> • Preparing and filing appeals in tax litigation cases involving complex issues and high tax 	



	<p>demands;</p> <ul style="list-style-type: none"> • Appearing before tax authorities, and appellate authorities; • Briefing Senior Counsels and Counsels and assisting them in litigation before the Hon'ble High Court, Hon'ble Supreme Court and Appellate Tax Tribunal • Appearing as an expert witness in arbitration cases. • Briefing Queens Counsels and assisting her in commercial arbitration in London Courts. <p>➤ Tax practice management:</p> <ul style="list-style-type: none"> • Creating a tax practice vertical from scratch for two of the BIG 4 accounting and consultancy firms, including; • Creating and installing systems for the management and operations of the practice; • Recruiting top talent to man the practice • Managing the practice for more than twenty years; <p>➤ Setting up operations for foreign professional organizations:</p> <ul style="list-style-type: none"> • Set up operations in India for one of the BIG 4 accounting & consultancy firms and Member of their India Advisory Board for over 14 years 	
<p>Dr. Amarnath Ananthanarayanan</p>	<p>Dr. Amarnath Ananthanarayanan (Amar) is the Chief Executive Officer and Managing Director of Bharti AXA General Insurance. In his present role, Amar is responsible for spearheading the company towards its goal of becoming the preferred organisation for General Insurance in India. Amar brings with him over a decade of experience and in-depth understanding and knowledge in retail insurance & consumer finance, varied functional proficiencies and cross country exposure.</p>	<p>Managing Director & Chief Executive Officer</p>
	<p>Under his leadership, Bharti AXA General Insurance has sold over 1 Million policies and paid over 100,000 claims, in just three years of its existence, to become the fastest growing multi-line general insurance</p>	



	<p>company. Bharti AXA General Insurance has received the <i>"Personal Lines Growth Leadership Award 2011"</i> at the India Insurance Awards 2011 and the <i>"Risk Manager of the Year"</i> award at the Asia Insurance Industry Awards 2011.</p> <p>Prior to joining Bharti AXA General Insurance Amar worked with GE in various capacities. He was the Regional Insurance Leader for GE Capital's Asian operations. During his tenure, Amar has received several accolades for his outstanding leadership skills. He introduced 50+ products and has been responsible for starting both the Singapore and Korea insurance operations. In India, under his leadership, GE became the first company to launch niche insurance products linked to loans. At the Asian level, <i>GE Money Asia</i>, was awarded <i>"One of Top Three Service Providers Of The Year For Asia"</i> Award In 2007 by the Asia Insurance Review.</p> <p>Amar comes with strong academic credentials. He completed his Bachelor of Arts from St. Stephen's College, New Delhi where he was awarded the Sarkar Memorial Scholarship. He then completed his Master of Arts from Delhi School of Economics where he was awarded Merit Scholarship for Superior Academic Achievement. He later, moved to the United States to complete his Doctoral Program at the Dept. of Economics, Rutgers University, New Jersey, U.S.A, where he received the Sidney Brown Prize for the 'Most Outstanding Ph.D. Student'. He also served as an Adjunct Faculty, Dept. of Economics, Rutgers University he developed courses and taught Economics for Undergraduate & MBA Students. While at Rutgers, Amar was also a Research Assistant at the Institute for Health and Aging.</p> <p>He was recognized as one of "India's Hottest Young Executives" by Business Today in 2010 and was one of the 10 head honchos chosen as role models by The Economic Times for "Young Leaders" in 2011.</p>	
<p>Mr. Lalit Ahluwalia</p>	<p>Mr. Lalit Ahluwalia is a Fellow member of The Institute Of Chartered Accountants in England & Wales, Fellow member of The Institute Of Chartered Accountants in India. He has done his Bachelor in Commerce from Shri</p>	<p>Director</p>



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	<p>Ram College of Commerce (1970–1973).</p> <p>He has a vast experience which includes the following:</p> <p>2002-2004: Senior Partner, Ernst & Young, India.</p> <ul style="list-style-type: none">▪ Leader of the Oil & Gas practice in India.▪ Key Account partner on important client relationships of the Firm.▪ Managed and developed teams of people both industry and client specific▪ Strategized to achieve higher business for the Firm.▪ Led the team for the development of a balanced score-card for the senior management team at a large corporation. <p>1989-2002 : Senior Partner, Arthur Andersen, India</p> <ul style="list-style-type: none">▪ Initially joined as Senior manager in-charge of New Delhi office was inducted as partner in 1994 and Senior partner in 1997.▪ During the period held various responsibilities including recruitment of the team; training and development of the team; services to the clients of the Firm and business development for the Firm.▪ Developed as a team a strong culture which has been well recognized in the business community.▪ Was leader of the Oil & Gas group of the Firm in India and also part of the team serving the key clients of the Firm.▪ Team for the development of BPO business to India.▪ Led the team for the development of the Vision, Mission by the Indian Oil Corporation's Board.▪ Led the team for a senior management workshop of IOC on the Company's strategic direction brainstorming discussion. <p>1985–1989: Partner, KPMG affiliate in N. Yemen.</p>	
	<ul style="list-style-type: none">▪ Jointly started a professional practice in a country with limited exposure to developed and mature professional services environment.▪ Developed a strong and well recognized Firm serving the largest venture in the country where initially involved in the book-keeping of the sign on bonus of \$	



	<p>10 million to the review of the capitalization of over \$400 million in the 4 year period.</p> <p>1981–1984: Proprietor L. Ahluwalia & Co. India.</p> <p>1979-1980: Finance Manager, Ranbaxy India.</p> <p>1973–1979: Audit Senior, Dearden Farrow, London, UK.</p>	
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BOARD PROCEDURES

A detailed Agenda is sent to each Director at least a week in advance of Board and Committee meetings. A detailed functional report is also placed at Board Meetings when required. The Board also reviews:

- Strategic Plans and Business plans
- Investment policy
- The information on recruitment and remuneration of senior officers such as CEO and his direct reports
- Show cause, demand, prosecution notices and penalty notices which are materially important
- Any material point for financial obligation and discipline to and by Your Company
- Compliance with statutory/regulatory requirements and review of major legal issues
- The un-audited quarterly /half yearly/annual results and audited annual accounts of Your Company for consideration and adoption in the format specified under Insurance Laws.
- Delegation of powers to the management
- Transaction pertaining to sale or purchase of material nature of Investments, subsidiaries, assets, which is not in normal course of business.
- Major accounting provisions and write-offs
- Corporate restructuring
- Minutes of meeting of the Audit and other committees of the Board
- Share transfers

Attendance at meeting of Board of Directors;

The details of the Board and Committee Meetings held during the year ended 31st March 2013 are as follows:

Name of the Director	Date of meeting	11 th May 2012	10 th August 2012	9 th November 2012	21 st February 2013	Sitting Fee Paid(INR)
Mr. John Dacey*		Yes	NA	NA	NA	Nil
Mr. Jitender Balakrishnan		Yes	Yes	Yes	Yes	80,000
Mrs. Gaelle Olivier		Yes	Yes	Yes	Yes	Nil
Mr. Alex Kimura*		No	NA	NA	NA	Nil



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Dr. Amarnath Ananthanarayanan		Yes	Yes	Yes	Yes	Nil
Mr. Akhil Gupta		No	No	No	No	Nil
Mr. Rakesh Bharti Mittal		No	Yes	No	No	Nil
Mr. Lalit Ahluwalia [#]		Yes	Yes	No	Yes	60,000
Mr. Francois Valery LECOMTE [#]		No	No	No	No	Nil
Mr. Mike Bishop [^]		NA	Yes	No	No	Nil
Mr. Bharat S Raut		Yes	Yes	Yes	Yes	80,000
Mr. Devendra Khanna		Yes	No	Yes	Yes	Nil

* Mr. Alex Kimura ceased to be a Director effective 11th May, 2012

[#] Mr. Lalit Ahluwalia and Mr. Francois Valery LECOMTE were appointed as Directors effective 11th May, 2012

[^] Mr. John Dacey ceased to be a Director effective 10th August, 2012

[^] Mr. Mike Bishop appointed as a Director effective 10th August, 2012

The Board has five Committees functioning under their supervision: The Audit Committee, the Risk Management Committee, the Investment Committee, the Policyholder Protection Committee and the Remuneration Committee.

Attendance at the meeting of the Board level Committees:

The details of the composition of the Committees, meetings of the Committees held during the year ended 31st March, 2013 and the attendance of the members at the said meetings are as follows:

Audit Committee:

Name of the Director	Date of meeting	11 th May 2012	10 th August 2012	9 th November 2012	21 st February 2013	Sitting Fee Paid
Mr. Bharat Sumant Raut		Yes	Yes	Yes	Yes	40,000
Mr. Rakesh Bharti Mittal		No	Yes	No	No	Nil
Mr. Akhil Kumar Gupta		No	No	No	No	Nil
Mr. John Dacey [*]		Yes	NA	NA	NA	Nil
Mrs. Gaelle Olivier		Yes	Yes	Yes	Yes	Nil
Mr. Mike Bishop [#]		NA	Yes	No	No	Nil
Mr. Devendra Khanna		Yes	No	Yes	Yes	Nil
Mr. Lalit Ahluwalia [@]		Yes	Yes	No	Yes	30,000
Mr. Francois Valery LECOMTE [@]		No	No	No	No	Nil

[@] Mr. Lalit Ahluwalia and Mr. Francois Valery LECOMTE appointed as a Member effective 11th May, 2012

^{*} Mr. John Dacey ceased to be a Director effective 10th August, 2012

[#] Mr. Mike Bishop appointed as a member effective 10th August, 2012

Risk Management Committee:



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Name of the Director	Date of meeting	11 th May 2012	10 th August 2012	9 th November 2012	21 st February 2013	Sitting Fee Paid
Mr. Bharat Sumant Raut		Yes	Yes	Yes	Yes	40,000
Mr. Rakesh Bharti Mittal		No	Yes	No	No	Nil
Mr. Akhil Kumar Gupta		No	No	No	No	Nil
Mr. John Dacey*		Yes	NA	NA	NA	Nil
Mrs. Gaelle Olivier		Yes	Yes	Yes	Yes	Nil
Mr. Mike Bishop [#]		NA	Yes	No	No	Nil
Mr. Devendra Khanna		Yes	No	Yes	Yes	Nil
Mr. Lalit Ahluwalia [@]		Yes	Yes	No	Yes	30,000
Mr. Francois Valery LECOMTE [@]		No	No	No	No	Nil

[@] Mr. Lalit Ahluwalia and Mr. Francois Valery LECOMTE appointed as a Member effective 11th May, 2012

*Mr. John Dacey Ceased to be a Director effective 10th August, 2012

[#]Mr. Mike Bishop appointed as a member effective 10th August, 2012

Investment Committee:

Name of the Director / Member	Date of meeting	11 th may 2012	10 th August 2012	9 th November 2012	21 st February 2013	Sitting Fee Paid
Mr. Rakesh Bharti Mittal		No	Yes	No	No	Nil
Mr. Akhil Kumar Gupta		No	No	No	No	Nil
Mr. John Dacey*		Yes	NA	NA	NA	Nil
Mr. Francois Valery LECOMTE [@]		No	No	No	No	Nil
Mr. Mike Bishop [#]		NA	Yes	No	No	Nil
Dr. Amarnath Ananthanarayanan		Yes	Yes	Yes	Yes	Nil
Mr. Devendra Khanna		Yes	No	Yes	Yes	Nil
Mr. Lalit Ahluwalia [@]		Yes	Yes	No	Yes	30,000
Mr. Sampath Kumar, CFO		Yes	Yes	Yes	Yes	Nil
Mr. M. Venkatesan, Appointed Actuary		Yes	Yes	Yes	Yes	Nil
Mr. Ajit Banerjee, Head-Investment Dept.		Yes	Yes	Yes	Yes	Nil

[@] Mr. Lalit Ahluwalia and Mr. Francois Valery LECOMTE appointed as a Member effective 11th May, 2012

*Mr. John Dacey Ceased to be a Director effective 10th August, 2012

[#]Mr. Mike Bishop appointed as a member effective 10th August, 2012

Policyholder Protection Committee:

Name of the Director	Date of meeting	11 th May 2012	10 th August 2012	09 th November 2012	21 st February 2013	Sitting Fee Paid
Mr. Rakesh Bharti Mittal		No	Yes	No	No	Nil
Mr. Akhil Kumar Gupta		No	No	No	No	Nil
Mr. Mike Bishop ^{&}		NA	Yes	No	No	Nil
Mr. Devendra Khanna		Yes	No	Yes	Yes	Nil
Mr. Francois Valery LECOMTE [*]		No	No	No	No	Nil
Dr. Amarnath Ananthanarayanan		Yes	Yes	Yes	Yes	Nil

Mr. Francois Valery LECOMTE appointed as a Director effective 11th May, 2012

[&]Mr. Mike Bishop appointed as a Director effective 10th August, 2012

Remuneration Committee:

Name of the Director	Date of meeting	11 th May 2012	10 th August 2012	09 th November 2012	21 st February 2013	Sitting Fee Paid
Mr. Rakesh Bharti Mittal		No	Yes	No	No	Nil
Mr. Bharat Sumant Raut		Yes	Yes	Yes	Yes	40,000
Mr. Akhil Kumar Gupta		No	No	No	No	Nil
Mr. Devendra Khanna		Yes	No	Yes	Yes	Nil
Mr. Mike Bishop [#]		NA	Yes	No	No	Nil
Mr. Alex Shigenari Kimura [*]		NA	NA	NA	NA	Nil
Mr. John Dacey [@]		Yes	NA	NA	NA	Nil
Ms. Gaelle Olivier		Yes	Yes	Yes	Yes	Nil
Mr. Francois Valery LECOMTE ^{&}		No	No	No	No	Nil

**Mr. Alex Kimura ceased to be a Director effective 11th May, 2012*

@Mr. John Dacey ceased to be a Director effective 10th August, 2012

[&]Mr. Francois Valery LECOMTE appointed as a member effective 11th May, 2012

[#]Mr. Mike Bishop appointed as a member effective 10th August, 2012

20. STATUTORY AUDITORS

M/s. B. K. Khare & Company (Regn No. 1051020) and M/s S. N. Dhawan & Company (Regn No. 000050N), Statutory Auditors of Your Company hold office until the conclusion of the ensuing Annual General Meeting. As per the guidelines issued by IRDA for Appointment of Statutory Auditors of Insurance Companies vide notification No. 36/7/F&A/EMPL/74/July/05 dated 25-Jul-2005, one joint Statutory Auditor may have a term of five (5) years and the other four (4) years in the first instance. M/s S. N. Dhawan &



Company the joint statutory Auditors have completed five financial years as the Joint Statutory Auditors and shall not be eligible for re-appointment at the ensuing Annual General Meeting owing to the above stipulated IRDA Regulations. Your Board proposes to appoint M/s B. K. Ramadhyani & Co., Chartered Accountants (Regn No. 002878S) as the joint Statutory Auditors for 2013-14 in place of M/s S. N. Dhawan & Co. Further, M/s B. K. Khare & Company, the retiring joint Statutory Auditors seek re-appointment at the ensuing 6th AGM of Your Company. Your Company has received a letter from them to the effect that their appointment, if made, would be within the prescribed limits under Section 224 (1B) of the Companies Act, 1956. Accordingly the said Auditors can be appointed / reappointed as Statutory Auditors of Your Company at the ensuing Annual General Meeting.

21. PUBLIC DEPOSITS

During the period under review, Your Company has not accepted any public deposits.

22. INSURANCE

Adequate Insurance cover has been taken for properties of Your Company including Buildings, Computers, Office Equipment's, Vehicles, etc.

23. STATUTORY INFORMATION

A) Particulars of Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo, Information under section 217(1) (E) of the Companies Act, 1956.

Your Company is not required to furnish information in Form A under the head 'Conservation of Energy' under Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988.

Your Company uses electric energy for its equipments such as air conditioners, computer terminals, lighting and utilities in the work premises. All possible measures have been taken for economic consumption and to conserve the same.

During the period under review, Your Company had Foreign Exchange earnings or outgo which is detailed as below:

	In Rupees	
	Current Year	Previous Year
Expenditure in foreign currency	564,146,718	332,872,045
Earnings in foreign currency:	85,733,446	94,130,210

B) Particulars of Employees

Pursuant to the provisions of Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employee) Rules, 1975, the Statement of the particulars of the employees who have been paid remuneration exceeding Rs.60.00 Lakh per annum or part thereof is annexed with this report as Annexure -A.



24. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 217 (2AA) of the Companies Act, 1956, your Directors confirm that:

- (i) in the preparation of the Annual Accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (ii) appropriate Accounting Policies have been selected and applied consistently, and have made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of Your Company as at March 31, 2013 and of the loss of Your Company for the said period;
- (iii) proper and sufficient care has been taken for the maintenance of accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of Your Company and for preventing and detecting fraud and other irregularities;
- (iv) the Annual Accounts have been prepared on a going concern basis.

25. CERTIFICATION FOR COMPLIANCE OF CORPORATE GOVERNANCE GUIDELINES

The certification for compliance of the corporate governance guidelines issued by IRDA from time to time is annexed to this report as Annexure-B.

26. REMUNERATION POLICY AND REMUNERATION OF DIRECTORS/MANAGER

Subject to the recommendation/approval of the Board and of Your Company in General Meeting and such other approvals as may be necessary, the Managing Director/Manager are paid remuneration as per the Board Resolutions passed from time to time. The remuneration structure of the Managing Director/Manager comprises salary, performance incentives, perquisites and allowances, contribution to Provident Fund and Gratuity.

The Independent directors and nominee director of GIBA holdings Private Limited receive a sitting fee of Rs. 20,000/- for the board meeting and Rs. 10,000/- for the committee meeting attended by them.

Except as detailed above, no other Non-Executive Director has drawn any remuneration from Your Company during the year under review.

The details of Managerial Remuneration paid during the year are disclosed and form part of the Notes-to- accounts and therefore no separate disclosure is made herein.

27. RELATED PARTY TRANSACTIONS

The required disclosures of related party transactions as per the applicable Accounting Standards are disclosed in the Notes to the Accounts. There are no transactions of material nature with the related parties, which may have potential conflict with the interests of Company at large.



28. ACKNOWLEDGEMENTS

Your Directors wish to place on record their appreciation and acknowledge with gratitude to the IRDA and the continued support and co-operation extended by the investors, clients, business associates and bankers and look forward for their continued support. Your Directors also place on record their appreciation for the services rendered by the employees at all levels.

**Registered Office:
Directors**


BHARTI AXA GENERAL INSURANCE COMPANY LTD
First Floor, Ferns Icon, Survey No. 28
Next to Akme Ballet, Doddanekundi,
Off Outer Ring Road
Bangalore- 560 037

By Order of the Board of


**DEVENDRA KHANNA
(DIRECTOR)**


**GAELLE OLIVIER
(DIRECTOR)**


**MAMARNATH ANANTHANARAYANAN
(CEO & MANAGING DIRECTOR)**


**BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)**

Place: Bangalore
Date: 10th May 2013

My



ANNEXURE- B

**“CERTIFICATION FOR COMPLIANCE OF CORPORATE GOVERNANCE
GUIDELINES”**

I, Ashish Sarma, hereby certify that the Company has complied with the Corporate Governance Guidelines issued by IRDA for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

Ashish Sarma
Company Secretary



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MANAGEMENT REPORT

In accordance with Part IV of Schedule B of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulation 2002 the Management of Bharti AXA General Insurance submits the Management Report as follows:

1. We hereby confirm the validity of Certificate of Registration granted by the Insurance Regulatory and Development Authority to carry on the business of General Insurance in India. The certificate was renewed for a period up to March 31st 2014;
2. To the best of our knowledge and belief, all the material dues payable to the statutory authorities have been duly paid;
3. We hereby confirm that there were no changes to the shareholding of the Company and we further confirm that no shares of the Company were transferred during the year ended 31st March 2013;
4. We hereby declare that the management has not directly or indirectly invested outside India the funds of the holders of policies issued in India;
5. The actual solvency ratio of the Company as at March 31, 2013 is 1.36 (Previous year 2.18) against the required solvency ratio of 1.40. The required solvency margins as per IRDA have been maintained throughout the financial year except at the end of the year. The Board on behalf of shareholders have given the commitment to bring in additional capital within reasonable time to restore the solvency margin at or above prescribed level.;
6. We hereby certify that the values of all the assets have been reviewed on the date of the Balance Sheet and to the best of our knowledge and belief the assets set forth in the Balance-sheet are shown in the aggregate at amount not exceeding their realisable or market value under the several headings – "Loans", "Agents balances", "Outstanding Premiums", "Interest, Dividends and Rents outstanding", "Interest, Dividends and Rents accruing but not due", "Amounts due from other persons or Bodies carrying on insurance business", "Sundry Debtors", "Bills Receivable", "Cash" and the several items specified under "Other Accounts";
7. The Company is exposed to a variety of risks associated with General Insurance business in India such as quality of risks undertaken, fluctuations in the value of assets and higher expenses in the initial years of operation. The Company monitors these risks closely and effective remedial action is taken whenever deemed necessary. The Company has through an appropriate reinsurance programme kept its risk exposure at a level commensurate with its capacity;
8. We confirm that there are no operations of the Company outside the Country;



redefining /
general insurance

9. The Trend in Average claim settlement time during the preceding year ended March 31, 2013 is included in **Annexure 1**;
10. Investments in Government securities and other debt securities have been considered as 'held to maturity' and have been measured at historical cost subject to amortization. Investments in mutual fund units are accounted at Net Asset Value and the unrealized gain has been credited to the Fair Value Change Account. Market values of Government securities and other debt instruments have been reported in accordance with guideline INV/GLN/003/2003- 04 dated January 21, 2004 issued by the Authority.
11. The Company has adopted a prudent investment policy with emphasis on optimizing return with minimum risk. Emphasis was towards low risk investments such as Government securities and other rated debt instruments. The Company has carried out periodic review of the investment portfolio. There are no nonperforming assets as at the end of the financial year.
12. The management of Bharti AXA General Insurance Company Limited certifies that:
 - (i) in the preparation of financial statements, the applicable accounting standards, principles and policies have been followed. There is no material departure from the said standards;
 - (ii) the management has adopted accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the operating profit or loss and of the profit or loss of the company for the year;
 - (iii) the management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act 1938 (4 of 1938) / Companies Act, 1956 (1 of 1956), for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
 - (iv) the financial statements of the Company have been prepared on a going concern basis;
 - (v) the management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.
13. Details of payments to individuals, firms, Companies and organisations in which directors are interested during the year ended 31st March 2013.



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general insurance

Sl. No.	Name of the Director	Entity in which Director is interested	Particulars of Interest	Payments made by Bharti AXA General Insurance Co. Ltd. during the year (Fig in '000)
1	Mr. Rakesh Bharti Mittal	Bharti Airtel Limited	Interested through Relative	28,483.70
		Bharti AXA Life Insurance Company Limited	Chairman & Director	8,989.42
		Field Fresh Foods Private Limited	Chairman & Director	675.02
		Beetel Teletech Limited	Chairman & Director	1,522.19
		Bharti Infratel Limited	Chairman & Director	2,675.96
		Indus Towers Limited	Chairman & Director	120.21
		Bharti Ventures Limited	Managing Director	0.46
		Centum Learning Limited	Chairman & Director	12.83
		Comviva Technologies Limited	Chairman & Director	369.57
		Bharti (RM) Holdings Private Limited	Chairman, Director & Member	0.98
		Bharti Foundation	Trustee	1,154.01
		Bharti Realty Holdings Limited	Interested through relative	42.71
		Bharti Wal-Mart Private Limited	Interested through relative	1,534.59
2	Mr. Akhil Kumar Gupta	Bharti Airtel Limited	Director	28,483.70
		Indus Towers Limited	Director	120.21
		Bharti AXA Life Insurance Company Limited	Director	8,989.42




4	Mr. Devenedra Khanna	Bharti Infratel Limited	Managing Director	2,675.96
		Bharti Ventures Limited	Director	0.46
		Bharti Enterprises Limited	Director	34,006.12
		Bharti Retail Limited	Director	34,203.05
		FieldFresh Food Private Limited	Director	675.02
		Bharti Airtel Services Limited	Director	7,467.78
		Beetel Teletech Limited	Director	1,522.19
		Bharti AXA Life Insurance Company Limited	Director	8,989.42
		Bharti Telemedia Limited	Director	3,294.47
		Cedar Support Services Private Limited	Director	32.61
		Bharti Retail Limited	Director	34,203.05
		Centum Workskills India Limited	Director	0.73
		Centum Learning Limited	Director	12.83
		Comviva Technologies Limited	Director	369.57
		Bharti Wal-Mart Private Limited	Director	1,534.59
		Bharti Enterprises Limited	Director	34,006.12
5	Mr. Jitender Balakrishnan	Bharti AXA Life Insurance Company Limited	Director	8,989.42
		Bharti Infratel Limited	Director	2,675.96
6	Mr. Bharat Sumant Raut	Bharti AXA Life Insurance Company Limited	Director	8,989.42
		Bharti Infratel Limited	Director	2,675.96
7	Mr. Micheal Stephen Bishop	Bharti AXA Life Insurance Company Limited	Director	8,989.42
8	Mr. Francois – Valery LECOMTE	Bharti AXA Life Insurance Company Limited	Director	8,989.42



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For and on behalf of the Board

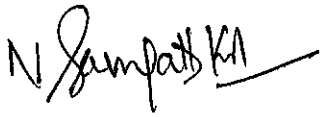

DEEVENDRA KHANNA
(DIRECTOR)


BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)


AMARNATH ANANTHANARAYANAN
(CHIEF EXECUTIVE OFFICER & MD)


ASHISH SARMA
(COMPANY SECRETARY)


GAELLE OLIVIER
(DIRECTOR)


N. SAMPATH KUMAR
(CHIEF FINANCIAL OFFICER)

Bangalore, 10th May 2013



redefining /
general insurance

ANNEXURE-I

BHARTI AXA GENERAL INSURANCE CO LTD.

DETAILS OF AVERAGE CLAIM SETTLEMENT TIME FOR VARIOUS SEGMENTS AS ON 31.03.13

Motor OD

LOB	Less than 30 Days		31 - 90 Days		3 Month - 6 months		6 months - 1 year		1 yr - 5 yrs		Total April 2012 till March 2013	
	Nos	Amount	Nos	Amount	Nos	Amount	Nos	Amount	Nos	Amount	Total Nos	Total Amount
Commercial Motor	100	903158	1255	49933533.69	623	15281229.48	3821	205830410.6	1568	180015999.4	7367	451964331.2
Private Motor	6166	77564378.95	30418	601246463.2	20631	361867143.7	58686	1264422413	4626	287185403.2	120527	25922285802
Grand Total	6266	78467536.95	31673	651179996.9	21254	377148373.2	62507	1470252824	6194	467201402.6	127894	3044250133

Motor TP

LOB	Less than 30 Days		31 - 90 Days		3 Month - 6 months		6 months - 1 year		1 yr - 5 yrs		Total April 2012 till March 2013	
	Nos	Amount	Nos	Amount	Nos	Amount	Nos	Amount	Nos	Amount	Total Nos	Total Amount
Commercial Motor	5	12950	239	5169361	55	269550	942	56747362	1844	283804933	3085	346004156
Private Motor	9	709150	105	2172636	34	488425	376	21850700	588	78699902	1112	103920813
Grand Total	14	722100	344	7341997	89	757975	1318	78598062	2432	362504835	4197	449924969



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Non Motor

LOB	Up to 30 Days		31 days to 90 Days		3 Month to 6 Month		6 M to 1 Year		1 Year to 5 Year		Total from April 2012 till March 2013	
	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
Commercial Liability	1	1825	2	20000	1	8000000	3	9969957	2	93241	9	18085023
Commercial Property	13	38173	23	402394	23	1090265	14	4621615	3	952761	76	7105208
Construction Employees'	23	2223939	16	2892228	10	745748	4	1259486	8	6477553	61	13598954
Compensation	8	390092	37	340629	6	33332	10	1474445	7	1502551	68	3741049
Engineering Group Personal Accident	35	675674	18	346306	26	2430132	18	1653077	5	132113	102	5237302
Industrial Property	246	3364895	882	45215341	878	55253431	218	15329381	75	5150694	2299	124313742
Marine Cargo	126	11178483	33	12790773	39	19982677	60	61770900	56	171079897	314	276802730
Personal Accident	219	9400861	204	15747736	258	27060084	220	33257084	49	2462853	950	87928618
SME Property	16	484498	34	1357699	22	1353782	8	221750	3	246857	83	3664586
	39	222192	101	1170607	85	2527990	46	6178994	8	643592	279	10743375

TAT	Health Claims	
	Nos	Amt Paid
Up to 30 Days	33671	921797316
3 Month to 6 Month	491	21921305
31 days to 90 Days	8940	367914313
6 M to 1 Year	22	859825
1 Year to 5 Year	-	-
Grand Total	43124	1312492759

* The numbers shown in the tables above include claims where part payment has been made though the claims remain open in the system.

ofc

S. N. Dhawan & Co.
Chartered Accountants
C-37, Connaught Place,
New Delhi – 110001

B. K. Khare & Co.
Chartered Accountants
706/708, Sharda Chambers
New Marine Lines,
Mumbai
Maharashtra 400020

Independent Auditors' Report

**TO THE MEMBERS OF
Bharti AXA General Insurance Company Limited**

Report on the Financial Statements

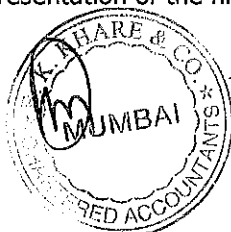
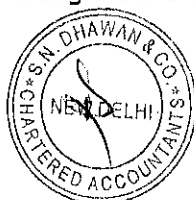
1. We have audited the accompanying financial statements of **Bharti AXA General Insurance Company Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2013, the Revenue Accounts of Fire, Marine and Miscellaneous Insurance (collectively referred to as the Revenue Accounts), the Profit and Loss account and the Receipts and Payment Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

Board of Director's Responsibility for the Financial Statements

2. Board of Directors is responsible for the preparation and fair presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in conformity with the accounting principles generally accepted in India, as applicable to general insurance companies which includes the requirements of the Insurance Act 1938, the Insurance Regulatory and Development Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (hereinafter referred to as "the Regulations") and the Companies Act, 1956, to the extent applicable and in the manner so required. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

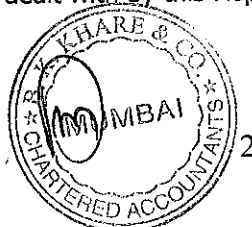
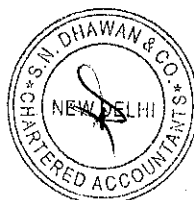
6. In our opinion and to the best of our information and according to the explanations given to us, the financial statements together with the notes thereon and attached thereto give the information required by the Insurance Act 1938, the Regulations and the Companies Act, 1956, to the extent applicable and give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to Insurance Companies:
- in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
 - in the case of the Revenue Accounts, of the surplus / (deficit) for the year ended on that date.
 - in the case of the Profit and Loss Account, of the loss for the year ended on that date; and
 - in the case of the Receipts and Payments Account, of the receipts and payments of the Company for the year ended on that date.

Emphasis of Matter

7. Without modifying our opinion, we draw attention to Note 3.27 to the financial statements, which describes deferment of the liability on dismantling of the Indian Motor Third Party Insurance Pool by the Company to the extent of Rs. ('000) 194,314 pursuant to the exercise of the option for the accounting treatment for the same prescribed under paragraph 3(b) of Insurance Regulatory and Development Authority order no. IRDA/F&A/ORD/MTAP/070/03/2012 dated March 22, 2012.
8. Without modifying our opinion, we draw attention to Note 3.29 to the financial statements, which mentions that the available solvency margin of the Company as on March 31, 2013 is 1.36 as against the required margin of 1.40. As informed to us by the management, necessary steps are being taken to restore the solvency at Regulatory prescribed level by infusing additional shareholders fund.

Report on Other Legal and Regulatory Requirements

9. As required by Schedule C of the Regulations and Section 227(3) and other provisions of the Companies Act, 1956, to the extent applicable, we report that:
- We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
 - In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books
 - As the Company's accounting system is centralized, no returns for the purpose of our audit are prepared at the branches and other offices.
 - The Balance Sheet, Revenue Accounts, Profit and Loss Account, and Receipts and Payments Account dealt with by this Report are in agreement with the books



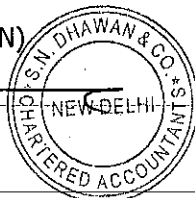
- e. In our opinion, the accounting policies selected by the Company are appropriate and are in compliance with the applicable accounting standards. The accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards referred to in sub section (3C) of Section 211 of the Companies Act, 1956 and with the accounting principles prescribed by the Regulations and orders/ directions issued by IRDA in this behalf;
- f. The Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payment Account referred to in this report are in compliance with the Accounting Standards referred to in sub section (3C) of Section 211 of the Companies Act, 1956 to the extent applicable;
- g. Investments of the Company have been valued in accordance with the provisions of the Insurance Act, 1938, the Regulations and orders/directions issued by IRDA in this behalf;
- h. The actuarial valuation of liabilities in respect of Premium Deficiency Reserve (PDR), Claims Incurred But Not Reported (IBNR) and Claims Incurred But Not Enough Reported (IBNER) as on March 31, 2013 has been duly certified by the Company's Appointed Actuary. The Appointed Actuary has also certified to the Company that the assumptions used for such valuations are appropriate and are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority ('IRDA') and the Institute of Actuaries of India. We have relied upon the Appointed Actuary's certificate in this regard;
- i. We have reviewed the management report and there is no apparent mistake or material inconsistencies with the financial statements;
- j. Based on the information and explanations received during the normal course of our audit and management representations, nothing has come to our attention which causes us to believe that the Company has not complied with the terms and conditions of registration.
- k. As required by the Regulations, we give in the Annexure, a statement certifying the matters specified in paragraph 4 of Schedule C to the Regulations.
- l. On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.;
- m. Since the Central Government has not issued any notification as to the rate at which the cess is to be paid under section 441A of the Companies Act, 1956 nor has it issued any Rules under the said section, prescribing the manner in which such cess is to be paid, no cess is due and payable by the Company.

For S. N. Dhawan & Co.
Chartered Accountants
(Registration No. 000050N)

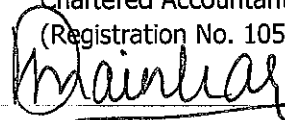


Rajeev K Saxena
Partner
(Membership No. 77974)

Mumbai, May 10, 2013

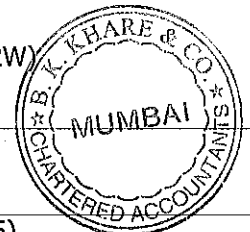


For B. K. Khare & Co.
Chartered Accountants
(Registration No. 105102W)



Devdatta Mainkar
Partner
(Membership No. 109795)

Mumbai, May 10, 2013



S. N. Dhawan & Co.
Chartered Accountants
C-37, Connaught Place,
New Delhi – 110001

B. K. Khare & Co.
Chartered Accountants
706/708, Sharda Chambers
New Marine Lines,
Mumbai
Maharashtra 400020

Auditors' Certificate
(Referred to in Para 9 of the Independent Auditors' report)

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by **Bharti AXA General Insurance Company Limited** ('the Company') for the year ended 31 March 2013, we certify that:

- (a) We have verified the cash balances and investments of the Company as at 31 March, 2013. The Company had no secured loans.
- (b) According to the information and explanations given to us, the Company is not a trustee of any trust.
- (c) In our opinion and according to the information and explanations given to us, no part of the assets of the policyholders' funds has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 relating to the application and investments of the policyholders' funds.

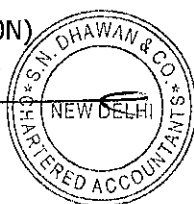
This certificate is issued to comply with Schedule C of Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('the Accounting Regulations'), read with Regulation 3 of the Accounting Regulations and may not be suitable for any other purpose.

For S. N. Dhawan & Co.
Chartered Accountants
(Registration No. 000050N)

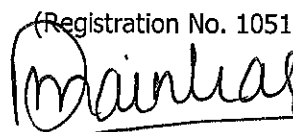


Rajeev K Saxena
Partner
(Membership No. 77974)

Mumbai, May 10, 2013

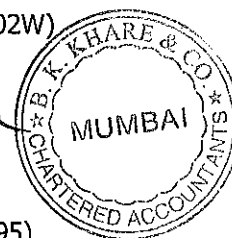


For B. K. Khare & Co.
Chartered Accountants
(Registration No. 105102W)



Devdatta Mainkar
Partner
(Membership No. 109795)

Mumbai, May 10, 2013





Form B-RA

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
IRDA REGISTRATION NUMBER 139 DATED 27-06-2008

REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2013

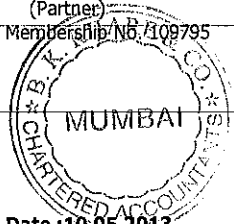
Fire Insurance Business

Particulars	Schedule Ref.	Year Ended March 31, 2013 Rs. ('000)	Year Ended March 31, 2012 Rs. ('000)
Premiums earned-(Net)	1	87,977	52,077
Profit/(Loss) on sale/redemption of Investments (Net)		156	36
- Amortisation of Discount/(Premium)		10,580	9,914
Interest, Dividend & Rent-Gross		38,123	17,399
Total (A)		136,836	79,426
Claims incurred (Net)	2	28,346	44,318
Commission	3	(48,412)	(44,409)
Operating Expenses related to Insurance Business	4	152,371	142,106
Pool Expenses (Net of Pool Investment Income)		(2,149)	2,680
Premium Deficiency		(23,263)	20,818
Total (B)		106,893	165,513
Operating profit/(Loss) from Fire Business (C)=(A)-(B)		29,943	(86,087)
Appropriations			
Transfer to Shareholders' Account		29,943	(86,087)
Transfer to catastrophe Reserve		-	-
Transfer to Other Reserves		-	-
Total (C)		29,943	(86,087)

The Schedules referred to above form an integral part of the Revenue Accounts

As Required by section 40C(2) of the Insurance Act, 1938, We hereby confirm that all the expenses of management, incurred by the Company, in respect of General Insurance business have been fully debited in the Revenue Account as Expenses.

For **B. K. KHARE & Co.**
Chartered Accountants
(Regn No. 105102W)
(Signature)
DEVDATTA MAINKAR
(Partner)
Membership No. 109795



Date : 10.05.2013
Place : Mumbai

For **S.N.DHAWAN & Co.**
Chartered Accountants
(Regn No. 000050N)
(Signature)
RAJEEV K SAXENA
(Partner)
Membership No. 77974



For and on behalf of the Board

(Signature)
DEVENDRA KHANNA
(DIRECTOR)

(Signature)
DR. AMARNATH ANANTHANARAYANAN
(CHIEF EXECUTIVE OFFICER & MD)

(Signature)
ASHISH SARMA
(COMPANY SECRETARY)

(Signature)
GAELE OLIVIER
(DIRECTOR)

(Signature)
BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)

(Signature)
N SAMPATH KUMAR
(CHIEF FINANCIAL OFFICER)

f



Form B-RA

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
IRDA REGISTRATION NUMBER 139 DATED 27-06-2008

REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2013

Marine Insurance Business

Particulars	Schedule Ref.	Year Ended March 31, 2013	Year Ended March 31, 2012
		Rs. (`000)	Rs. (`000)
Premiums earned-(Net)	1	55,395	42,997
Profit/(Loss) on sale/redemption of Investments (Net)		63	14
- Amortisation of Discount/(Premium)		4,295	3,910
Interest, Dividend & Rent-Gross		15,476	6,863
Total (A)		75,229	53,784
Claims incurred (Net)	2	26,448	24,353
Commission	3	(9,494)	(13,151)
Operating Expenses related to Insurance Business	4	61,851	56,053
Total (B)		78,805	67,255
Operating profit/(Loss) from Marine Business (C)=(A)-(B)		(3,576)	(13,471)
Appropriations			
Transfer to Shareholders' Account		(3,576)	(13,471)
Transfer to catastrophe Reserve		-	-
Transfer to Other Reserves		-	-
Total (C)		(3,576)	(13,471)

The Schedules referred to above form an integral part of the Revenue Accounts
As Required by section 40C(2) of the Insurance Act, 1938, We hereby confirm that all the expenses of management, incurred by the Company, in respect of General Insurance business have been fully debited in the Revenue Account as Expenses.

For B. K. KHARE & Co.
Chartered Accountants
(Regn No.105102W)
Devidatta Mainkar
DEVIDATTA MAINKAR
(Partner)
Membership No. 109795

For S.N.DHAWAN & Co.
Chartered Accountants
(Regn No.000050N)
Rajeev K Saxena
RAJEEV K SAXENA
(Partner)
Membership No. 77974

For and on behalf of the Board

Devendra Khanna
DEVENDRA KHANNA
(DIRECTOR)

Dr. Amarnath Ananthanarayanan
DR. AMARNATH ANANTHANARAYANAN
(CHIEF EXECUTIVE OFFICER & MD)

Ashish Sarma
ASHISH SARMA
(COMPANY SECRETARY)

Gaelle Olivier
GAELE OLIVIER
(DIRECTOR)

Bharat Sumant Raut
BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)

N Sampath Kumar
N SAMPATH KUMAR
(CHIEF FINANCIAL OFFICER)



Date :10.05.2013
Place : Mumbai

F



Form B-RA

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
IRDA REGISTRATION NUMBER 139 DATED 27-06-2008

REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2013

Miscellaneous Insurance Business

Particulars	Schedule Ref.	Year Ended March 31, 2013	Year Ended March 31, 2012
		Rs. (` 000)	Rs. (` 000)
Premiums earned-(Net)	1	8,720,469	5,551,192
Profit/(Loss) on sale/redemption of Investments (Net)		3,431	683
- Amortisation of Discount/(Premium)		232,388	188,201
Interest, Dividend & Rent-Gross		858,614	330,580
Total (A)		9,814,902	6,070,656
Claims incurred (Net)	2	7,617,081	4,682,066
Commission	3	275,861	100,192
Operating Expenses related to Insurance Business	4	3,346,736	2,697,805
Pool Expenses (Net of Pool Investment Income)		933	7,187
Contribution to Solatium Fund		2,356	1,579
Total (B)		11,242,967	7,488,829
Operating profit/(Loss) from Miscellaneous Business (C)=(A)-(B)		(1,428,065)	(1,418,173)
Appropriations			
Transfer to Shareholders' Account		(1,428,065)	(1,418,173)
Transfer to catastrophe Reserve			
Transfer to Other Reserves			
Total (C)		(1,428,065)	(1,418,173)

The Schedules referred to above form an integral part of the Revenue Accounts. As Required by section 40C(2) of the Insurance Act, 1938, We hereby confirm that all the expenses of management, incurred by the Company, in respect of General Insurance business have been fully debited in the Revenue Account as Expenses.

For B. K. KHARE & Co.
Chartered Accountants
(Regn No.105102W)
Devidatta Mainkar
DEVDATTA MAINKAR
(Partner)
Membership No.-109795

For S.N.DHAWAN & Co.
Chartered Accountants
(Regn No.000050N)
Rajeev K Saxena
RAJEEV K SAXENA
(Partner)
Membership No. 77974

For and on behalf of the Board

Devendra Khanna
DEVENDRA KHANNA
(DIRECTOR)

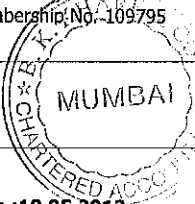
Gaelle Olivier
GAELLE OLIVIER
(DIRECTOR)

Dr. Amarnath Ananthanarayanan
DR. AMARNATH ANANTHANARAYANAN
(CHIEF EXECUTIVE OFFICER & MD)

Bharat Sumant Raut
BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)

Ashish Sarma
ASHISH SARMA
(COMPANY SECRETARY)

N Sampath Kumar
N SAMPATH KUMAR
(CHIEF FINANCIAL OFFICER)



Date :10.05.2013
Place : Mumbai

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Form B-PL

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
IRDA REGISTRATION NUMBER 139 DATED 27-06-2008

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 2013

Particulars	Schedule Ref.	Year Ended March 31, 2013 (Rs. '000)	Year Ended March 31, 2012 (Rs. '000)
OPERATING PROFIT/(LOSS)			
(a) Fire Insurance		29,943	(86,087)
(b) Marine Insurance		(3,576)	(13,471)
(c) Miscellaneous Insurance		(1,428,065)	(1,418,173)
INCOME FROM INVESTMENTS			
(a) Interest, Dividends and Rent -Gross		35,167	43,700
(b) Profit on sale/redemption of investments		9,303	17,041
Less: (Loss) on sale/redemption of investments		-	-
(C) Amortisation of Discount/(Premium)		1,057	70,788
OTHER INCOME			
		2,617	826
Total (A)		(1,353,554)	(1,385,376)
Provisions (Other than taxation)			
(a) For diminution in the value of investments		-	-
(b) For doubtful debts		-	-
(c) Others		-	-
Other Expenses			
(a) Expenses other than those related to the insurance business		695	7
(b) Bad debts written off		-	-
(c) Others		-	-
- Managerial Remuneration		9,840	9,114
- Capital Work in Progress Written Off (Refer Note No. 3.3)		75,235	-
Total (B)		85,770	9,121
Profit/(Loss) before tax		(1,439,324)	(1,394,497)
Provision for Taxation		-	-
- Wealth Tax		525	475
Current Tax		-	-
Profit/(Loss) after tax		(1,439,849)	(1,394,972)
Balance of Profit/(Loss) brought forward from last year		(5,234,186)	(3,839,214)
Appropriations			
(a) Interim dividends paid during the period		-	-
(b) Proposed final dividend		-	-
(c) Dividend distribution on tax		-	-
(d) Transfer to reserve/other accounts (to be specified)		-	-
Balance carried to Balance Sheet		(6,674,035)	(5,234,186)
Earning Per Share (Basic and Diluted) (in Rs.) (Refer Note No.3.20)		(1.96)	(2.77)
(Face Value Rs.10 per share) (Refer note 3.18 of Schedule 16)			

The Schedules referred to above form an integral part of the Profit and Loss Account

For B. K. KHARE & Co.
Chartered Accountants
(Regn No. 109102W)

DEVDATTA MAINKAR
(Partner)
Membership No. 109795

Date : 10.05.2013
Place : Mumbai

For S.N.DHAWAN & Co.
Chartered Accountants
(Regn No.000050N)

RAJEEV K SAXENA
(Partner)
Membership No. 77974



For and on behalf of the Board

DEVENDRA KHANNA
(DIRECTOR)

DR. AMARNATH ANANTHANARAYANAN
(CHIEF EXECUTIVE OFFICER & MD)

ASHISH SARMA
(COMPANY SECRETARY)

GAELE OUVIER
(DIRECTOR)

BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)

N SAMPATH KUMAR
(CHIEF FINANCIAL OFFICER)



Form B-BS

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
IRDA REGISTRATION NUMBER 139 DATED 27-06-2008

BALANCE SHEET AS AT MARCH 31, 2013

Particulars	Schedule Ref.	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
SOURCES OF FUNDS			
Share Capital	5	8,454,930	7,034,930
Share Application Money		-	-
Reserves and Surplus	6	1,614,707	1,534,674
Fair Value Change		193	113
Borrowings	7	-	-
Total		10,069,830	8,569,717
APPLICATION OF FUNDS			
Investments	8	14,841,133	10,758,669
Loans	9	-	-
Fixed Assets	10	210,868	319,152
Current Assets			
Cash and Bank Balances	11	466,865	688,277
Advances And Other Assets	12	1,166,397	1,370,540
Sub Total (A)		1,633,262	2,058,817
Current Liabilities	13	8,136,244	5,804,227
Provisions	14	5,153,225	3,996,880
Sub Total (B)		13,289,469	9,801,107
Net Current Assets (C) = (A - B)		(11,656,207)	(7,742,290)
Miscellaneous Expenditure (to the extent not written off or adjusted)	15	-	-
Debit Balance in Profit And Loss Account		6,674,035	5,234,186
Total		10,069,830	8,569,717

The Schedules referred to above form an integral part of the Balance Sheet

For B. K. KHARE & Co.
Chartered Accountants
(Regn. No. 105102W)

DEV DATTA MAINKAR
(Partner)
Membership No. 109795

Date : 10.05.2013
Place : Mumbai

For S.N. DHAWAN & Co.
Chartered Accountants
(Regn. No. 000050N)

RAJEEV K SAXENA
(Partner)
Membership No. 77974



For and on behalf of the Board

DEVENDRA KHANNA
(DIRECTOR)

DR. AMARNATH ANANTHANARAYANAN
(CHIEF EXECUTIVE OFFICER & MD)

ASHISH SARMA
(COMPANY SECRETARY)

GAELE OLIVIER
(DIRECTOR)

BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)

N. Sampath Kumar
(CHIEF FINANCIAL OFFICER)



BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE-1 PREMIUM EARNED (NET)

Particulars	Year Ended March 31, 2013				Year Ended March 31, 2012							
	Fire	Cargo	Marine	Others	Miscellaneous	Total	Fire	Cargo	Marine	Others	Miscellaneous	Total
Premium from Direct Business Written :												
Add : Premium on Reinsurance Accepted	521,351	211,637	-	-	11,451,304	12,184,292	433,786	171,101	-	8,235,150	-	8,840,038
Less : Premium on Reinsurance Ceded	77,215	565	-	-	376,493	454,273	36,635	550	-	932,490	-	969,675
	471,372	149,738	-	-	1,989,894	2,611,004	390,083	123,326	-	2,123,539	-	2,636,948
Net Premium	127,194	62,464	-	-	9,837,903	10,027,561	80,338	48,325	-	7,044,101	-	7,172,765
Adjustment for change in Reserve for Unexpired Risk	(39,217)	(7,969)	-	-	(1,117,434)	(1,163,719)	(28,261)	(5,328)	-	(1,492,909)	-	(1,526,498)
Total Premium Earned (Net)	87,977	55,395	-	-	8,720,469	8,863,842	52,077	42,997	-	5,551,192	-	5,646,267

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE-2 CLAIMS INCURRED (NET)

Particulars	Year Ended March 31, 2013				Year Ended March 31, 2012							
	Fire	Cargo	Marine	Others	Miscellaneous	Total	Fire	Cargo	Marine	Others	Miscellaneous	Total
Claims Paid												
Direct	276,803	87,636	-	-	5,299,708	5,664,147	226,948	69,108	-	3,310,345	-	3,606,401
Add : Reinsurance Accepted	147	-	-	-	74,219	74,366	4,520	-	-	112,217	-	116,737
Less : Reinsurance Ceded	234,504	64,514	-	-	956,883	1,255,901	184,848	48,132	-	585,502	-	818,482
Net Claims Paid	42,446	23,122	-	-	4,417,044	4,482,612	46,620	20,976	-	2,837,060	-	2,904,656
Claims Outstanding (including IBNR & IBNER)												
Add : Claims Outstanding at the close of the year (net of Re-insurance)	80,609	31,514	-	-	6,571,835	6,683,958	94,709	28,188	-	3,371,798	-	3,494,695
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	94,709	28,188	-	-	3,374,798	3,494,695	97,011	24,811	-	1,526,792	-	1,648,614
Change in Claims Outstanding	(14,100)	3,326	-	-	3,200,037	3,189,263	(2,302)	3,377	-	1,845,006	-	1,846,080
Total Claims Incurred	28,346	26,448	-	-	7,617,081	7,671,875	44,318	24,353	-	4,682,066	-	4,750,736

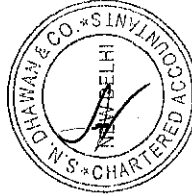


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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Particulars	Year Ended March 31, 2013					Year Ended March 31, 2012						
	Fire	Cargo	Marine	Others	Miscellaneous	Total	Fire	Cargo	Marine	Others	Miscellaneous	Total
Commission paid direct												
Total (A)	24,730	13,025	-	-	526,445	564,200	14,604	9,479	-	-	331,053	355,137
Add: Commission on Re-insurance Accepted	24,730	13,025	-	-	526,445	564,200	14,604	9,479	-	-	331,053	355,137
Less: Commission on Re-insurance Ceded	2,239	18	-	-	1,230	3,487	350	48	-	-	1,048	1,446
	75,381	22,537	-	-	251,814	349,732	59,363	22,678	-	-	231,909	313,950
Net Commission	(48,412)	(9,494)	-	-	275,861	217,955	(44,409)	(13,151)	-	-	100,192	42,633
Break-up of the commission (Gross) incurred to procure business furnished as per details below:												
Agents	2,028	890	-	-	107,133	110,051	658	1,343	-	-	55,280	57,282
Brokers	24,923	12,154	-	-	420,469	457,546	14,296	8,184	-	-	276,694	299,175
Corporate Agency	19	-	-	-	73	92	-	-	-	-	126	126
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-
Total (B)	26,970	13,044	-	-	527,675	567,689	14,954	9,527	-	-	332,100	356,583



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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2013

SCHEDULE-1A PREMIUM EARNED (NET)

Particulars	Fire		Marine		Total	Motor	Workmen's Compensation	Public Liability	Engineering	Miscellaneous		Personal Accident	Health Insurance	Others	Total	
	Cargo	Others	Cargo	Others						Aviation	Others					
Premium from Direct Business Written :																
Add : Premium on Reinsurance Accepted	521,351	-	211,637	-	732,988	8,652,767	46,656	77,214	275,138	-	-	282,418	1,981,233	174,877	11,451,304	
Less : Premium on Reinsurance Ceded	77,215	-	149,738	-	226,953	219,189	5,787	46,402	235,955	-	-	218,924	212,387	70,655	3,764,993	
Net Premium	444,136	-	66,899	-	511,035	8,433,578	40,869	30,812	43,913	-	-	63,494	1,768,846	104,222	7,886,311	
Adjustment for change in Unexpired Risk Reserve																
Reserve created during the year	92,763	-	31,232	-	123,995	4,109,133	20,537	16,509	53,440	-	-	36,218	672,791	29,730	4,938,419	
Less: Reserve created during the previous year Written back	53,546	-	24,163	-	77,709	3,156,698	6,980	5,807	27,739	-	-	27,376	589,268	17,249	3,820,985	
Adjustment for change in Reserve for Unexpired Risk	(39,217)	(7,069)	(7,069)	(7,069)	(30,365)	(9,589)	(13,643)	(8,696)	(24,299)	(28,701)	(28,701)	(6,842)	(12,541)	(12,541)	(1,117,434)	
Total Premium Earned (Net)	87,877	-	59,830	-	147,707	8,424,000	27,226	20,110	19,614	(8,788)	(8,788)	56,652	1,809,796	91,681	8,720,469	

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2013

SCHEDULE-2A CLAIMS INCURRED (NET)

Particulars	Fire		Marine		Total	Motor	Workmen's Compensation	Public Liability	Engineering	Miscellaneous		Personal Accident	Health Insurance	Others	Total	
	Cargo	Others	Cargo	Others						Aviation	Others					
Claims Paid																
Direct	276,803	-	87,636	-	364,439	3,493,059	3,741	54	18,836	-	-	127,978	1,619,547	36,491	5,299,708	
Add : Reinsurance Accepted	147	-	-	-	147	73,765	378	39	12,091	-	-	98,737	153,419	25,637	74,219	
Less : Reinsurance Ceded	234,504	-	64,514	-	299,018	661,582	-	-	-	-	-	-	-	-	956,863	
Net Claims Paid	42,446	-	23,122	-	65,568	2,905,242	3,369	15	18,836	-	-	29,241	1,467,328	62,128	4,417,064	
Claims Outstanding (including IBNR & IBNER)																
Add : Claims Outstanding at the close of the year	80,609	-	31,514	-	112,123	5,962,254	10,012	8,689	40,144	-	-	23,106	499,803	27,827	6,571,825	
(net of Re-insurance)																
Less: Claims Outstanding at the beginning of the year	94,709	-	28,188	-	122,897	3,005,175	6,455	68	15,467	-	-	19,363	308,815	16,455	3,371,798	
(net of Re-insurance)																
Change in Claims Outstanding	(14,100)	-	3,326	-	(10,774)	2,957,079	3,557	8,621	24,677	-	-	3,743	190,988	11,372	3,200,037	
Total Claims Incurred	28,346	-	26,448	-	54,794	5,862,321	6,920	8,636	43,513	-	-	32,984	1,652,116	73,500	7,617,081	

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2013

SCHEDULE - 3A COMMISSION

Particulars	Fire		Marine		Total	Motor	Workmen's Compensation	Public Liability	Engineering	Miscellaneous		Personal Accident	Health Insurance	Others	Total	
	Cargo	Others	Cargo	Others						Aviation	Others					
Commission paid direct																
Total (A)	24,730	-	13,025	-	37,755	269,872	2,323	5,831	11,506	-	-	28,339	196,916	11,657	526,445	
Add: Commission on Reinsurance Accepted	2,239	18	-	-	2,257	118,802	897	8,031	1,364	-	-	48,739	(133)	12,164	3,487	
Less: Commission on Reinsurance Ceded	75,361	-	22,557	-	97,918	1,18,002	997	8,031	42,391	-	-	48,739	20,789	12,164	251,814	
Net Commission	(48,412)	(9,494)	(9,494)	(9,494)	(18,984)	151,672	1,426	(2,200)	(29,521)	-	-	(20,400)	175,994	(507)	275,861	
Break-up of the commission (Gross) incurred to procure Business furnished as per details below:																
Agents	2,028	890	-	-	2,918	94,688	273	109	2,134	-	-	2,985	5,243	1,701	107,133	
Brokers	24,928	12,154	-	-	37,082	1,75,132	2,050	5,722	10,735	-	-	25,350	191,530	9,950	420,469	
Corporate Agency	19	52	-	-	71	52	-	-	1	-	4	-	-	6	73	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total (B)	26,970	13,044	13,044	13,044	66,102	269,872	2,323	5,831	12,870	-	-	28,339	196,783	11,657	527,675	



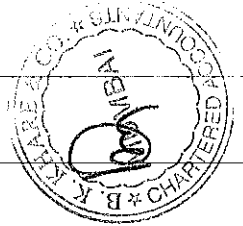
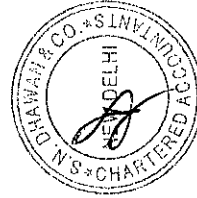
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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2012

Particulars	Fire		Marine		Motor	Workmen's Compensation	Public Liability	Miscellaneous			Personal Accident	Health Insurance	Others	Total
	Cargo	Others	Total	Engineering				Aviation	Others	Total				
Premium from Direct Business Written :	171,101	-	171,101	-	6,297,913	15,719	30,981	133,862	-	-	218,238	84,128	8,235,150	
Add : Premium on Reinsurance Accepted	550	-	550	-	881,653	-	-	23,261	-	-	(117)	-	932,490	
Less : Premium on Reinsurance Ceded	123,326	-	123,326	-	1,595,454	1,999	19,992	118,600	-	-	170,951	53,926	2,123,539	
Net Premium	48,325	-	48,325	-	5,584,112	13,720	10,989	38,523	-	-	47,170	30,202	7,044,101	
Adjustment for change in Unexpired Risk Reserve created during the year	24,163	-	24,163	-	3,146,686	6,860	5,807	27,739	-	-	27,376	17,249	3,820,966	
Less: Reserve created during the previous year. Written back	19,835	-	19,835	-	2,065,620	5,993	1,345	18,526	-	-	19,618	12,665	2,328,077	
Adjustment for change in Reserve for Unexpired Risk	(5,328)	-	(5,328)	-	(1,081,066)	(967)	(4,462)	(9,213)	-	-	(7,758)	(4,584)	(1,492,905)	
Total Premium Earned (Net)	42,997	-	42,997	-	4,503,046	12,753	6,527	29,310	-	-	39,412	25,618	5,551,192	

BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2012

Particulars	Fire		Marine		Motor	Workmen's Compensation	Public Liability	Miscellaneous			Personal Accident	Health Insurance	Others	Total
	Cargo	Others	Total	Engineering				Aviation	Others	Total				
Claims Paid	69,108	-	69,108	-	2,508,243	4,244	-	13,405	-	-	110,339	19,096	3,310,345	
Direct	4,520	-	4,520	-	112,146	-	-	72	-	-	89,378	-	112,217	
Add : Reinsurance Accepted	184,848	-	184,848	-	401,025	424	-	8,442	-	-	-	11,415	585,502	
Less : Reinsurance Ceded	20,976	-	20,976	-	2,219,364	3,820	-	5,035	-	-	20,961	7,681	2,837,060	
Net Claims Paid	28,188	-	28,188	-	3,005,370	6,455	68	15,467	-	-	19,363	16,455	3,371,798	
Claims Outstanding (including IBNR & IBNER) (net of Re-insurance)	24,811	-	24,811	-	1,321,335	11,553	-	14,255	-	-	24,440	18,079	1,526,792	
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	3,377	-	3,377	-	1,684,035	(5,098)	68	1,212	-	-	(5,077)	(1,624)	1,845,006	
Change in Claims Outstanding	24,353	-	24,353	-	3,903,999	(1,278)	68	6,247	-	-	15,884	6,057	4,682,066	
Total Claims Incurred	49,318	-	49,318	-	6,909,369	11,277	136	21,714	-	-	35,247	22,082	7,613,860	



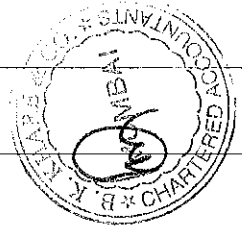
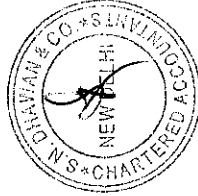
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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2012

SCHEDULE - 3A COMMISSION

Particulars	Fire		Marine		Total	Motor	Workmen's Compensation	Public Liability	Miscellaneous			Total			
	Cargo	Others	Engineering	Aviation					Personal Accident	Health Insurance	Others				
Commission paid direct	14,604	-	9,479	-	9,479	149,724	991	2,901	-	-	20,271	143,002	6,988	331,053	355,137
Total (A)	14,604	-	9,479	-	9,479	149,724	991	2,901	7,177	-	20,271	143,002	6,988	331,053	355,137
Add: Commission on Re-insurance Accepted	350	-	48	-	48	-	-	-	7,177	-	(2)	121	-	1,048	1,446
Less: Commission on Re-insurance Ceded	59,363	-	22,678	-	22,678	123,786	314	3,939	38,394	-	36,528	19,346	9,601	231,909	313,950
Net Commission	(44,409)	(13,151)	(13,151)	-	(13,151)	25,938	677	(4,038)	(30,288)	-	(16,259)	123,775	(2,613)	100,192	42,633
Break-up of the commission (Gross) incurred to procure business furnished as per details below:															
Agents	658	1,343	1,343	-	1,343	48,716	172	36	547	-	1,084	3,993	732	55,280	57,282
Brokers	14,296	8,184	8,184	-	8,184	101,007	819	2,865	7,433	-	19,185	139,130	6,256	276,694	299,175
Corporate Agency	-	-	-	-	-	-	-	-	126	-	-	-	-	126	126
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total (B)	14,954	9,527	9,527	-	9,527	149,723	991	2,901	8,106	-	20,269	143,123	6,988	352,100	356,583

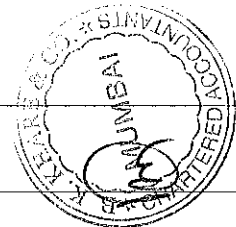
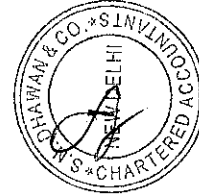


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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE-4 OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

Particulars	Year Ended March 31, 2013				Year Ended March 31, 2012				Total	
	Fire	Cargo	Marine	Others	Miscellaneous	Fire	Cargo	Marine		Others
Employees' remuneration and welfare benefits	41,412	16,811	-	-	909,610	42,124	16,615	-	-	799,699
Travel, conveyance and vehicle running expenses	3,346	1,358	-	-	73,489	2,525	996	-	-	47,937
Training Expenses	528	214	-	-	11,598	539	213	-	-	10,240
Trents, rates and taxes	6,129	2,488	-	-	134,629	6,692	2,639	-	-	127,039
Repairs	1,944	789	-	-	42,686	1,836	724	-	-	34,856
Printing and stationery	829	337	-	-	18,213	790	312	-	-	14,994
Communication Expenses	2,438	990	-	-	53,550	2,947	1,163	-	-	55,951
Legal and professional charges	6,529	2,650	-	-	143,406	6,462	2,549	-	-	122,677
Auditor's fees expenses etc.	-	-	-	-	-	-	-	-	-	-
(a) as auditor	84	34	-	-	1,837	96	38	-	-	1,822
(b) as advisor or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	11	4	-	-	204
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	-	-	-	-	-	-	-	-	-	-
Audit Out of Pocket expenses	87	35	-	-	1,909	86	34	-	-	1,636
Advertisement and Publicity	1,372	557	-	-	30,135	1,708	674	-	-	32,423
Interest and Bank Charges	318	129	-	-	6,989	299	118	-	-	5,671
Others	-	-	-	-	-	-	-	-	-	-
Information technology	5,140	2,086	-	-	112,894	5,456	2,153	-	-	103,604
Marketing Expenses	75,212	30,531	-	-	1,651,998	63,145	24,907	-	-	1,198,760
Exchange (gain) /loss	(17)	(7)	-	-	(367)	17	7	-	-	323
Miscellaneous Expenses	(687)	(280)	-	-	(15,124)	(520)	(205)	-	-	(9,863)
Support Services	2,696	1,095	-	-	59,225	2,273	896	-	-	43,143
ST on Exempted Services	439	178	-	-	9,642	72	28	-	-	1,371
Loss on Sale of Assets	112	46	-	-	2,464	89	35	-	-	1,704
Depreciation	4,460	1,810	-	-	97,953	5,458	2,153	-	-	103,616
Total	152,371	61,851	-	-	3,346,736	142,105	56,053	-	-	2,697,807
										2,895,965



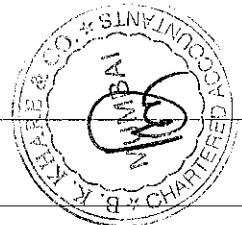
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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2013

SCHEDULE-4A OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

Particulars	Fire		Marine		Total	Motor	Workmen's Compensation	Public Liability	Engineering	Miscellaneous			Total
	Cargo	Others	Cargo	Others						Aviation	Personal Accident	Health Insurance	
Employees' remuneration and welfare benefits	41,412	-	16,811	-	68,188	3,706	6,133	21,855	-	-	-	-	967,833
Travel, conveyance and vehicle running expenses	3,346	-	1,358	-	55,600	299	496	1,766	-	-	-	-	78,193
Training Expenses	528	-	214	-	8,775	47	78	279	-	-	-	-	73,489
Rents, rates and taxes	6,129	-	2,488	-	101,857	548	908	3,235	-	-	-	-	123,400
Repairs	1,944	-	789	-	32,295	174	288	1,026	-	-	-	-	143,246
Printing and stationery	829	-	337	-	13,779	74	123	438	-	-	-	-	45,419
Communication Expenses	2,438	-	990	-	40,515	218	361	1,287	-	-	-	-	49,379
Legal and professional charges	6,529	-	2,650	-	108,497	584	967	3,446	-	-	-	-	56,978
Auditor's fees expenses etc.	-	-	-	-	-	-	-	-	-	-	-	-	152,585
(a) as auditor	84	-	34	-	1,390	7	12	44	-	-	-	-	1,837
(b) as advisor or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	-	-	-	-	-	-	-	-	-	-	-	-	-
Audit Out of Pocket expenses	87	-	35	-	1,444	8	13	46	-	-	-	-	2,031
Advertisement and Publicity	1,372	-	557	-	22,799	123	203	724	-	-	-	-	32,064
Interest and Bank Charges	318	-	129	-	5,286	29	47	170	-	-	-	-	6,989
Others	-	-	-	-	-	-	-	-	-	-	-	-	-
Information technology	5,140	-	2,086	-	85,413	460	761	2,712	-	-	-	-	120,120
Marketing Expenses	75,212	-	30,531	-	1,249,861	6,731	11,139	39,692	-	-	-	-	1,757,741
Exchange (Gain) / Loss	(17)	-	(7)	-	(278)	(1)	(2)	(9)	-	-	-	-	(367)
Miscellaneous Expenses	(687)	-	(280)	-	(11,442)	(62)	(102)	(363)	-	-	-	-	(16,091)
Support Services	2,696	-	1,095	-	44,809	241	399	1,423	-	-	-	-	53,016
ST on Exempted Services	439	-	178	-	7,295	39	55	232	-	-	-	-	10,259
Loss on Sale of Assets	112	-	46	-	1,864	10	17	59	-	-	-	-	2,622
Depreciation	4,460	-	1,810	-	74,109	399	660	2,354	-	-	-	-	80,416
	152,371	61,851	61,851	61,851	2,533,056	13,634	22,566	89,416	579,030	36,496	3,346,736	3,560,958	

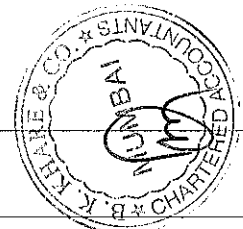
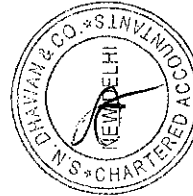


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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2012

Particulars	Fire			Marine		Miscellaneous							Total	
	Fire	Cargo	Others	Total	Motor	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Others		Total
Employees remuneration and welfare benefits	42,124	16,615	-	16,615	614,578	1,526	3,009	12,999	-	21,193	141,225	8,169	799,699	856,438
Travel, conveyance and vehicle running expenses	2,525	996	-	996	36,660	92	180	779	-	1,270	8,466	490	47,937	51,458
Training Expenses	539	213	-	213	7,831	20	39	166	-	271	1,808	105	10,240	10,992
Rents, rates and taxes	6,692	2,639	-	2,639	97,154	242	478	2,065	-	3,367	22,435	1,298	127,039	136,370
Repairs	1,836	724	-	724	26,656	67	131	567	-	924	6,155	356	37,416	37,416
Printing and stationery	790	312	-	312	11,467	29	56	244	-	397	2,648	153	14,994	16,096
Communication Expenses	2,947	1,163	-	1,163	42,789	107	210	909	-	1,483	9,881	572	55,951	60,061
Legal and professional charges	6,462	2,549	-	2,549	93,819	234	462	1,994	-	3,251	21,664	1,253	122,677	131,688
Auditor's fees expenses etc.														
(a) as auditor	96	38	-	38	1,393	3	7	30	-	48	322	19	1,822	1,956
(b) as advisor or in any other capacity, in respect of														
(i) Taxation matters	11	4	-	4	157	0	1	3	-	5	36	2	204	220
(ii) Insurance matters														
(iii) Management services; and														
(c) in any other capacity														
Audit Out of Pocket expenses	86	34	-	34	1,251	3	6	27	-	43	289	17	1,636	1,756
Advertisement and Publicity	1,708	674	-	674	24,796	62	122	527	-	859	5,726	331	32,423	34,805
Interest and Bank Charges	299	118	-	118	4,337	11	21	92	-	150	1,002	58	5,671	6,088
Others														
Information technology	5,456	2,153	-	2,153	79,232	198	390	1,684	-	2,746	18,296	1,058	103,604	111,213
Marketing Expenses	63,145	24,907	-	24,907	916,764	2,288	4,510	19,486	-	34,768	211,698	12,246	1,198,760	1,286,812
Exchange (gain)/loss	17	7	-	7	247	1	1	5	-	9	57	3	323	346
Miscellaneous Expenses	(520)	(205)	-	(205)	(7,543)	(19)	(37)	(160)	-	(261)	(1,742)	(101)	(9,863)	(10,588)
Support Services	2,273	896	-	896	32,995	82	162	701	-	1,143	7,619	441	43,143	46,312
ST on Exempted Services	72	28	-	28	1,049	3	5	22	-	36	242	14	1,371	1,472
Loss on Sale of Assets	89	35	-	35	1,303	3	6	28	-	45	301	17	1,704	1,828
Depreciation	5,458	2,153	-	2,153	79,241	198	390	1,684	-	2,746	18,298	1,059	103,616	111,227
	142,105	56,053	-	56,053	2,063,176	5,150	10,149	43,852	-	71,493	476,426	27,560	2,657,807	2,895,965



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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE -5 SHARE CAPITAL

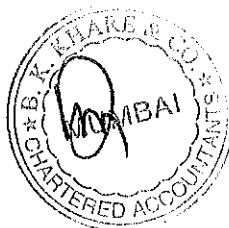
Particulars	As at March 31,	As at March 31,
	2013 (Rs. '000)	2012 (Rs. '000)
Authorised Capital [1,000,000,000 (Previous year 1,000,000,000) Equity shares of Rs. 10 each]	10,000,000	10,000,000
Issued Capital [845,493,027 (Previous year 703,493,027) Equity shares of Rs. 10 each]	8,454,930	7,034,930
Subscribed Capital [845,493,027 (Previous year 703,493,000) Equity shares of Rs. 10 each]	8,454,930	7,034,930
Called-up Capital		
Equity shares of Rs. 10 each	8,454,930	7,034,930
Less: Calls unpaid -	-	-
Add : Shares forfeited (Amount originally paidup)	-	-
Less : Par Value of Equity Shares bought back	-	-
Less: Preliminary Expenses including commission or brokerage on underwriting or subscription of shares	-	-
Total	8,454,930	7,034,930

SCHEDULE-5A SHARE CAPITAL

PATTERN OF SHAREHOLDING (As certified by the Management)

Shareholder	As at March 31, 2013		As at March 31, 2012	
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters (Refer Note.No.3.24 of Schedule.16)				
- Indian	657,605,974	77.78	547,161,530	77.78
- Foreign	187,887,053	22.22	156,331,497	22.22
Others	-	-	-	-
Total	845,493,027	100	703,493,027	100

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**BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

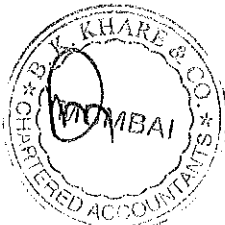
SCHEDULE-6 RESERVES AND SURPLUS

Particulars	As at March 31, 2013	As at March 31, 2012
	(Rs. '000)	(Rs. '000)
Capital Reserve	-	-
Capital Redemption Reserve	-	-
Securities Premium	-	-
Opening Balance	1,534,674	1,366,504
Additions during the year	80,033	168,170
Deletions during the year	-	-
Closing Balance	1,614,707	1,534,674
General Reserves	-	-
Less: Debit balance in Profit and Loss Account	-	-
Less: Amount utilised for Buyback	-	-
Catastrophe Reserve	-	-
Other Reserves	-	-
Balance in Profit and Loss Account	-	-
Total	1,614,707	1,534,674

SCHEDULE - 7 BORROWINGS

Particulars	As at March 31, 2013	As at March 31, 2012
	(Rs. '000)	(Rs. '000)
Debentures/Bonds	-	-
Banks	-	-
Financial Institutions	-	-
Others	-	-
Total	-	-

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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE 8 INVESTMENTS

Particulars	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
LONG TERM INVESTMENTS		
Government securities and Government guaranteed bonds including Treasury Bills	3,429,682	1,404,872
Other Approved Securities	3,897,561	871,404
Other Investments		
(a) Shares -	-	-
(aa) Equity Shares	-	-
(bb) Preference Shares	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debenture/Bonds	50,000	50,236
(e) Other Securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	1,283,402	652,617
Other than Approved Securities	-	-
Short Term Investments		
Government securities and Government guaranteed bonds including Treasury Bills	1,252,811	1,835,376
Other Approved Securities - (Fixed Deposits with Banks and Certificate of Deposit)	4,261,647	5,222,066
Other Investments		
(a) Shares		
(aa) Equity Shares	-	-
(bb) Preference Shares	-	-
(b) Mutual Funds	165,204	120,117
(c) Derivative Instruments	-	-
(d) Debenture/Bonds	49,999	50,505
(e) Other securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	450,827	551,476
Other than Approved Securities	-	-
Total	14,841,133	10,758,669

1) All the Investments are free of any encumbrances other than investments under Section 7 of the Insurance Act, 1938, which are held in Government of India bonds aggregating Rs. ('000) 106,156 [Previous year Rs. ('000) 109,740] deposited with Citi Bank NA (Custodian).

2) All the above investments are Performing assets.

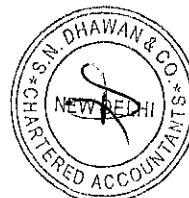
3) Value of Contracts in relation to Investments where deliveries are pending Rs. Nil (Previous year Rs. Nil) and in respect of sale of investments where payments are overdue Rs. Nil (Previous year Rs. Nil).

4) Investments Other than Equities and Derivative Instruments:

Aggregate Value of Investments as at March 31, 2013 Rs. ('000) 14,840,939 [Previous year Rs. ('000) 10,758,552]

Market Value as at March 31, 2013 is Rs. ('000) 14,887,015 [Previous year Rs. ('000) 10,763,274].

5) Investments maturing within next 12 months are Rs. ('000) 6,180,489 [Previous year Rs. ('000) 7,779,541].





**BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

SCHEDULE-9 LOANS

Particulars	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
-------------	---------------------------------------	---------------------------------------

SECURITY-WISE CLASSIFICATION

Secured

a) On Mortgage of Property		
(aa) In India	-	-
(bb) Outside India	-	-
b) On Shares, Bonds, Govt. Securities	-	-
c) Loans against policies	-	-
d) Others	-	-

Unsecured

Total	-	-
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BORROWER-WISE CLASSIFICATION

a) Central and State Government	-	-
b) Bank and Financial Institutions	-	-
c) Subsidiaries	-	-
d) Companies	-	-
e) Loan against policies	-	-
f) Others	-	-

Total	-	-
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PERFORMANCE-WISE CLASSIFICATION

a) Loans classified as standard		
(aa) In India	-	-
(bb) Outside India	-	-
b) Non-standard loans less provisions		
(aa) In India	-	-
(bb) Outside India	-	-

Total	-	-
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MATURITY-WISE CLASSIFICATION

a) Short Term	-	-
b) Long Term	-	-

Total	-	-
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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE 10 FIXED ASSETS

Particulars	Gross Block		As at April 1, 2012	As at March 31, 2013	As at April 1, 2012	For the year	Depreciation On Sales/ Adjustments	As at March 31, 2013	As at March 31, 2013	Net Block As at March 31, 2013
	Additions/ Adjustments during the year	Deductions/ Adjustments during the year								
Goodwill	121,987	-	68,117	-	-	-	-	-	-	-
Intangibles-Computer softwares and License fees	17,727	10,582	129,132	-	26,805	6,540	88,382	40,750	53,870	-
Land-Freehold	-	-	-	-	-	-	-	-	-	-
Buildings	-	-	-	-	-	-	-	-	-	-
Leasehold Improvements	5,810	6,006	114,518	58,083	19,279	3,831	73,531	40,987	56,631	-
Furniture, Fixtures & Equipments	32,551	215	35,111	19,277	5,065	112	24,230	10,881	13,274	-
Information Technology Equipment	139,375	39	150,711	99,423	27,443	37	126,829	23,882	39,952	-
Vehicles	68,938	24,574	82,837	34,194	17,700	16,294	35,600	47,237	34,744	-
Office Equipment	48,277	1,967	49,037	25,477	7,932	700	32,709	16,328	22,800	-
Total	525,842	42,623	561,346	304,571	104,224	27,514	381,281	180,065	221,271	
Capital Work-in-progress *	97,881	38,534	30,803	-	-	-	-	30,803	97,881	
Grand Total	623,723	148,235	592,149	304,571	104,224	27,514	381,281	210,868	319,152	
Previous year	553,109	116,907	623,723	206,512	111,227	13,168	304,571	319,152	346,597	

*Capital Work-in-progress deduction includes in progress projects written off during the year amounting to Rs. (000) 75,235 (Previous year Rs. Nil) (Refer Note No.3.3)



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**BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

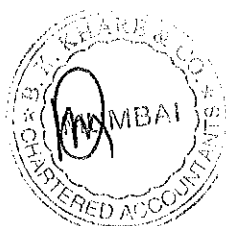
SCHEDULE-11 CASH AND BANK BALANCES

Particulars	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
Cash (including cheques, drafts and stamps)	171,871	375,150
Bank Balances		
(a) Deposit Accounts		
(aa) Short Term (due within 12 months)	85,319	-
(bb) Others	-	-
(b) Current Accounts	209,675	313,127
(c) Others	-	-
Money at Call and Short Notice		
(a) With Banks	-	-
(b) With other Institutions	-	-
Others	-	-
Total	466,865	688,277

Balances with non-scheduled banks included in 2 and 3 above

CASH & BANK BALANCES

1. In India	466,865	688,277
2. Outside India	-	-
Total	466,865	688,277



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**BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

SCHEDULE-12 ADVANCES AND OTHER ASSETS

Particulars	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
Advances		
Reserve Deposits with Ceding Companies	-	-
Application money for Investments	-	-
Prepayments	12,162	27,652
Advances to Directors / Officers	-	-
Advance Tax Paid and Taxes Deducted at Source (Net of Provision for Tax)	7,008	5,555
Others		
- Advance to employees	1,245	166
- Advances recoverable in cash or in kind	44,734	3,641
Less : Provision for doubtful advances		
- Unutilised service tax carried forward	35,603	16,180
Total (A)	100,752	53,194
Other Assets		
Income accrued on investments	514,684	258,850
Outstanding Premium	-	-
Agents' Balances	-	-
Foreign Agencies Balances	-	-
Due from other entities carrying on insurance business (including reinsurers)	169,437	120,546
Due from Subsidiary/Holding Companies	-	-
Deposit with Reserve Bank of India (Pursuant to Section 7 of Insurance Act,1938)	-	-
Others		
- Receivable from Terrorism Pool	90,662	43,567
- Receivable from Motor Pool & Declined Pool	214,414	819,645
Deposits		
- Rental	63,275	62,581
- Others	13,173	12,157
Total (B)	1,065,645	1,317,346
Total (C)=(A)+(B)	1,166,397	1,370,540



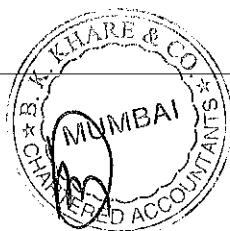
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**BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

SCHEDULE-13 CURRENT LIABILITIES

Particulars	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
Agents' Balances	41,459	50,615
Balances due to other insurance companies	428,709	1,124,284
Deposit held on reinsurance ceded	-	-
Premium Received in Advance	-	12,628
Unallocated Premium	256,566	413,218
Unclaimed Amount of Policy Holders (Refer Note No. 3.30)	39,066	18,992
Sundry creditors	68,949	99,752
Due to subsidiaries/holding company	-	-
Claims outstanding	6,683,958	3,494,695
Due to Officers/Directors	-	-
Others		
- Service Tax payable	-	6,026
- Statutory Dues	68,357	70,329
- Rent Equilisation Reserve	44,261	47,736
- Expenses Payable	212,445	243,692
- Stale Cheques	11,397	5,352
- Employee related	200,775	153,170
- Claims approved but not paid	75,419	61,211
- Solatium Fund	4,883	2,527
Total	8,136,244	5,804,227



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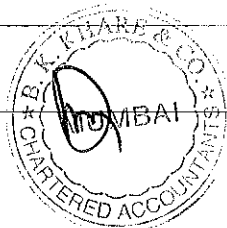
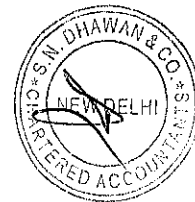
**BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

SCHEDULE-14 PROVISIONS

Particulars	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
Reserve for Unexpired Risk	5,062,413	3,898,696
For taxation (Less advance tax paid and taxes deducted at source)	-	-
For proposed dividends	-	-
For dividend distribution tax	-	-
Others		
- Premium Deficiency	-	23,264
- Employee Benefits	90,812	74,920
Total	5,153,225	3,996,880

SCHEDULE-15 MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)

Particulars	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
Discount allowed in issue of shares/debentures	-	-
Others	-	-
Total	-	-



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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED

SCHEDULE-16

SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2013

1. Background

Bharti AXA General Insurance Company Limited (the Company) was incorporated under the provisions of the Companies Act, 1956 on July 13, 2007 to undertake and carry on the business of General Insurance. The Company obtained regulatory approval from the Insurance Regulatory and Development Authority "IRDA" on June 27, 2008 to undertake General Insurance business.

The IRDA has renewed the Company's Certificate of Registration to sell general insurance products in India for the year 2013-2014 vide its certificate of renewal of registration dated February 11, 2013. The renewed registration is effective from April 1, 2013 and is valid up to March 31, 2014.

2. Significant Accounting Policies

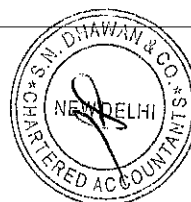
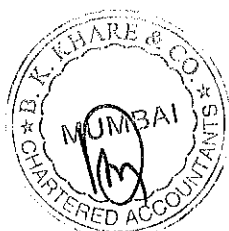
2.1 Basis of Preparation of Financial Statements

The financial statements are prepared under the historical cost convention and on the accrual basis of accounting in accordance with the generally accepted accounting principles and in accordance with the statutory requirements prescribed under the Insurance Act, 1938, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (The Regulations) and orders and directions issued by the IRDA in this behalf, the Companies Act, 1956 to the extent applicable and comply with the notified accounting standards issued by Companies (Accounting Standard) Rules, 2006 (to the extent applicable) and current practices prevailing in the Insurance industry in India.

2.2 Use of Estimates

The preparation of the financial statements are in conformity with the generally accepted accounting principles which require the management to make estimates and assumptions that affect the reported amount of assets and liabilities, revenues and expenses and disclosure of contingent liabilities as of the balance sheet date. The estimates and assumptions used in the accompanying financial statements are based on the management's evaluation of the relevant facts and circumstances as on date of financial statements. Actual results may differ from the estimates and assumptions and any revision to accounting estimates is recognized in the year in which they actually materialize.

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2.3 Revenue Recognition

Premium

Premium (net of service tax), including reinstatement premium, on direct business and reinsurance accepted, is recognized as income over the period of risk based on 1/365 method. Any subsequent revision to premium is recognized over the remaining period of risk. Adjustments to premium, arising on cancellation of policies are recognized in the year of cancellation.

Income from Reinsurance Business

Commission received on Re Insurance business is recognized as Income in the year in which risk is ceded. Profit commission under reinsurance treaties, where ever applicable, is recognized in the year in which the same is accrued.

Premium Received in Advance

Premium received in advance during the year, where the risk commences subsequent to the balance sheet date, is shown separately under the head 'Current Liabilities' in the financial statements.

Income Earned On Investments

Interest

Interest income is recognized on accrual basis.

Realized gains or losses

Realized gains or losses in respect of securities, is the difference between the sale consideration and the amortized cost (determined on weighted average basis) in the books of the Company on the date of sale. In case of listed equity shares/mutual funds the profit or loss on sale includes accumulated changes in the fair value previously recognized under the head Fair Value Change Account (FVCA) and the same is carried to the Profit and Loss Account on actual sale of those listed equity shares/mutual funds.

Unrealized gains or losses

Unrealized gains or losses arising due to changes in the fair value of listed equity shares and mutual funds are taken under the head "Fair Value Change Account" (FVCA). The balance in the FVCA is not available for distribution as dividend.

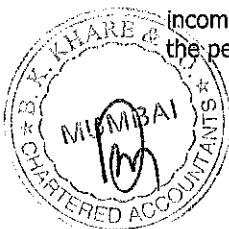
Dividend income

Dividend income is recognized when the right to receive the dividend is established.

Premium / discount on purchase of investments

Premium or discount on acquisition, as the case may be, in respect of fixed income securities, is amortized/ accreted on constant yield to maturity basis over the period of maturity/holding.

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Allocation of Income from Investments and Other Income

Income earned from investments and fixed deposits with banks and other income relating to policyholders and shareholders investments are credited to Revenue Accounts and Profit & Loss account respectively. Further, income from investments relating to policyholders investments are allocated to the lines of business in proportion of their respective Gross Written Premium.

2.4 Reinsurance Premium

Premium ceded in respect of proportional reinsurance is accounted for in the year in which the risk commences. Premium ceded in respect of non proportional reinsurance is recognized when incurred and due. Any subsequent revision of reinsurance premium/adjustment to premium arising on cancellation of policies is recognized in the year in which it occurs.

2.5 Reinsurance Accepted

Reinsurance Inward acceptances are accounted for on the basis of binding slips, to the extent received, from the insurers.

2.6 Acquisition Costs

Acquisition costs are those costs that vary with, and are primarily related to the acquisition of new and renewal insurance contracts viz., commission and brokerage. These costs are expensed in the year in which they are incurred.

2.7 Reserve for Unexpired Risk

Reserve for unexpired risk is recognized net of proportional reinsurance ceded as the amount representing that part of the premium written which is attributable to, and to be allocated to the succeeding accounting periods for subsequent risks to be borne by the Company under contractual obligations either on contract period basis or risk period basis, whichever is appropriate, subject to norms as stipulated under Section 64 V(1)(ii)(b) of the Insurance Act, 1938.

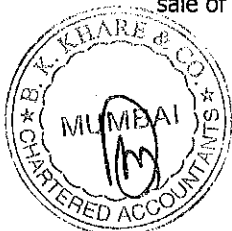
2.8 Premium Deficiency

Premium Deficiency is recognized if the ultimate amount of expected net claim costs, related expenses and maintenance costs exceed the related reserve for unexpired risks. Premium deficiency is calculated by line of business.

2.9 Claims Incurred

Claims are recognized as and when reported. Claims incurred include specific claim settlement costs such as survey/legal fees and other directly attributable costs. Further, where salvage is retained by the Company, the recoveries from sale of salvage are recognized at the time of sale.

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Estimated liability in respect of outstanding claims is provided on the basis of the ultimate amounts that are likely to be paid on each claim, established by the management in light of past experience and modified for changes, as appropriate. Such liability is made for estimated value, net of reinsurance/co-insurance and other recoveries.

2.10 Incurred but not Reported (I.B.N.R.) and Incurred but not enough reported (I.B.N.E.R.)

IBNR represents the amount of all claims that may have been incurred prior to the end of the current accounting year but have not been reported or claimed. IBNER includes provision, if any, required for claims incurred but not enough reported. Liability for IBNR/IBNER is based on an actuarial estimate duly certified by the appointed actuary in compliance with the guidelines issued by the Institute of Actuaries of India in concurrence with IRDA.

2.11 Operating Expenses related to the Insurance Business

Operating expenses related to the insurance business are allocated to specific business segments as under:

- Expenses which are directly identifiable to the business segments are allocated on actual. Other expenses which are not directly identifiable are apportioned on the basis of Gross Written Premium in each business class.
- Depreciation is apportioned on the basis of Gross Written Premium.

2.12 Fixed Assets and Depreciation/Amortization

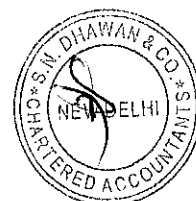
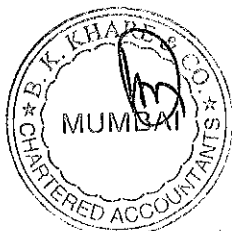
(A) Tangible Assets

Fixed assets are stated at cost (including incidental expenses directly attributable to bringing the asset to its working condition for its intended use) less accumulated depreciation. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use, net of CENVAT recoverable.

Depreciation on Fixed Assets is provided on Straight Line Method (SLM) based on management's assessment of the estimated useful life of the assets which is as follows:

Assets	Life
Leasehold Improvements	Lower of primary lease period or 6 years
Computers	4 years
Furniture and Fittings	6 years
Vehicles	4 years
Office Equipments	6 years

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(B) Intangible Assets

Intangible assets are stated at cost less amortisation. Intangible assets comprising computer software, server software and license fee for operating system are amortized over a period of 4 years, being the management's estimate of the useful life of such intangibles.

(C) Depreciation

Depreciation is provided on pro rata basis from/to the month in which the asset is acquired or put to use/disposed off. Individual assets costing up to Rupees Five Thousands (both tangible and intangible) are fully depreciated in the year of acquisition.

2.13 Impairment of assets

The Company assesses at each balance sheet date whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its recoverable amount and the impairment loss is recognized in the Profit and Loss Account. If, at the balance sheet date, there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the asset is reinstated to that effect.

2.14 Investments

Investments are recorded on settlement date at cost and do not include brokerage, transfer charges, transaction taxes as applicable and exclude pre-acquisition interest, if any.

Short Term Investments

Investments maturing within twelve months from balance sheet date and investments made with the specific intention to dispose off within twelve months from balance sheet date are classified as short-term investments.

Long Term Investments

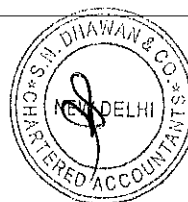
Investments other than short term investments are classified as long-term investments.

Valuation:

Equity Shares

Listed Equity shares are measured at fair value on the balance sheet date being the lower of the last quoted price at the National Stock Exchange of India and the Bombay Stock Exchange Limited. Unlisted equity shares are stated at historical cost.

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Debt Securities

All debt securities including government securities are considered as 'held to maturity' and accordingly stated at historical cost subject to amortization of premium or accretion of discount on constant yield to maturity basis over the holding/maturity period.

Mutual Fund Units

Mutual fund investments are stated at their Net Asset Value ('NAV') declared by the respective funds at the balance sheet date.

2.15 Retirement and Other Employee Benefits

i) Provident Fund and Family Pension Schemes

These are defined contribution schemes and contributions are made to the Regional Provident Fund Authority at the prescribed rates and are charged to the Profit and Loss Account and Revenue Account.

ii) Gratuity

Gratuity which is a defined benefit obligation is provided on the basis of actuarial valuation as at the balance sheet date and is recognized in the Profit and Loss Account and Revenue Account.

iii) Compensated absences and Leave Entitlements

Long term accumulating leave entitlements are provided on the basis of actuarial valuation as at the balance sheet date. Short term non-cumulative compensated absences are provided for based on management estimates.

iv) Actuarial gains/losses are immediately taken to Profit and Loss Account and Revenue Account.

v) Long Term Incentive Plan

In terms of long-term incentive plan, the eligible members of the senior management are entitled to receive an incentive payment at the end of designated three years period, provided they remain in continuous employment with the Company for the aforesaid period. The value of such incentive is based on the Company as well as individual employee performance measured on specified key performance indicators. An amount equal to one-third of the aggregate value of the incentive is recognized as expense each year based on the valuation done by independent actuary wherein all past service cost is recognized immediately. However, the value of incentive payable within one year is recognized based on management estimates.

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2.16 Foreign Currency Transactions

Transactions denominated in foreign currencies, are recorded at the exchange rates prevailing on the date of the transaction.

At each Balance Sheet date, the monetary items denominated in foreign currencies are converted into rupee equivalent at the yearend exchange rates. All exchange differences arising on settlement/ conversions on foreign currency transactions are included in the Profit and Loss Account

2.17 Contributions to Terrorism and Third Party Insurance Pools

i) Terrorism Pool

In accordance with the directions of the IRDA, the Company, together with other direct insurance companies, participates in the Terrorism Pool. This pool is managed by the General Insurance Corporation of India (GIC). GIC retro cedes, to the Company, terrorism premium to the extent of the share agreed to be borne by the Company in the risk, which is recorded as reinsurance accepted. Such reinsurance accepted is recorded based on the last statement received from GIC. The entire amount of reinsurance accepted, net of claims and expenses, for the preceding four quarters from the date of reporting is carried forward to the subsequent accounting period as 'Unexpired Risk Reserve' for subsequent risks, if any, to be borne by the Company.

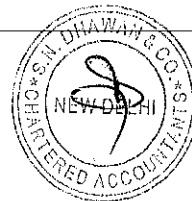
ii) The Indian Motor Third Party Insurance Pool (IMTPIP)

Till March 31, 2012, in accordance with the directions of the IRDA, the Company, together with other direct general insurance companies, participated in the Indian Motor Third Party Insurance Pool (IMTPIP), which was administered by the General Insurance Corporation of India (GIC). The IMTPIP covers reinsurance of the entire third party risks of specified commercial motor vehicles (specified risks).

Amounts collected as premium in respect of specified risks were ceded at 100% of such premium, to the IMTPIP. The terms of the IMTPIP were covered by the provisions of a multi lateral reinsurance arrangement, executed by all direct insurers licensed to carry on motor insurance business with effect from April 1, 2007.

As per the directions of the IRDA and the terms of the agreement between participant companies:

- a) GIC participated in the pooled business at such percentage of the motor business that is ceded to it by all insurers as statutory reinsurance cessions under Section 101A of the Insurance Act, 1938.





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- b) The business remaining after such cession to GIC was shared among all general insurers writing motor insurance business in the proportion that their gross direct general insurance premium in India from all classes of general insurance underwritten by them in that financial year bears to the aggregate gross direct general insurance premium from all classes of general insurance business written by all participant companies. Such share of business was computed by GIC and was applicable to all insurance companies, who were members of the IMTPIP.

The Company's share of premium, claims, reinsurance commissions and expenses of the pool was recorded as inward reinsurance business based on the returns submitted by GIC under the respective heads of income or expense as the case may be and included within the Motor Third Party sub-segment of the Miscellaneous Revenue Account. Unexpired risks reserve is provided for at 50 % of net premium of such inward reinsurance business.

2.18 Indian Motor Third Party Declined Risk Insurance Pool for Commercial Vehicles

- a) The IRDA had vide order Ref. IRDA/NL/ORD/MPL/277/12/2011 dated December 23, 2011 required general insurers to participate in the Indian Motor Third Party Declined Risk Insurance Pool (Declined pool) with effect from April 1, 2012. The Declined pool applies to the insurance of standalone third party cover of commercial vehicles and is administered by General Insurance Corporation of India (GIC).
- b) The Order requires all general insurers to underwrite a minimum percentage of Standalone (Act only) commercial vehicle motor third party insurance which shall be in proportion to the sum of fifty per cent of the Company's percentage share in total gross direct premium and fifty per cent of the total motor premium of the industry in the current financial year. The derived percentage would be multiplied with the total amount of standalone (Act only) third party premium of commercial vehicles of all the general insurers taken together in the current year.
- c) Insurers are required to fulfill their obligations by writing the business directly. However, in case the insurer is unable to underwrite the business based on its underwriting guidelines it can cede the same to the declined pool. However, insurers are required to retain 20% of the risk with themselves and cede the balance (after obligatory cession to GIC) to the declined pool.
- d) The declined pool is to be extinguished at the end of every underwriting year on a clean cut basis by transferring the risks at par to the members who have not fulfilled their obligations. Such transfer would be in proportion of the shortfall of each member.
- e) The Company's share of premium, claims, reinsurance commissions and expenses if any of the pool is recorded as inward reinsurance business based on the returns submitted by GIC under the respective heads of income or expense as the case may be and included within the Motor Third Party sub-segment of the Miscellaneous Revenue Account. Unexpired risks reserve is provided for at 50 % of net premium of such inward reinsurance business. IBNR and IBNER determined by GIC are subject to clearance from IRDA. Pending such clearance, IBNR/IBNER is recorded based on GIC's determination.





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2.19 Solatium Fund

In accordance with the requirements of the IRDA circular dated March 18, 2003 and based on recommendations made at the General Insurance Council meeting held on February 4, 2005, the Company provides 0.10% of total third party premium of all Motor Policies (excluding the retro cession on the motor third party for commercial vehicles) towards contribution to the Solatium Fund.

2.20 Income Taxes

Tax expense comprises current tax, deferred tax and wealth tax.

Current Tax and Wealth Tax

Current income tax and wealth tax are measured at the amount expected to be paid to the tax authorities in accordance with the provisions of the Income Tax Act, 1961 and Wealth Tax Act, 1957 respectively.

Deferred Tax

Deferred income tax reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized.

If the Company has unabsorbed depreciation or carry forward tax losses, deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that such deferred tax assets can be realized against future taxable profits.

At each balance sheet date, the Company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realized.

2.21 Service Tax

Service tax collected is considered as a liability against which service tax paid for eligible input services, to the extent claimable, is adjusted and the net liability is remitted to the appropriate authority as stipulated. Unutilized credits, if any, are carried forward for adjustments in subsequent periods. Service tax paid for eligible input services not recoverable by way of credits is recognized in the Revenue Account(s) or Profit & Loss Account, wherever applicable.





2.22 Provisions and Contingent liabilities

A provision is recognized when an enterprise has a present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present values and are determined on their best estimates required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

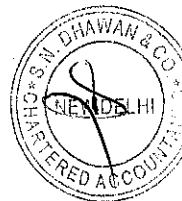
Contingent losses arising from claims other than insurance claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.

A disclosure for a contingent liability other than those under policies is made when there is a possible obligation or a present obligation that may come but probably will not require an outflow of resources.

When there is a possible obligation or a present obligation, in respect of which the likelihood of outflow of resources is remote no provision or disclosure is made.

2.23 Earnings per Share

The basic earnings per share is computed by dividing the profit/(loss) after tax in the Profit and Loss account by weighted average number of equity shares outstanding during the year.



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3 Notes to Accounts

3.1 Contingent Liabilities

Particular	As at March 31, 2013 (Rs. '000)	As at March 31, 2012 (Rs. '000)
Partly paid up investments	Nil	Nil
Underwriting commitments Outstanding	Nil	Nil
Claims other than those under policies not acknowledged as debts	Nil	Nil
Guarantees given by or on behalf of the Company	Nil	Nil
Statutory demands/liabilities in dispute, not provided for	Nil	Nil
Reinsurance obligations to the extent not provided for in accounts	Nil	Nil
Others	Nil	Nil

3.2 Encumbrances on Assets

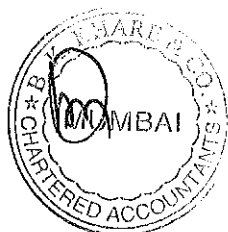
The assets of the Company are free from all encumbrances [Previous year Rs. Nil].

No assets of the Company are subject to restructuring.

3.3 Capital Work in Progress written off

During the year, the Company has abandoned AXA Direct project due to operational and financial reasons. The total cost incurred on the project amounting to Rs. ('000) 87,320 was shown in the Capital work in progress pending implementation of the project. Out of total expenditure, the Company has identified that software licenses amounting to Rs. ('000) 15,400 would be usable in ongoing information technology projects while balance cost relating to software development to the tune of Rs. ('000) 71,192 has been written off and charged to the Profit and Loss account.

Other expenditure in the Profit & loss account include write off of software licenses amounting to Rs. ('000) 4,042 no longer used by the Company.



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3.4 Capital Commitments

- a) There are no commitments made and outstanding for Investments and Loans.
- b) Estimated amount of contracts remaining to be executed on capital account, to the extent not provided for as at March 31, 2013 is Rs. ('000) 2,309, net of advances [previous year Rs. ('000) 8,521].

3.5 Claims

All Claims net of reinsurance are incurred in India.

Claims less re insurance, paid to claimants in / outside India:

Particulars	Year Ended March 31 , 2013	Year Ended March 31, 2012
	(Rs. '000)	(Rs. '000)
In India	5,648,257	3,605,817
Outside	15,889	584
Total	5,664,146	3,606,401

The Ageing of Gross Claims outstanding (Unsettled) is as under:

Particulars	As at March 31, 2013	As at March 31, 2012
	(Rs. '000)	(Rs. '000)
Outstanding for Less than Six Months	1,819,612	1,524,525
Outstanding for Six Months or more	3,336,997	1,250,427
Total	5,156,609	2,774,952

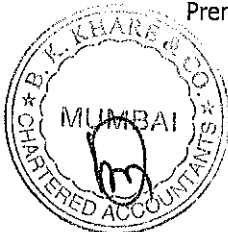
The above details does not include the claims outstanding /IBNR pertaining to Indian Motor Third Party Insurance Motor (IMTPIP) Pool Rs. ('000) 2,870,628 [Previous year Rs. ('000) 1,649,880] and IBNR/IBNER for all lines of business Rs. ('000) 1,683,244 [Previous year Rs. ('000) 696,169].

The amount recoverable from reinsurers against claims outstanding amounts to Rs. ('000) 3,033,514 (Previous year Rs. ('000) 1,632,073).

There are no claims that have been settled and remaining unpaid for a period of more than six months as at March 31, 2013.

3.6 Premium

Premium net of reinsurance is written and received in India.





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3.7 Premium deficiency reserve and IBNR/IBNER

The appointed actuary has certified to the Company that actuarial estimates for Premium deficiency reserve and IBNR (including IBNER) are in compliance with the IRDA regulations and the guidelines issued by the Institute of Actuaries of India.

The method used for IBNR calculations is Ultimate Loss Ratio method. The same method was chosen in earlier years in view of the constraint of data both in time and volume and was applied this year also. However, where it has been possible, in Motor and Health, a mixture of Triangulation and Ultimate Loss Ratio methods has been adopted.

3.8 Extent of Risk Retained and Reinsured

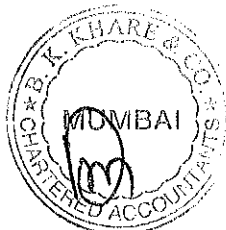
Extent of risk retained and reinsured based on Gross Written premium (excluding excess of loss and catastrophe reinsurance)

Year ended March 31, 2013

<u>Line of Business</u>	<u>Ceded Ratio (%)</u>	<u>Retained Ratio (%)</u>
Fire	80	20
Cargo	68	32
Motor	12	88
Workmen compensation	10	90
Public Liability	59	41
Engineering	73	27
Personal Accident	74	26
Health Insurance	10	90
Others	48	52
Total	19	81

Year ended March 31, 2012

<u>Line of Business</u>	<u>Ceded Ratio (%)</u>	<u>Retained Ratio (%)</u>
Fire	85	15
Cargo	69	31
Motor	24	76
Workmen compensation	10	90
Public Liability	63	37
Engineering	72	28
Personal Accident	74	26
Health Insurance	11	89
Others	56	44
Total	28	72



3.9 Investments

There are no contracts outstanding in relation to purchases where deliveries are pending and sales where payments are outstanding/ overdue at the end of the year.

All Investments are made in accordance with the Insurance Act, 1938 and Insurance Regulatory and Development Authority (Investment) Regulations, 2000.

The historical cost of Investments in Mutual Fund which are valued on fair value basis is Rs. ('000) 165,070 [Previous year Rs. ('000) 120,000].

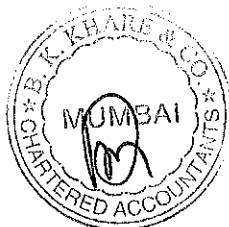
Investments under section 7 of the Insurance Act, 1938 are as follows:

Description of Security	(Rs in '000)	
	As at March 31, 2013	As at March 31, 2012
12.40% GOI Bonds	8,013	8,426
11.03% GOI Bonds	-	101,314
7.83% GOI Bonds	98,143	-
Total	106,156	109,740

3.10 Participation in Repo/Reverse Repo transactions in Corporate Debt Securities and/or government securities

Particulars	Minimum Outstanding during the year	Maximum Outstanding during the year	Daily Average Outstanding during the year	Outstanding as on March 31, 2013
Securities Sold under repo	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
I Government Securities				
II Corporate Debt Securities				
Securities Purchased under reverse repo	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
I Government Securities				
II Corporate Debt Securities				

Amounts in brackets represent previous year figures.





3.11 Investment Property

The Company does not have any investment property at the Balance Sheet date.

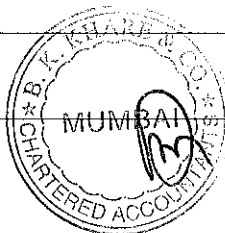
3.12 Sector Wise Business (Based On Gross Direct Written Premium (GWP))

Business Sector	For the year ended March 31, 2013 [Rs. ('000)]	
	GWP	% of GWP
Rural	652,847	5
Urban	11,531,445	95
Total	12,184,292	100

Numbers of lives covered in Social Sector are 231,605 for the year ended March 31, 2013.

Business Sector	For the year ended March 31, 2012 [Rs. ('000)]	
	GWP	% of GWP
Rural	519,883	6
Urban	8,320,154	94
Total	8,840,037	100

Numbers of lives covered in Social Sector were 15,200 for the year ended March 31, 2012.



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3.13 Computation of Managerial Remuneration

Details of Payment	For the year ended March 31, 2013 (Rs. in '000)	For the year ended March 31, 2012 (Rs. in '000)
Salary and allowances	12,908	11,783
Provident fund	657	486
Bonus and Long Term Incentive Paid	11,275	11,844
Total	24,840	24,113

Provision for expense towards gratuity, leave encashment and long term incentive plan, to the extent determined actuarially on an overall Company basis annually have not been considered in the above information.

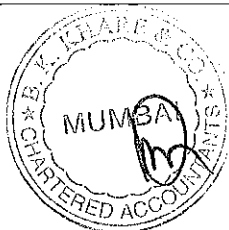
The managerial remuneration paid to Dr. Amarnath Ananthanarayanan, the Chief Executive Officer and Managing Director of the Company is in accordance with the approval accorded by Insurance Regulatory and Development Authority (IRDA) vide their letter no. 452/II/F&A/MR/123/Aug-12 effective January 01, 2012 as per the requirement of Section 34A of the Insurance Act, 1938. Pursuant to the said letter, Rs. ('000) 15,000 [Previous year Rs. ('000) 15,000] is charged to revenue account and remaining Rs. ('000) 9,840 [Previous year Rs. ('000) 9,113] is charged to Profit and Loss account.

3.14 Segment Reporting

The Company's primary reportable segments are business segments, which have been identified in accordance with the IRDA Regulations. Segment revenue and results have been disclosed in the financial statements. Due to inherent complexities, segment assets and liabilities have been identified to the extent possible and given in **Annexure I**. There are no reportable geographical segments since the Company provides services only to customers in the Indian market or to Indian interests overseas and does not distinguish any reportable regions within India.

3.15 Related Party Disclosure

Related party disclosures have been set out in **Annexure II**.





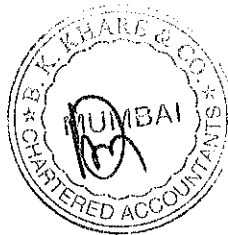
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3.16 Outsourcing, business development and marketing support expenses:

Particulars	Year Ended March 31, 2013 (Rs. in '000)	Year Ended march 31, 2012 (Rs. in '000)
Outsourcing costs	196,443	106,082
Business Development and marketing support expenses	13,716	76,437
Total	210,159	182,519

3.17 Provision Written Back

During the year, the reversal of excess provision for expenses amounting to Rs. ('000) 21,961 [Previous year Rs. ('000) 16,433] have been netted under miscellaneous expenses in Schedule 4.



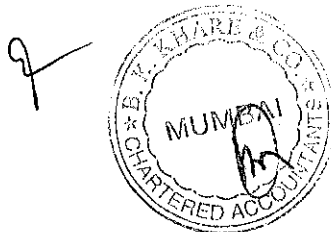
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3.18 Accounting Ratios

S. No.	Performance Ratio	Ratios as at March 31, 2013 (in %)			
		Fire	Marine	Misc.	Total
1	Gross Premium Growth Rate Gross Premium for Current Year/ Gross Premium for Previous Year	20	24	39	38
2	Gross Premium to Share Holders Fund Ratio Gross Premium for Current Year/ (Paid up Capital plus Free Reserves)				359
3	Growth rate of Shareholders' funds Shareholders funds as the current balance sheet date/ Shareholders' funds at the previous balance sheet date				2
4	Net Retention Ratio Net Premium/ Gross Premium	10	29	83	79
5	Net Commission Ratio Commission net of Reinsurance/ Net Premium	(91)	(15)	3	2
6	Expenses of Management to Gross direct premium ratio. Expenses of Management/Gross Direct Premium	34	35	34	34
7	Combined Ratio Claim Paid, Commission Plus Expenses of Management/ Gross Premium	87	77	80	80
8	Technical Reserves to net Premium Ratio Reserve for Un Expired Risk plus deficiency reserve plus reserve for Outstanding Claims/ Net-Premium	213	101	121	121
9	Underwriting balance ratio Underwriting Contribution / Net Profit	(83)	(38)	(27)	(27)
10	Operating Profit Ratio Underwriting Profit plus Investment Income / Net	56	(5)	(15)	(14)

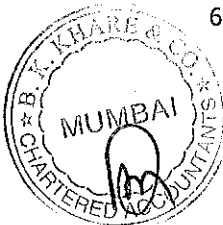




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S. No.	Performance Ratio	Ratios as at March 31, 2013 (in %)			
		Fire	Marine	Misc.	Total
11	Premium Liquid Assets to Liabilities Ratio Liquid Assets of the Insurer / Policy Holders Liabilities				57
12	Net Earnings Ratio Profit after Tax / Net Premium				(15)
13	Return on Net Worth Profit after Tax / Net Worth				(42)
14	Reinsurance Ratio Risk Reinsured (Premium in Reinsurance ceded) / Gross Premium	90	71	17	21
15	Solvency Ratio (Available Solvency Margin/ Required Solvency Margin)				1.36

S. No.	Performance Ratio	Ratios as at March 31, 2012 (in %)			
		Fire	Marine	Misc.	Total
1	Gross Premium Growth Rate Gross Premium for Current Year/ Gross Premium for Previous Year	12	52	63	60
2	Gross Premium to Share Holders Fund Ratio Gross Premium/ Paid up Capital plus Free Reserves				265
3	Growth rate of Shareholders' funds Shareholders' funds as the current balance sheet date/ Shareholders' funds at the previous balance sheet date				91
4	Net Retention Ratio Net Premium/ Gross Premium	10	28	74	70
5	Net Commission Ratio Commission net of Reinsurance/ Net Premium	(103)	(28)	2	1
6	Expenses of Management to Gross direct premium ratio. Expenses of Management/Gross	36	38	37	37





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S. No.	Performance Ratio	Ratios as at March 31, 2012 (in %)			
		Fire	Marine	Misc.	Total
7	Direct Premium Combined Ratio Claim Paid , Commission Plus Expenses of Management/ Gross Premium	88	79	77	78
8	Technical Reserves to net Premium Ratio. Reserve for Un Expired Risk plus deficiency reserve plus reserve for Outstanding Claims/ Net Premium	334	110	83	85
9	Underwriting balance ratio Underwriting Contribution / Net Profit	(208)	(51)	(32)	(33)
10	Operating Profit Ratio Underwriting Profit plus Investment Income / Net Premium	(144)	(28)	(23)	(24)
11	Liquid Assets to Liabilities Ratio Liquid Assets of the Insurer / Policy Holders Liabilities				159
12	Net Earnings Ratio Profit after Tax / Net Premium				(22)
13	Return on Net Worth Profit after Tax / Net Worth				(42)
14	Reinsurance Ratio Risk Reinsured (Premium in Reinsurance ceded) / Gross Premium	90	72	26	30
15	Solvency Ratio (Available Solvency Margin/ Required Solvency Margin)				2.18



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Notes:

1. Net Premium represents Gross Direct Premium less reinsurance ceded.
2. Expenses of Management represent Operating expenses related to Insurance business only in case of each line of business.
3. Underwriting Profit represents Segmental Profit / (Loss) excluding Investment Income.
4. Liquid Assets represent Cash, Cash Equivalents and Short Term Investments.

3.19 Leases

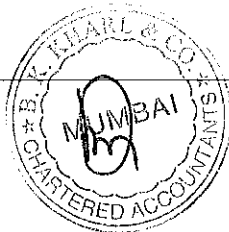
Operating Lease Commitments

The Company's significant leasing arrangements include agreements for office and residential premises. In respect of premises taken on operating lease, the lease agreements are generally mutually renewable/ cancellable by the lessor/lessee. However, some of the operating leases have lock-in-periods ranging from 6 to 36 months.

The details of minimum future rental payable are as under:

Particulars	As at March 31, 2013 (Rs. in '000)	As at March 31, 2012 (Rs. in '000)
Payable not later than one year	10,310	448
Payable later than one year but not later than five years	859	Nil
Payable later than five years	Nil	Nil

An amount of Rs. ('000) 119,693 [Previous year Rs. ('000) 104,733 has been charged to Revenue Account.



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3.20 Earnings Per Share:

Particulars		Year Ended March 31, 2013	Year Ended March 31, 2012
Profit/(Loss) attributable to the Equity Shareholders [A]	Rs. ('000)	(1,439,849)	(1,394,972)
Number of Equity Shares at the beginning of the year (par value of Rs 10 each)	No's	703,493,027	422,271,727
Shares issued during the year	No's	142,000,000	281,221,300
Total number of equity shares outstanding at the end of the year	No's	845,493,027	703,493,027
Weighted average number of equity shares outstanding during the year [B]	No's	734,534,123	503,747,863
Nominal Value of equity shares	Rs.	10	10
Basic and Diluted Earnings per share [C= A/B]	Rs.	(1.96)	(2.77)

As there are no dilutive and potential equity shares, reconciliation between the denominators used for computation of basic and diluted earnings per share is not necessary.

3.21 As per the provisions of the Micro, Small and Medium Enterprises Development Act, 2006, (MSMED) the Micro and Small Enterprises have been identified by the Company from the available information. Based on the information available with the Company, the balance due to micro and small enterprises as defined under the MSMED Act, 2006 is as follows:



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S.No.	Particulars	As at March 31, 2013 (Rs.)	As at March 31, 2012 (Rs.)
i)	Principal amount due and remaining unpaid to any Supplier as at the end of Accounting Year.	Nil	Nil
ii)	Interest due on principal amount remaining unpaid as at the end of Accounting Year.	Nil	Nil
iii)	Amount of Interest along with principal amount paid to Supplier beyond due date of payment.	Nil	Nil
iv)	Amount of interest accrued/ due and remaining unpaid at the end of Accounting Year	Nil	Nil
v)	Amount of further interest remaining due and payable even in succeeding years, until such date when the interest dues as above are actually paid to the small enterprise.	Nil	Nil

3.22 Deferred Tax

On a prudent and conservative basis and due to absence of virtual certainty of future taxable income, the deferred tax asset on unabsorbed business losses and depreciation has not been created as on the reporting date.

3.23 Retirement and Other Employee Benefits:

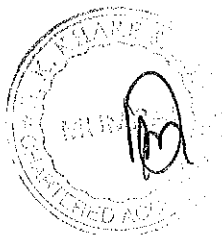
(a) Defined Contribution Plan

The Company has recognized Rs. ('000) 34,496 [Previous year Rs. ('000) 31,708] as Provident Fund contribution towards defined contribution plan as an expense in the Revenue and Profit and Loss Account.

(b) Defined Benefit Plan

The Company has a defined benefit gratuity plan. Every eligible employee is entitled to receive gratuity at 15 days salary (last drawn salary) for each completed year of service. Valuation in respect of Gratuity has been carried out by an independent actuary, as at the Balance Sheet date on the basis of Projected Unit Credit method.

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The following tables summarize the components of net benefit/expense recognized in the Revenue Accounts/Profit and Loss Account and amounts recognized in the Balance Sheet for the gratuity (funded) and leave encashment plans (unfunded) respectively:

- (i) Changes in Present Value of the defined benefit obligation are as follows:

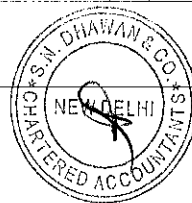
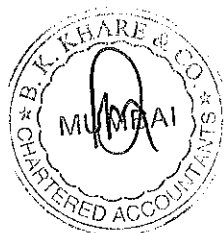
Particulars	Gratuity	Leave Encashment	Total
	Rs. ('000)	Rs. ('000)	Rs. ('000)
Present value of obligations as on March 31, 2012 (A)	23,139 [19,135]	10,757 [11,353]	33,896 [30,488]
Current service cost (B)	5,743 [2,510]	3,703 [2,306]	9,446 [4,816]
Interest cost (C)	1,884 [1,626]	667 [768]	2,551 [2,394]
Actuarial loss/(gain) on obligation (D)	(1,476) [-128]	2,376 [956]	900 [828]
Benefits paid (E)	(592) [-4]	(5,335) [-4,626]	(5,927) [4,630]
Present value of obligations as at March 31, 2013 (F=A+B+C+D+E)	28,698 [23,139]	12,168 [10,757]	40,866 [33,896]

- (ii) Net cost for the year

Particulars	Gratuity	Leave Encashment	Total
	Rs. ('000)	Rs. ('000)	Rs. ('000)
Net cost for the year ended March 31, 2013 (G=B+C+D)	6,151 [4,008]	6,746 [4,030]	12,897 [8,038]

Note:

Amounts in brackets [] represent previous year figures





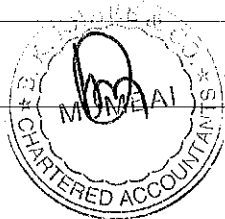
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- (iii) Principal actuarial assumptions used in determining gratuity and compensated leaves absences-employment benefits.

	For the year ended March 31, 2013	For the year ended March 31, 2012
Discount Rate	8.25%	8.50%
Salary increase	11.75%	13%
Mortality rate	LIC (94-96) Ultimate Mortality Table	
Estimated rate of return on plan assets	N.A	N.A.
Retirement Age	58	58
Attrition rate	34.47%	58%

- (c) The Company introduced, for a select band of employees, a Long term Incentive Plan (LTIP) in the financial year 2009-10 to be offered in three grants in the year 2009-10, 2010-11 and 2011-12 with each grant having a vesting period of 3 years. The payout happens at the end of vesting period and the year after, i.e., in the 3rd and 4th year from the date of grant subject to the condition that the employee remains in employment with the Company (or subject to certain conditions, with a group Company) on the date of payout and the criteria on individual and Company performance are met in terms of the incentive policy.

3.24 The Company has 22.22% of direct foreign holding and 3.78% indirect holding, the total of which comes to 26% foreign participation in the capital of the Company.



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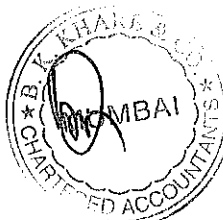


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3.25 Corresponding previous year figures have been given wherever available / applicable. Although, the Company has not completed five full years of insurance operations, disclosure in respect of summarized financial statements for the last four years has been compiled and presented hereunder:

S.No	Particulars	2012-13 (Rs. '000)	2011-12 (Rs. '000)	2010-11 (Rs. '000)	2009-10 (Rs. '000)	2008-09 (Rs '000)
OPERATING RESULTS						
1	Gross Written Premium *	12,638,565	9,809,712	6,204,313	3,244,022	323,025
2	Net Premium Income	10,027,561	7,172,764	4,346,766	1,866,915	124,165
3	Income from Investments (net)	1,163,126	557,601	238,418	60,028	35,952
4	Other Income	-	-	-	-	-
5	Total Income	11,190,687	7,730,365	4,585,184	1926,943	160,117
6	Commission (net)	217,955	42,633	(39,451)	(103,994)	(11,405)
7	Operating Expenses	3,560,961	2,895,965	2,448,519	1,560,402	544,672
8	Claims, Increase in Unexpired Risk Reserve and other outflows	8,813,471	6,309,500	3,936,695	1,935,206	180,826
9	Operating Profit / (Loss)	(1,401,698)	(1,517,731)	(1,760,580)	(1,464,671)	(553,977)
NON- OPERATING RESULTS						
10	Total Income under share holders account	(37,627)	(123,235)	57,590	42,050	(19,188)
11	Profit / (Loss) before tax	(1,439,326)	(1,394,497)	(1,702,989)	(1,422,621)	(573,165)
12	Provision for tax	525	475	465	395	4,367
13	Profit / (Loss) after tax	(1,439,849)	(1,394,972)	(1,703,454)	(1,423,016)	(577,532)
MISCELLANEOUS						
14	Policyholder's Account					
	Total Funds	3,232,430	3,093,642	1,432,329	322,648	608,694
	Total Investments	14,127,776	9,978,700	4,996,639	1,958,578	610,266
	Yield on Investments	8.91%	8.45%	6.95%	5.75%	
15	Shareholder's Account					
	Total Funds	163,170	241,773	317,680	130,728	578,564
	Total Investments	713,164	779,852	1,108,217	793,561	580,059
	Yield on Investments	7.07%	9.14%	6.25%	3.70%	
16	Paid up equity capital	8,454,930	7,034,930	4,222,717	2,000,000	1,625,800
17	Net worth	3,395,600	3,335,415	1,750,009	453,376	1,187,258
18	Total Assets	16,685,263	13,075,428	7,397,332	3,661,684	1,658,417
19	Yield on Total Investments	8.81%	8.74%	6.25%	5.60%	7.24%
20	Earnings Per Share-(INR Rs.)	(1.96)	(2.77)	(5.94)	(8.12)	(27.04)
21	Book Value Per Share-(INR Rs.)	4.02	4.74	4.14	2.27	7.30
22	Total Dividend	-	-	-	-	-
23	Dividend per Share	-	-	-	-	-

*Gross written premium includes Reinsurance inwards premium and retrocession premium of Motor pool, Declined pool and Terrorism Pool.



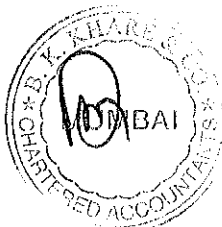
3.26 Disclosures on Penal Actions taken against the Company for the period April 1, 2012 to March 31, 2013

S. NO	Authority	Non-Compliance Violation	Penalty Awarded	Penalty Paid	Penalty Waived/Reduced
1.	Insurance Regulatory And Development Authority	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
2.	Service Tax Authorities	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)
3.	Income Tax Authorities	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)
4.	Any other Tax Authorities	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)
5.	Enforcement Directorate/Adjudicating Authority/Tribunal or any other Authority under FEMA	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)
6.	Registrar of Companies/NCLT/CLB/ Department of Corporate Affairs or any other Authority	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)
7.	Penalty Awarded by any Court/Tribunal for any matter including claim settlement but excluding compensation	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)
8.	Securities and Exchange Board of India	N.A (N.A)	Nil (Nil)	Nil (Nil)	Nil (Nil)
9.	Competition commission of India	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)
10.	Any other Central/State/Local Government/Statutory Authority	None (None)	Nil (Nil)	Nil (Nil)	Nil (Nil)

3.27 Indian Motor Third Party Insurance Pool (IMTPIP)

The IRDA issued order Ref. IRDA/NL/ORD/MPL/276/12/2011 dated December 23, 2011 directing the dismantling of the Indian Motor Third Party Insurance Pool w.e.f March 31, 2012.

Further, the IRDA issued orders IRDA/NL/ORD/MPL/003/01/2012 dated January 3, 2012 and IRDA/F&A/ORD/MTPP/070/03-2012 dated March 22, 2012 specifying the accounting, loss reserving and Solvency that General Insurers were required to follow to complete the process of dismantling of the Pool.





IBNR/IBNER for the Financial Years 2008-09, 2009-10 & 2010-11 has been determined by GIC in accordance with the order of the Authority dated January 3, 2012 while for Financial year 2011-12, IBNR/IBNER has been considered in accordance with the order of the Authority dated March 22, 2012.

In accordance with the clauses 3a. and 3b. of the IRDA order dated March 22, 2012, the Company has provided additional IBNR/IBNER as determined by the Company's Appointed Actuary for the Financial Years 2008-09, 2009-10, 2010-11 & 2011-12 for an amount over and above the ultimate loss ratios prescribed in the said mentioned order of the IRDA.

However, for the transitional liability arising out of estimation/re-estimation of already determined liabilities by the Pool administrator's appointed actuaries as finalized and communicated via IRDA order dated March 22, 2012, the Company has charged the same for the underwriting/financial years 2009-10, 2010-11 and 2011-12 over a period of three years starting from the financial year 2011-12.

Amount in Rs. '(000)

Description	Charge for the year ended March 31, 2013	Carried forward to next financial year
Loss of Previous Years determined in 2011-12 and carried forward	194,314	194,314
Loss of Previous Years determined in 2012-13	54,263	-
Total	248,577	194,314

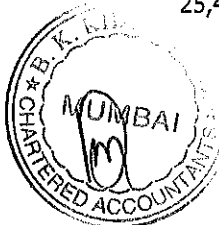
The provisional financial statements received from GIC required the Company to evaluate for a Premium Deficiency Reserve. The Company has followed the instructions laid down in the circular F&A/CIR/017/May-04 dated May 18, 2004 while evaluating the provision for Premium Deficiency Reserve. Based on this evaluation no Premium Deficiency Reserve has been provided for.

3.28 Indian Motor Third Party Declined Risk Insurance Pool

The Company has received provisional returns from the Pool administrator of the Declined pool for the period April 1, 2012 to December 31, 2012.

The Company has estimated its share of obligation for the financial year 2012-2013 at Rs. '(000) 101,744 towards Standalone (Act only) policies. The obligation has been recorded based on actual amounts reported for nine months period (April - December 2012) received from Declined pool administrator and three months estimated obligation based on extrapolation of such amounts reported by pool.

The amount pertaining to nine months period as per the audited statement was Rs. '(000) 76,308 and estimated obligation for three months amounts to Rs. '(000) 25,436.





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3.29 Solvency

The actual solvency ratio of the Company as at March 31, 2013 is 1.36 (Previous year 2.18) against the required solvency ratio of 1.40. The required solvency margins as per IRDA have been maintained throughout the financial year except at the end of the year. The Board on behalf of shareholders have given the commitment to bring in additional capital within reasonable time to restore the solvency margin at or above prescribed level .



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3.30 Pursuant to Circular No. IRDA/F&I/CIR/CMP/174/11/2010, dated November 4, 2010 the statement showing the Age-wise Analysis of the Unclaimed Amount of the Policyholders is presented hereunder:

[Amount in ('000)]


Authority	Total amount	1-6 months	7-12 months	13-18 months	19-24 months	25-30 months	31-36 months	Beyond 36 months
Age wise Analysis								
Claims settled but not paid to the policyholders/insured due to any reasons except under litigation from the insured/policyholders	-	-	-	-	-	-	-	-
Sum due to the insured/policyholders on maturity or otherwise	-	-	-	-	-	-	-	-
Any excess collection of the premium/tax or any charges which is refundable to the policyholders either as terms if conditions of the policy or as per law or as the case may be directed by the authority but not refunded so far.	7,739 (3,081)	2,765 (1,449)	2,362 (595)	1,052 (319)	483 (260)	318 (237)	271 (164)	488 (56)
Cheques issued but not encashed by the policyholders/insured *	31,327 (15,336)	3,881 (22)	7,244 (5,767)	7,300 (6,076)	4,543 (2,805)	5,493 (470)	2,202 (88)	665 (107)


Amounts in brackets represent previous year figures.

Does not include cheques issued to policy holders and appearing in bank reconciliation as on 31st March 2013

For and on behalf of the Board of Directors


DEVENDRA KHANNA
(Director)


GAELE OLIVIER
(Director)

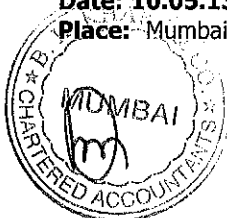

BHARAT SUMANT RAUT
(Independent Director)


Dr. AMARNATH ANANTHANARAYANAN
(Chief Executive Officer & MD)


N.SAMPATH KUMAR
(Chief Financial Officer)


ASHISH SARMA
(Company Secretary)

Date: 10.05.13
Place: Mumbai



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redefining /
general insurance

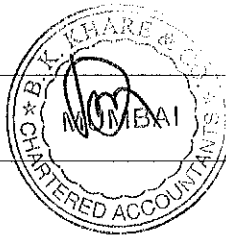
ANNEXURES TO SCHEDULE 16

**SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS FORMING
PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31,
2013**

ANNEXURE I (Refer Note 3.14)

Segmental breakup of the Balance Sheet items as at March 31, 2013

Segment revenues and segment results have been incorporated in the financial statements. However, given the nature of the business, segment assets and liabilities, have been allocated amongst various segments to the extent possible.



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SEGMENT REPORTING FOR THE YEAR ENDED MARCH 31, 2013

Particulars	Fire		Marine		Miscellaneous										Grand Total		
	Cargo	Others	Total	Own Damage	Third Party	Motor		Declined Pool	Total	Workmen's Compensation	Others					Trade Creditors	Miscellaneous Total
						Indian Motor Third Party Insurance Fund	Aviation				Personal Accident	Health Insurance	Others				
Premium Earned (Net)	87,977	-	87,977	4,985,137	1,126,444	507,399	-	6,720,725	27,182	20,111	46,313	54,652	1,809,796	40,093	1,587	1,999,745	8,863,842
Profit on Sale of Investments	156	-	156	1,890	706	-	2,596	14	23	82	85	594	33	5	835	3,650	
Interest and Dividend	38,123	-	38,123	461,244	172,284	21,251	-	654,779	3,412	5,646	20,119	20,651	144,875	7,961	1,171	203,835	912,213
Amortisation	10,580	-	10,580	128,006	47,813	-	175,819	947	1,567	5,594	5,731	40,206	2,269	325	56,569	247,263	
Total Segmental Revenue	136,836	75,229	212,065	5,576,277	1,347,247	528,650	101,745	7,553,219	31,565	27,347	72,098	81,119	1,985,471	50,296	3,088	2,260,984	10,026,967
Claims Incurred (Net)	28,346	-	28,346	2,941,917	1,625,890	1,220,748	73,765	5,862,321	6,920	8,637	31,876	32,985	1,652,116	19,792	2,435	1,754,761	7,671,875
Commission Paid (Net)	(48,412)	-	(48,412)	(9,484)	-	-	-	(151,070)	1,426	(2,200)	(29,522)	(20,400)	175,993	(778)	271	124,791	217,955
Operating Expenses related to Ins	150,223	-	150,223	1,843,478	690,933	1,337	-	2,535,748	13,636	22,567	80,008	82,539	579,031	31,806	4,689	814,276	3,562,099
Premium Deficiency	(23,263)	-	(23,263)	-	-	-	-	-	-	-	-	-	-	-	-	-	(23,263)
Total Segmental Expenditure	106,893	78,905	185,798	4,936,465	2,316,823	1,222,085	73,765	8,549,139	21,992	29,004	82,382	95,124	2,407,140	50,820	7,395	2,693,828	11,428,665
Segmental Profit	29,943	(3,576)	26,367	639,812	(969,576)	(693,435)	27,980	(995,920)	9,573	(1,657)	(10,284)	(14,005)	(411,669)	(524)	(4,307)	(432,844)	(1,401,698)



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SEGMENTAL BREAK-UP OF THE BALANCE SHEET AS AT MARCH 31, 2013

Segment revenues and segment results have been incorporated in the financial statements. However given the nature of the business, segment assets and liabilities, have been allocated among various segments to the extent possible

Particulars	Fire	Marine		Motor	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Others	Misc Total	Rs. ('000) Total
		Cargo	Others										
Claims Outstanding	80,609	31,514	-	5,962,244	10,013	8,689	40,144	-	23,106	499,802	27,838	6,571,835	6,683,958
Reserve for Unexpired Risk	92,763	31,231	-	4,109,133	20,537	16,509	53,440	-	36,218	672,791	29,789	4,938,418	5,062,414



(Signature)

(Signature)



Annexure II - (Refer Note 3.14)

Related Party Disclosures as per the Accounting Standard (AS)-18 notified by Central government for the year ended March 31, 2013

Relationship	Name of The Company
Enterprise under the common control of ultimate holding companies of Joint Venture Partners	AXA Affin General Insurance Berhard
	AXA Asia Regional Centre Pte Limited
	AXA Business Services Private Limited
	AXA Corporate Solution Reassurance
	AXA General Insurance Hongkong Limited
	AXA Group Solutions Private Limited
	AXA Technology Services India Private Limited
	AXA Assistance India Private Limited
	AXA Insurance Public Company Limited
	AXA Malaysia
	Axa General Insurance Singapore
	Axa China Region Insurance Co.Ltd.
	Bharti Airtel Hongkong Limited
	Bharti Airtel Limited
	Bharti Airtel Services Limited
	Bharti Airtel Singapore Private Limited
	Bharti Airtel USA Limited
	Bharti AXA Investment Managers Private Limited
	Bharti AXA Life Insurance Company Limited
	Bharti Comtel Limited
	Bharti Enterprises Limited
	Bharti Enterprises Holdings Private Limited
	Bharti Foundation
	Bharti Hexacom Limited
	Bharti Infotel Private Limited
	Bharti Infratel Limited
	Bharti Overseas Private Limited
	Bharti Realty Limited
	Bharti Realty Holdings Limited
	Bharti Retail Limited
	Bharti Telemedia Limited
	Bharti Telesoft Limited
	Beetel Teletech Limited
	Bharti Walmart Private Limited
Field Fresh Foods Private Limited	
Comviva Technologies Limited	
Bharti SBM Holdings Private Limited	
Bharti Telemedia Limited	

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redefining /
general insurance

Relationship	Name of The Company
	Bharti Teletech Limited. Bharti Televentures Limited. Bharti (RBM) Holdings Pvt.Ltd. Bharti Telecom Airtel Bangladesh Bharti Enterprises (Holding) Pvt.Ltd. GIE AXA BOI AXA Investment Managers Private Limited Union of Hongkong (GRE) Asia
Joint Venture Partners	Bharti Ventures Limited GIBA Holdings Private Limited Société Beaujon Bharti Insurance Holdings Private Limited
Key Managerial Personnel	Dr. Amarnath Ananthanarayanan (Chief Executive Officer and Managing Director)
Person exercising significant influence	Mr. Rakesh Bharti Mittal

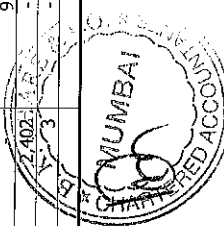
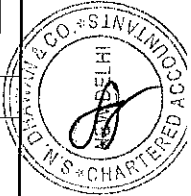


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Particulars	Related Party Disclosure under Accounting Standard 18						Rs. ('000)			
	Enterprise under the common control of ultimate holding companies of Joint Venture Partners		Joint Venture Partners		Key Management Personnel		Person exercising significant influence		Total	
	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012
A. Transactions during the year										
Insurance Premium Received	195,970	157,312	-	-	-	-	-	-	195,953	157,395
Bharti Airtel Limited	106,871	80,556	-	-	-	-	-	-	106,871	80,556
AXA Business Services Private Limited	23,856	45,860	-	-	-	-	-	-	23,856	45,860
Mr. Rakesh Bharti Mittal	-	-	-	-	-	-	-	-	83	83
Others	65,243	30,897	-	-	-	-	-	-	65,243	30,897
Insurance Claims Paid	46,014	10,936	-	-	-	-	-	-	46,014	11,033
Bharti Airtel Limited	6,223	52	-	-	-	-	-	-	6,223	52
Bharti Airtel Services Limited	7,000	-	-	-	-	-	-	-	7,000	-
AXA Insurance Public Co. Ltd	7,284	-	-	-	-	-	-	-	7,284	-
Bharti Foundation	376	7,529	-	-	-	-	-	-	376	7,529
Bharti Infratel Limited	2,500	2,500	-	-	-	-	-	-	2,500	2,500
Bharti Retail Limited	16,835	33	-	-	-	-	-	-	16,835	33
Mr. Rakesh Bharti Mittal	-	-	-	-	-	-	-	-	-	97
Others	5,797	822	-	-	-	-	-	-	5,797	822
Rent paid	2,269	2,116	-	-	-	-	-	-	2,269	2,116
Bharti AXA Life Insurance Company Limited	2,140	1,437	-	-	-	-	-	-	2,140	1,437
Bharti Airtel Limited	129	676	-	-	-	-	-	-	129	676
Bharti Retail Limited	-	3	-	-	-	-	-	-	-	3
Rent received	-	7,622	-	-	-	-	-	-	-	7,622
BOI AXA Investment Managers Private Limited	-	7,622	-	-	-	-	-	-	-	7,622
Informational Support Services Received	76,542	70,947	-	-	-	-	-	-	76,542	70,947
AXA Technology Services India Private Limited	34,563	36,420	-	-	-	-	-	-	34,563	36,420
Bharti AXA Life Insurance Company Limited	3,954	1,888	-	-	-	-	-	-	3,954	1,888
AXA Asia Regional Centre Pte Limited	38,025	32,639	-	-	-	-	-	-	38,025	32,639
Management Support Charges	27,675	14,101	-	-	-	-	-	-	27,675	14,101
AXA Asia Regional Centre Pte Limited	27,675	14,101	-	-	-	-	-	-	27,675	14,101
Professional Services Received	82,387	88,777	-	-	-	-	-	-	82,387	88,777
Bharti Enterprises Limited	23,167	25,000	-	-	-	-	-	-	23,167	25,000
AXA Business Services Private Limited	57,054	61,550	-	-	-	-	-	-	57,054	61,550
Others	2,167	2,227	-	-	-	-	-	-	2,167	2,227
Reinsurance (Reinsurance Premium)	330,523	162,104	-	-	-	-	-	-	330,523	162,104
AXA Corporate Solution Reassurance	330,523	162,104	-	-	-	-	-	-	330,523	162,104
Reinsurance (Reinsurance Claims)	105,648	29,614	-	-	-	-	-	-	105,648	29,614
AXA Corporate Solution Reassurance	105,648	29,614	-	-	-	-	-	-	105,648	29,614

Particulars	Enterprise under the common control of ultimate holding companies of Joint Venture Partners		Joint Venture Partners		Key Management Personnel		Person exercising significant influence		Total	
	Mar, 2013	Mar, 2012	Mar, 2013	Mar, 2012	Mar, 2013	Mar, 2012	Mar, 2013	Mar, 2012	Mar, 2013	Mar, 2012
Reinsurance (Reinsurance Commission)	59,929	83,797	-	-	-	-	-	-	59,929	83,797
AXA Corporate Solution Reassurance	59,929	83,797	-	-	-	-	-	-	59,929	83,797
Donations paid	464	490	-	-	-	-	-	-	464	490
Bharti Foundation	464	490	-	-	-	-	-	-	464	490
Telephone Expenses Paid	49,358	32,056	-	-	-	-	-	-	49,358	32,056
AXA Business Services Private Limited	29,057	6,605	-	-	-	-	-	-	29,057	6,605
Bharti Airtel Limited	20,076	16,919	-	-	-	-	-	-	20,076	16,919
Bharti Airtel Services Limited	185	7,420	-	-	-	-	-	-	185	7,420
AXA Technology Services India Private Limited	40	1,112	-	-	-	-	-	-	40	1,112
Training Charges	3,808	1,109	-	-	-	-	-	-	3,808	1,109
AXA Asia Regional Centre Pte Limited	3,629	1,109	-	-	-	-	-	-	3,629	1,109
AXA Business Services Private Limited	179	-	-	-	-	-	-	-	179	-
Other Services Availed	256	508	-	-	-	-	-	-	256	508
AXA Technology Services India Private Limited	-	492	-	-	-	-	-	-	-	492
Bharti Airtel Limited	256	-	-	-	-	-	-	-	256	-
Axa Affin General Insurance Berhad	-	16	-	-	-	-	-	-	-	16
Remuneration Paid	-	-	24,840	24,114	24,840	24,114	-	-	24,840	24,114
Dr. Anantham Ananthanarayanan	-	-	-	-	-	-	-	-	-	-
Issue of Share Capital *	-	-	1,500,033	2,980,383	1,500,033	2,980,383	-	-	1,500,033	2,980,383
GIBA Holdings Private Limited	-	-	586,835	1,156,036	586,835	1,156,036	-	-	586,835	1,156,036
Societe Beaujon	-	-	345,197	680,021	345,197	680,021	-	-	345,197	680,021
Bharti Ventures Limited	-	-	-	730,176	-	730,176	-	-	-	730,176
Bharti Insurance Holdings Private Limited	-	-	568,000	414,150	568,000	414,150	-	-	568,000	414,150
Purchase of Fixed Assets	3,333	9,778	-	-	-	-	-	-	3,333	9,778
AXA Technology Services India Private Limited	3,327	9,778	-	-	-	-	-	-	3,327	9,778
BOI AXA Investment Managers Private Limited	6	-	-	-	-	-	-	-	6	-
Security Deposit Refunded	-	5,353	-	-	-	-	-	-	-	5,353
Bharti AXA Investment Managers Private Limited	-	5,353	-	-	-	-	-	-	-	5,353
Deposit Paid	670	-	-	-	-	-	-	-	670	-
AXA Asia Regional Centre	670	-	-	-	-	-	-	-	670	-
Reimbursement of Expenditure	2,458	3,577	135	133	135	133	-	-	2,593	3,710
BOI AXA Investment Managers Private Limited	-	1,961	-	-	-	-	-	-	-	1,961
AXA Asia Regional Centre Pte Limited	54	639	-	-	-	-	-	-	54	639
GIBA Holdings Private Limited	-	-	135	133	135	133	-	-	135	133
AXA General Insurance Singapore	-	977	-	-	-	-	-	-	-	977
AXA China Region Insurance Co Ltd	2,402	-	-	-	-	-	-	-	2,402	-
Bharti Ventures Limited	56	-	-	-	-	-	-	-	56	-
									3	



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Particulars	Enterprise under the common control of ultimate holding companies of Joint Venture Partners		Joint Venture Partners		Key Management Personnel		Person exercising significant influence		Total		Rs. ('000)
	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012	Mar. 2013	Mar. 2012	
Investment Details (Sale of Securities)	245,100	-	-	-	-	-	-	-	245,100	-	-
Bharti AXA Life Insurance Company Limited	46,747	-	-	-	-	-	-	-	46,747	-	-
BOI AXA Investment Managers Private Limited	198,353	-	-	-	-	-	-	-	198,353	-	-
B. Outstanding balances at the year end											
Balance Payable	70,686	119,066	-	-	-	-	-	-	70,686	119,066	-
AXA Asia Regional Centre Pte Limited	21,460	52,228	-	-	-	-	-	-	21,460	52,228	-
AXA Business Services Private Limited	9,650	23,282	-	-	-	-	-	-	9,650	23,282	-
Bharti Retail Limited	17,368	20	-	-	-	-	-	-	17,368	20	-
Bharti Enterprises Limited	10,840	-	-	-	-	-	-	-	10,840	-	-
Bharti Enterprises (Holdings) Pvt Ltd	-	16,409	-	-	-	-	-	-	-	16,409	-
Others	11,368	27,127	-	-	-	-	-	-	11,368	27,127	-
Balance Receivable	3,527	1,061	67	66	-	-	-	-	3,594	1,127	-
AXA General Insurance Syndicator	977	977	-	-	-	-	-	-	977	977	-
Axa Affin General Insurance Berhad	888	-	-	-	-	-	-	-	888	-	-
AXA China Region Insurance Co Ltd	1,659	-	-	-	-	-	-	-	1,659	-	-
Others	3	84	67	66	-	-	-	-	70	150	-
Share Capital **											
GIBA Holdings Private Limited	-	-	10,069,637	8,569,604	-	-	-	-	10,069,637	8,569,604	-
Societe Beutlon	-	-	4,198,514	3,611,679	-	-	-	-	4,198,514	3,611,679	-
Bharti Insurance Holdings Private Limited	-	-	2,469,710	2,124,512	-	-	-	-	2,469,710	2,124,512	-
	-	-	3,401,413	2,833,413	-	-	-	-	3,401,413	2,833,413	-
**Share capital as on March 31, 2013 includes premium (Rs. in '000) amounting Rs. 1,614,707 for 2012-13 (Rs. 1,534,674 for 2011-12)											
* Issue of Share capital for FY 2012-13 includes premium (Rs. in '000) amounting Rs. 80,033 for 2012-13 (Rs. 168,170 for 2011-12)											



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BHARTI AXA GENERAL INSURANCE COMPANY LIMITED
IRDA REGISTRATION NUMBER 139 DATED 27-06-2008

CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2013

Particulars	Year Ended March 31, 2013		Year Ended March 31, 2012		(Rs. '000)
	Amount	Total	Amount	Total	
Cash flow from Operating Activities:					
Premium received from Policyholders including advance receipts and service tax	13,462,463		9,625,610		
Receipt/Payment from/to Indian Motor Third Party Insurance Pool (IMTPIP)/Declined Pool	36,761		(144,851)		
Payment to Re-insurers, net of commissions and claims	(1,034,498)		(695,568)		
Receipt/Payment from/to Co-insurers, net of claims recovery	55,581		341,405		
Payment of claims	(5,405,598)		(3,336,028)		
Payment of commission	(626,402)		(448,533)		
Payment of Operating expenses	(3,822,435)		(2,988,495)		
Cash paid for advances & deposits	(20,898)		(11,194)		
Taxes paid (Net)	(454)		(460)		
Service Tax Paid	(1,164,885)		(618,242)		
Net Cash generated/(used) in Operating Activities		1,479,635			1,723,644
Cash flow from Investing Activities:					
Purchase of Fixed Assets including Capital work in progress	(57,080)		(80,853)		
Sale of Fixed Assets	8,271		7,002		
Dividend/Interest received	459,554		223,035		
Purchase of Investments	(24,831,612)		(17,286,390)		
Sale of Investments	21,219,787		12,920,251		
Net Cash from/(used) in Investing Activities		(3,201,080)			(4,216,955)
Cash flow from Financing Activities:					
Proceeds from issuance of Share Capital (including receipt of Share premium)	1,500,033				2,980,382
Net Cash from Financing Activities		1,500,033			2,980,382
Net Increase in Cash and cash equivalents		(221,412)			487,071
Cash and cash equivalents at the beginning of the year		688,277			201,206
Cash and cash equivalents at the end of the year		466,865			688,277
Balance as at		March 31, 2013			March 31, 2012
Cash in Hand		171,871			375,150
Cash at Bank		294,994			313,127
Total		466,865			688,277

Significant accounting policies & notes to accounts

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The schedules referred to above form an integral part of the Financial Statements

For **B.K.KHARE & Co.**
Chartered Accountants
(Regn No.105102W)

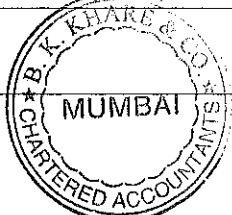
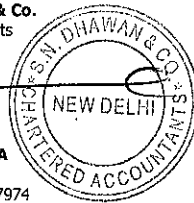
For **S.N.DHAWAN & Co.**
Chartered Accountants
(Regn No.000050N)

Devdatta Mainkar

DEVDATTA MAINKAR
(Partner)
Membership No.109795

Rajeev K Saxena

RAJEEV K SAXENA
(Partner)
Membership No.77974



Date: 10.05.2013
Place: Mumbai

For and on behalf of the Board

Devendra Khanna

DEVENDRA KHANNA
(DIRECTOR)

Dr. Amarnath Ananth Narayanan

DR. AMARNATH ANANTHARAYANAN
(CHIEF EXECUTIVE OFFICER)

Ashish Sarma

ASHISH SARMA
(COMPANY SECRETARY)

Gaelle Olivier

GAELE OLIVIER
(DIRECTOR)

Bharat Sumant Raut

BHARAT SUMANT RAUT
(INDEPENDENT DIRECTOR)

N Sampath Kumar

N SAMPATH KUMAR
(CHIEF FINANCIAL OFFICER)