

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN NO. U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	For Q4 2015-16	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	39,188	32,983	604	33,587	314,575	-	314,575	9,031	2,022	17,886	4,195	77,900	304,684	4,015	87,490	821,798	894,573
Add : Re-insurance Accepted	11,965	9,501	3,962	13,463	-	-	-	-	298	10,819	20,414	-	21,019	-	3,210	55,760	81,188
Less : Commission on Re-insurance Ceded	138,938	9,644	1,136	10,780	362,745	58,445	421,190	737	476	78,764	2,594	131,264	858,947	6,535	128,396	1,628,903	1,778,621
<b>Net Commission</b>	<b>(87,785)</b>	<b>32,840</b>	<b>3,430</b>	<b>36,270</b>	<b>(48,170)</b>	<b>(58,445)</b>	<b>(106,615)</b>	<b>8,294</b>	<b>1,844</b>	<b>(50,059)</b>	<b>22,015</b>	<b>(53,364)</b>	<b>(533,244)</b>	<b>(2,520)</b>	<b>(37,696)</b>	<b>(751,345)</b>	<b>(802,860)</b>

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	For Q4 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	29,030	27,259	391	27,650	260,687	-	260,687	7,388	1,546	10,415	2,294	64,228	271,383	4,539	66,598	689,078	745,758
Add : Re-insurance Accepted	22,045	9,465	2,013	11,478	-	-	-	-	(51)	5,256	17,961	-	582	-	964	24,712	58,235
Less : Commission on Re-insurance Ceded	93,118	6,468	5,090	11,558	570,561	8,391	578,952	677	1,119	94,705	2,312	154,246	822,924	10,707	47,659	1,713,301	1,817,977
<b>Net Commission</b>	<b>(42,043)</b>	<b>30,256</b>	<b>(2,686)</b>	<b>27,570</b>	<b>(309,874)</b>	<b>(8,391)</b>	<b>(318,265)</b>	<b>6,711</b>	<b>376</b>	<b>(79,034)</b>	<b>17,943</b>	<b>(90,018)</b>	<b>(550,959)</b>	<b>(6,168)</b>	<b>19,903</b>	<b>(999,511)</b>	<b>(1,013,984)</b>

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q4 2015-16	For Q4 2014-15
	(₹ '000)	(₹ '000)
Agents	221,514	205,246
Brokers	390,762	266,179
Corporate Agency	282,297	274,333
Referral	-	-
<b>TOTAL</b>	<b>894,573</b>	<b>745,758</b>

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

CIN NO. U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	FY 2015-16	
(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	
Commission paid																	
Direct	202,099	188,974	11,089	200,063	1,186,433	-	1,186,433	36,853	11,356	98,925	9,858	289,000	1,134,987	24,548	298,654	3,090,614	3,492,776
Add : Re-insurance Accepted	76,343	28,648	19,883	48,531	24	-	24	-	699	50,589	80,785	57	36,832	-	14,393	183,379	308,253
Less : Commission on Re-insurance Ceded	769,319	25,239	12,774	38,013	1,680,287	88,747	1,769,034	3,107	2,526	313,191	8,864	469,981	3,082,658	45,592	578,476	6,273,429	7,080,761
<b>Net Commission</b>	<b>(490,877)</b>	<b>192,383</b>	<b>18,198</b>	<b>210,581</b>	<b>(493,830)</b>	<b>(88,747)</b>	<b>(582,577)</b>	<b>33,746</b>	<b>9,529</b>	<b>(163,677)</b>	<b>81,779</b>	<b>(180,924)</b>	<b>(1,910,839)</b>	<b>(21,044)</b>	<b>(265,429)</b>	<b>(2,999,436)</b>	<b>(3,279,732)</b>

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	FY 2014-15	
(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	156,237	151,242	4,688	155,930	993,947	-	993,947	31,712	10,452	77,233	9,676	236,183	1,043,535	17,673	254,953	2,675,364	2,987,531
Add : Re-insurance Accepted	123,093	30,473	13,901	44,374	-	-	-	-	538	38,012	92,513	41	13,178	-	5,975	150,257	317,724
Less : Commission on Re-insurance Ceded	567,642	29,298	70,742	100,040	2,270,477	46,745	2,317,222	5,829	9,130	331,730	6,119	474,915	2,810,761	42,373	377,707	6,375,786	7,043,468
<b>Net Commission</b>	<b>(288,312)</b>	<b>152,417</b>	<b>(52,153)</b>	<b>100,264</b>	<b>(1,276,530)</b>	<b>(46,745)</b>	<b>(1,323,275)</b>	<b>25,883</b>	<b>1,860</b>	<b>(216,485)</b>	<b>96,070</b>	<b>(238,691)</b>	<b>(1,754,048)</b>	<b>(24,700)</b>	<b>(116,779)</b>	<b>(3,550,165)</b>	<b>(3,738,213)</b>

Break-up of the expenses (Gross) incurred to procure business as per details below:

	FY 2015-16	FY 2014-15
	(₹ '000)	(₹ '000)
Agents	843,917	754,503
Brokers	1,615,282	1,226,942
Corporate Agency	1,033,577	1,006,086
Referral	-	-
<b>TOTAL</b>	<b>3,492,776</b>	<b>2,987,531</b>