

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	59,628	67,518	1,818	69,336	272,555	-	272,555	7,978	1,482	27,191	4,351	38,727	247,184	2,994	57,119	659,581	788,545
Add : Re-insurance Accepted	32,040	2,295	1,008	3,303	-	-	-	-	1	3,914	41,527	282	56,227	-	314	102,265	137,608
Less : Commission on Re-insurance Ceded	179,277	8,947	6,014	14,961	314,413	154,453	468,866	834	2,776	99,285	2,628	54,209	527,886	8,595	72,334	1,237,413	1,431,651
Net Commission	(87,609)	60,866	(3,188)	57,678	(41,858)	(154,453)	(196,311)	7,144	(1,293)	(68,180)	43,250	(15,200)	(224,475)	(5,601)	(14,901)	(475,567)	(505,498)

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		For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	For Q1 2012-13	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	41,833	35,793	637	36,430	178,117	-	178,117	7,046	1,541	19,158	1,657	32,122	197,607	2,310	51,823	491,381	569,644
Add : Re-insurance Accepted	34,360	1,256	1,459	2,715	1	-	1	-	-	5,185	22,617	36	12,546	-	386	40,771	77,846
Less : Commission on Re-insurance Ceded	104,622	28,690	11,582	40,272	213,451	64,190	277,641	1,303	1,697	97,206	8,497	41,062	270,916	6,216	35,279	739,817	884,711
Net Commission	(28,429)	8,359	(9,486)	(1,127)	(35,333)	(64,190)	(99,523)	5,743	(156)	(72,863)	15,777	(8,904)	(60,763)	(3,906)	16,930	(207,665)	(237,221)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2013-14	For Q1 2012-13
	(₹ '000)	(₹ '000)
Agents	204,000	183,980
Brokers	428,816	260,378
Corporate Agency	155,729	125,286
Referral	-	-
TOTAL	788,545	569,644

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		Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	Upto Q1 2013-14	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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Direct	59,628	67,518	1,818	69,336	272,555	-	272,555	7,978	1,482	27,191	4,351	38,727	247,184	2,994	57,119	659,581	788,545
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	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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